

Traverse Area Association of REALTORS® - Five County Area Statistics
Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska

(Year To Date):	Jan – June 2021	Jan – June 2020	Jan-June 2019	Jan-June 2018	Jan-June 2017	Jan-June 2016
<u>Sold Listings</u>						
Residential w/water	283	182	230	239	295	281
Residential	842	719	869	828	895	952
Condo	<u>334</u>	<u>181</u>	<u>228</u>	<u>215</u>	<u>213</u>	<u>213</u>
Residential Total:	1,459	1082	1327	1282	1403	1446
Vacant w/water	187	66	88	96	108	86
Vacant Land	<u>643</u>	<u>299</u>	<u>279</u>	<u>323</u>	<u>332</u>	<u>318</u>
Vacant Total:	830	365	367	419	440	404
<u>Dollar Volume</u>						
Residential w/water	\$211,334,267	\$87,534,158	\$113,626,054	\$109,421,560	\$126,288,441	\$105,128,681
Residential	\$268,551,985	\$180,399,016	\$210,228,925	\$186,834,897	\$182,366,031	\$185,763,410
Condo	\$89,895,611	\$46,668,603	\$56,411,955	\$54,063,330	\$47,307,970	\$49,258,386
Residential Total:	\$569,584,482	\$314,601,777	\$380,266,934	\$350,319,787	\$355,962,442	\$340,150,477
Vacant w/water	\$42,869,750	\$9,500,400	\$17,144,750	\$19,907,500	\$19,745,987	\$13,389,124
Vacant Land	\$59,744,636	\$19,733,823	\$16,866,919	\$21,395,068	\$20,282,775	\$17,286,919
Vacant Total:	\$102,614,386	\$29,234,223	\$34,011,669	\$41,302,568	\$40,028,762	\$30,676,043
<u>Median Sales Price</u>						
Residential w/water	\$571,000	\$382,500	\$389,250	\$368,000	\$360,000	\$287,500
Residential	\$283,350	\$225,000	\$216,000	\$200,000	\$184,900	\$169,150
Condo	<u>\$219,900</u>	<u>\$215,000</u>	<u>\$212,450</u>	<u>\$199,500</u>	<u>\$184,000</u>	<u>\$179,900</u>
Residential Median	\$258,000	\$235,000	\$230,000	\$219,700	\$202,000	\$181,750
Vacant w/water	\$89,900	\$64,700	\$87,500	\$145,000	\$96,000	\$83,750
Vacant Land	<u>\$49,900</u>	\$38,000	\$38,000	\$31,000	\$32,000	\$30,000
Vacant Median:	\$59,700	\$44,910	\$45,000	\$37,500	\$36,250	\$35,000

<u>Average Sales Price</u>						
Residential w/water	\$746,066	\$480,956	\$494,026	\$457,830	\$428,096	\$374,123
Residential	\$318,945	\$250,902	\$241,920	\$225,646	\$203,760	\$195,129
Condo	<u>\$269,148</u>	<u>\$257,837</u>	<u>\$247,420</u>	<u>\$251,457</u>	<u>\$222,103</u>	<u>\$231,260</u>
Residential Average:	\$390,393	\$290,759	\$286,561	\$273,260	\$253,715	\$235,235
Vacant w/water	\$229,250	\$143,945	\$194,826	\$207,369	\$182,833	\$155,687
Vacant Land	<u>\$92,915</u>	\$65,999	\$60,454	\$66,238	\$61,092	\$54,361
Vacant Average:	\$123,631	\$80,093	\$92,674	\$98,574	\$90,974	\$75,930

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