Traverse Area Association of REALTORS[®] - Five County Area Statistics Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska

(Year To Date):	Jan-Dec 2022	Jan-Dec 2021	Jan-Dec 2020	Jan-Dec 2019	Jan-Dec 2018	Jan-Dec 2017	Jan-Dec 2016	
Sold Listings				2015	2010	2017	2010	
Residential w/water	521	657	780	667	613 759		764	
Residential	1,723	2,075	2,140	2,131	2,030	2,084	2,122	
Condo	<u>527</u>	<u>641</u>	<u>535</u>	<u>579</u>	<u>478</u>	<u>518</u>	<u>503</u>	
Residential Total:	2,771	3,373	3,455	3,377 3,121		3,361	3,389	
Vacant w/water	206	337	289	199	240	245	205	
Vacant Land	<u>970</u>	<u>1,263</u>	<u>948</u>	<u>674</u>	<u>727</u> <u>726</u>		<u>691</u>	
Vacant Total:	1,176	1,600	1,237	873	967	971	896	
<u>Dollar</u> <u>Volume</u>								
Residential w/water	\$459,944,130	\$518,598,636	\$474,067,731	\$361,157,394	\$299,024,524	\$347,609,106	\$310,797,436	
Residential	\$650,834,167	\$694 <i>,</i> 273 <i>,</i> 972	\$603,276,737	\$521,974,324	\$457,637,722	\$447,053,702	\$415,976,940	
Condo	\$183,114,603	\$191,912,777	\$143,169,199	\$143,590,698	\$115,287,036	\$119,590,151	<u>\$118,168,504</u>	
Residential Total:	\$1,293,892,900	\$1,404,785,385	\$1,220,513,667	\$1,026,722,416	\$871,949,282	\$914,252,959	\$844,942,880	
Vacant w/water	\$47,838,980	\$95,808,953	\$55,675,849	\$37,425,492	\$49,178,450	\$42,256,782	\$37,432,974	
Vacant Land	<u>\$99,206,026</u>	<u>\$118,050,171</u>	<u>\$67,108,341</u>	<u>\$41,725,067</u>	<u>\$46,909,800</u>	<u>\$44,878,824</u>	<u>\$39,667,269</u>	
Vacant Total:	\$147,045,006 \$213,859,124 \$122,784,1		\$122,784,190	\$79,150,559	\$96,088,250	\$87,135,606	\$77,100,243	

Median								
Sales Price								
Residential w/water	\$670,000	\$600,000	\$491,000	\$429,000	\$392,625	\$375,000	\$328,000	
Residential	\$327,900	\$290,000	\$244,900	\$219,900	\$201,750	\$190,000	\$170,000	
Condo	<u>\$305,000</u>	<u>\$239,900</u>	<u>\$218,975</u>	<u>\$217,000</u>	<u>\$198,000</u>	<u>\$190,000</u>	<u>\$190,000</u>	
Residential Median:	\$349,900	\$309,900	\$260,000	\$237,900	\$218,900	\$210,000	\$190,000	
Vacant w/water	99,450	\$100,000	\$81,900	\$89,000	\$121,250	\$95,000	\$90,000	
Vacant Land	<u>\$59,900</u>	<u>\$50,000</u>	<u>\$44,000</u>	<u>\$36,250</u>	<u>\$32,500</u>	<u>\$34,900</u>	<u>\$30,000</u>	
Vacant Median:	\$64,700	\$59,000	\$49,900	\$41,000	\$40,000	\$40,000	\$36,500	
<u>Average</u> <u>Sales Price</u>								
Residential w/water	\$882,810	\$789,343	\$607,779	\$541,465	\$487,805	\$457,983	\$406,802	
Residential	\$377,733	\$334,589	\$281,905	\$244,943	\$255,437	\$214,517	\$196,030	
Condo	<u>\$347,466</u>	<u>\$299,395</u>	<u>\$267,605</u>	<u>\$247,997</u>	<u>\$241186</u>	<u>\$231,869</u>	<u>\$234,927</u>	
Residential Average:	\$466,940	\$416,479	\$353,260	\$304,033	\$279,381	\$272,018	\$249,319	
Vacant w/water	\$232,228	\$284,299	\$192,649	\$188,067	\$204,910	\$172,476	\$182,599	
Vacant Land	<u>\$102,274</u>	<u>\$93,468</u>	<u>\$70,789</u>	<u>\$61,906</u>	<u>\$64,525</u>	<u>\$61,816</u>	<u>\$57,405</u>	
Vacant Average:	\$125,038	\$133,661	\$99,259	\$90,665	\$99,367	\$89,738	\$86,049	

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December YTD	2022	2021	2020	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010
Residential Units Sold	2,771	3,373	3,455	3,377	3,121	3,361	3,389	3,088	2,856	2,898	2,705	2,145	2,045
Avg. Selling Price	\$466,940	\$416,479	\$353,260	\$304,033	\$279,381	\$272,018	\$249,319	\$240,133	\$231,017	\$216,033	\$204,553	\$182,621	\$185,246
Median Selling Price	\$349,900	\$309,900	\$260,000	\$237,900	\$218,900	\$210,000	\$190,000	\$176,750	\$170,000	\$160,000	\$145,000	\$134,000	\$137,000

