

Traverse Area Association of REALTORS® - Five County Area Statistics
Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska

(Year To Date):	Jan – Sept 2020	Jan-Sept 2019	Jan – Sept 2018	Jan – Sept 2017	Jan – Sept 2016	Jan - Sept 2015
<u>Sold Listings</u>						
Residential w/water	513	484	453	557	554	514
Residential Condo	1,459 <u>366</u>	1,547 <u>415</u>	1,496 <u>371</u>	1,533 <u>385</u>	1,554 <u>370</u>	1,447 <u>302</u>
Residential Total:	2,338	2,446	2,320	2,475	2,478	2,263
Vacant w/water	180	151	180	176	162	145
Vacant Land	<u>581</u>	<u>501</u>	<u>551</u>	<u>549</u>	<u>498</u>	<u>405</u>
Vacant Total:	761	652	731	725	660	550
<u>Dollar Volume</u>						
Residential w/water	\$287,895,567	\$255,730,321	\$219,614,164	\$246,989,903	\$225,521,043	\$211,720,357
Residential Condo	\$396,860,987 \$95,717,445	\$381,508,849 \$102,656,325	\$341,200,522 \$91,986,484	\$326,659,509 \$88,956,980	\$302,122,491 \$88,023,504	\$261,957,743 \$66,891,767
Residential Total:	\$780,473,999	\$739,895,495	\$652,801,170	\$662,606,392	\$615,667,038	\$540,569,867
Vacant w/water	\$32,427,100	\$26,528,990	\$35,975,250	\$30,089,632	\$29,689,774	\$24,652,659
Vacant Land	<u>\$39,568,517</u>	<u>\$30,822,373</u>	<u>\$35,316,259</u>	<u>\$32,568,678</u>	<u>\$29,657,969</u>	<u>\$25,385,729</u>
Vacant Total:	\$71,995,617	\$57,351,363	\$71,291,509	\$62,658,310	\$59,347,743	\$50,038,388
<u>Median \$ Price</u>						
Residential w/water	\$475,000	\$411,500	\$380,000	\$375,000	\$325,000	\$330,000
Residential Condo	\$240,000 <u>\$215,750</u>	\$220,000 <u>\$215,300</u>	\$205,000 <u>\$199,900</u>	\$190,000 <u>\$190,000</u>	\$169,900 <u>\$189,250</u>	\$158,000 <u>\$174,500</u>
Residential Median:	\$253,500	\$240,000	\$220,000	\$210,000	\$187,250	\$175,000
Vacant w/water	\$74,500	\$89,000	\$110,000	\$95,000	\$86,250	\$85,000
Vacant Land	<u>\$40,000</u>	<u>\$36,000</u>	<u>\$32,000</u>	<u>\$35,000</u>	<u>\$31,250</u>	<u>\$32,000</u>
Vacant Median:	\$48,000	\$40,000	\$38,000	\$39,000	\$38,000	\$38,750

<u>Average Sales Price</u>						
Residential w/water	\$561,199	\$528,368	\$848,799	\$443,428	\$407,077	\$411,907
Residential Condo	\$272,008	\$246,612	\$228,075	\$213,085	\$194,416	\$181,035
	<u>\$261,523</u>	<u>\$247,364</u>	<u>\$247,942</u>	<u>\$231,057</u>	<u>\$237,901</u>	<u>\$221,495</u>
Residential Average:	\$333,821	\$302,492	\$281,379	\$267,719	\$248,453	\$250,498
Vacant w/water	\$180,150	\$175,688	\$199,862	\$170,963	\$183,270	\$170,018
Vacant Land	<u>\$68,104</u>	<u>\$61,521</u>	<u>\$64,094</u>	<u>\$59,323</u>	<u>\$59,554</u>	<u>\$62,680</u>
Vacant Average:	\$94,606	\$87,962	\$97,526	\$86,425	\$89,920	\$90,978

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