

Traverse Area Association of REALTORS® - Five County Area Statistics
Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska

(Year To Date):	Jan – Sept 2021	Jan – Sept 2020	Jan-Sept 2019	Jan – Sept 2018	Jan – Sept 2017	Jan – Sept 2016	Jan - Sept 2015
<u>Sold Listings</u>							
Residential w/water	488	513	484	453	557	554	514
Residential Condo	1,452 <u>489</u>	1,459 <u>366</u>	1,547 <u>415</u>	1,496 <u>371</u>	1,533 <u>385</u>	1,554 <u>370</u>	1,447 <u>302</u>
Residential Total:	2,429	2,338	2,446	2,320	2,475	2,478	2,263
Vacant w/water	265	180	151	180	176	162	145
Vacant Land	<u>973</u>	<u>581</u>	<u>501</u>	<u>551</u>	<u>549</u>	<u>498</u>	<u>405</u>
Vacant Total:	1238	761	652	731	725	660	550
<u>Dollar Volume</u>							
Residential w/water	\$380,821,926	\$287,895,567	\$255,730,321	\$219,614,164	\$246,989,903	\$225,521,043	\$211,720,357
Residential Condo	\$478,039,727 \$142,905,516	\$396,860,987 \$95,717,445	\$381,508,849 \$102,656,325	\$341,200,522 \$91,986,484	\$326,659,509 \$88,956,980	\$302,122,491 \$88,023,504	\$261,957,743 \$66,891,767
Residential Total:	\$1,001,767,169	\$780,473,999	\$739,895,495	\$652,801,170	\$662,606,392	\$615,667,038	\$540,569,867
Vacant w/water	\$65,837,403	\$32,427,100	\$26,528,990	\$35,975,250	\$30,089,632	\$29,689,774	\$24,652,659
Vacant Land	<u>\$88,706,086</u>	<u>\$39,568,517</u>	<u>\$30,822,373</u>	<u>\$35,316,259</u>	<u>\$32,568,678</u>	<u>\$29,657,969</u>	<u>\$25,385,729</u>
Vacant Total:	\$154,543,489	\$71,995,617	\$57,351,363	\$71,291,509	\$62,658,310	\$59,347,743	\$50,038,388
<u>Median \$ Price</u>							
Residential w/water	\$600,000	\$475,000	\$411,500	\$380,000	\$375,000	\$325,000	\$330,000
Residential Condo	287,450 <u>\$227,000</u>	\$240,000 <u>\$215,750</u>	\$220,000 <u>\$215,300</u>	\$205,000 <u>\$199,900</u>	\$190,000 <u>\$190,000</u>	\$169,900 <u>\$189,250</u>	\$158,000 <u>\$174,500</u>
Residential Median:	\$300,000	\$253,500	\$240,000	\$220,000	\$210,000	\$187,250	\$175,000

Vacant w/water	\$95,000	\$74,500	\$89,000	\$110,000	\$95,000	\$86,250	\$85,000
Vacant Land	<u>\$49,900</u>	<u>\$40,000</u>	<u>\$36,000</u>	<u>\$32,000</u>	<u>\$35,000</u>	<u>\$31,250</u>	<u>\$32,000</u>
Vacant Median:	\$55,750	\$48,000	\$40,000	\$38,000	\$39,000	\$38,000	\$38,750

<u>Average Sales Price</u>							
Residential w/water	\$780,372	\$561,199	\$528,368	\$848,799	\$443,428	\$407,077	\$411,907
Residential Condo	\$329,228	\$272,008	\$246,612	\$228,075	\$213,085	\$194,416	\$181,035
	<u>\$292,240</u>	<u>\$261,523</u>	<u>\$247,364</u>	<u>\$247,942</u>	<u>\$231,057</u>	<u>\$237,901</u>	<u>\$221,495</u>
Residential Average:	\$412,419	\$333,821	\$302,492	\$281,379	\$267,719	\$248,453	\$250,498
Vacant w/water	\$248,443	\$180,150	\$175,688	\$199,862	\$170,963	\$183,270	\$170,018
Vacant Land	<u>\$91,167</u>	<u>\$68,104</u>	<u>\$61,521</u>	<u>\$64,094</u>	<u>\$59,323</u>	<u>\$59,554</u>	<u>\$62,680</u>
Vacant Average:	\$124,833	\$94,606	\$87,962	\$97,526	\$86,425	\$89,920	\$90,978

This representation is based in whole, or in part, on data supplied by the Aspire North of REALTORS® or its Multiple Listing Service.

Neither the Association nor its Multiple Listing Service guarantees or is in any way responsible for its accuracy. Any market data maintained by the Association or its Multiple Listing Service does not necessarily include information on listings not published at the request of the seller, listings of brokers who are not members of the Association or Multiple Listing Service, unlisted properties, or unlisted rental property

