

**Traverse Area Association of REALTORS® - Five County Area Statistics**  
**Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska**

<b>(Year To Date):</b>	<b>Jan – June 2022</b>	<b>Jan – June 2021</b>	<b>Jan – June 2020</b>	<b>Jan-June 2019</b>	<b>Jan-June 2018</b>	<b>Jan-June 2017</b>	<b>Jan-June 2016</b>
<b><u>Sold Listings</u></b>							
Residential w/water	198	283	182	230	239	295	281
Residential	754	842	719	869	828	895	952
Condo	<u>236</u>	<u>334</u>	<u>181</u>	<u>228</u>	<u>215</u>	<u>213</u>	<u>213</u>
<b>Residential Total:</b>	<b>1,188</b>	<b>1,459</b>	<b>1082</b>	<b>1327</b>	<b>1282</b>	<b>1403</b>	<b>1446</b>
Vacant w/water	104	187	66	88	96	108	86
Vacant Land	<u>512</u>	<u>643</u>	<u>299</u>	<u>279</u>	<u>323</u>	<u>332</u>	<u>318</u>
<b>Vacant Total:</b>	<b>616</b>	<b>830</b>	<b>365</b>	<b>367</b>	<b>419</b>	<b>440</b>	<b>404</b>
<b><u>Dollar Volume</u></b>							
Residential w/water	\$174,227,331	\$211,334,267	\$87,534,158	\$113,626,054	\$109,421,560	\$126,288,441	\$105,128,681
Residential	\$288,442,643	\$268,551,985	\$180,399,016	\$210,228,925	\$186,834,897	\$182,366,031	\$185,763,410
Condo	\$80,545,287	\$89,895,611	\$46,668,603	\$56,411,955	\$54,063,330	\$47,307,970	\$49,258,386
<b>Residential Total:</b>	<b>\$543,215,261</b>	<b>\$569,584,482</b>	<b>\$314,601,777</b>	<b>\$380,266,934</b>	<b>\$350,319,787</b>	<b>\$355,962,442</b>	<b>\$340,150,477</b>
Vacant w/water	\$24,832,403	\$42,869,750	\$9,500,400	\$17,144,750	\$19,907,500	\$19,745,987	\$13,389,124
Vacant Land	\$51,735,976	\$59,744,636	\$19,733,823	\$16,866,919	\$21,395,068	\$20,282,775	\$17,286,919
<b>Vacant Total:</b>	<b>\$76,568,379</b>	<b>\$102,614,386</b>	<b>\$29,234,223</b>	<b>\$34,011,669</b>	<b>\$41,302,568</b>	<b>\$40,028,762</b>	<b>\$30,676,043</b>
<b><u>Median Sales Price</u></b>							
Residential w/water	\$647,500	\$571,000	\$382,500	\$389,250	\$368,000	\$360,000	\$287,500
Residential	\$330,000	\$283,350	\$225,000	\$216,000	\$200,000	\$184,900	\$169,150

Condo	<u>\$318,000</u>	<u>\$219,900</u>	<u>\$215,000</u>	<u>\$212,450</u>	<u>\$199,500</u>	<u>\$184,000</u>	<u>\$179,900</u>
<b>Residential Median</b>	<b>\$345,950</b>	<b>\$258,000</b>	<b>\$235,000</b>	<b>\$230,000</b>	<b>\$219,700</b>	<b>\$202,000</b>	<b>\$181,750</b>
Vacant w/water	\$98,401	\$89,900	\$64,700	\$87,500	\$145,000	\$96,000	\$83,750
Vacant Land	<u>\$60,000</u>	<u>\$49,900</u>	\$38,000	\$38,000	\$31,000	\$32,000	\$30,000
<b>Vacant Median:</b>	<b>\$65,000</b>	<b>\$59,700</b>	\$44,910	\$45,000	\$37,500	\$36,250	\$35,000
<b>Average Sales Price</b>							
Residential w/water	\$879,936	\$746,066	\$480,956	\$494,026	\$457,830	\$428,096	\$374,123
Residential	\$382,549	\$318,945	\$250,902	\$241,920	\$225,646	\$203,760	\$195,129
Condo	<u>\$341,293</u>	<u>\$269,148</u>	<u>\$257,837</u>	<u>\$247,420</u>	<u>\$251,457</u>	<u>\$222,103</u>	<u>\$231,260</u>
<b>Residential Average:</b>	<b>\$457,251</b>	<b>\$390,393</b>	<b>\$290,759</b>	<b>\$286,561</b>	<b>\$273,260</b>	<b>\$253,715</b>	<b>\$235,235</b>
Vacant w/water	\$238,773	\$229,250	\$143,945	\$194,826	\$207,369	\$182,833	\$155,687
Vacant Land	<u>\$101,046</u>	<u>\$92,915</u>	\$65,999	\$60,454	\$66,238	\$61,092	\$54,361
<b>Vacant Average:</b>	<b>\$124,299</b>	<b>\$123,631</b>	\$80,093	\$92,674	\$98,574	\$90,974	\$75,930

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