

**Traverse Area Association of REALTORS® - Five County Area Statistics**  
**Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska**

(Year To Date):	Jan – June 2020	Jan-June 2019	Jan-June 2018	Jan-June 2017	Jan-June 2016
<b><u>Sold Listings</u></b>					
Residential w/water	182	230	239	295	281
Residential	719	869	828	895	952
Condo	<u>181</u>	<u>228</u>	<u>215</u>	<u>213</u>	<u>213</u>
<b>Residential Total:</b>	<b>1082</b>	<b>1327</b>	<b>1282</b>	<b>1403</b>	<b>1446</b>
Vacant w/water	66	88	96	108	86
Vacant Land	<u>299</u>	<u>279</u>	<u>323</u>	<u>332</u>	<u>318</u>
<b>Vacant Total:</b>	<b>365</b>	<b>367</b>	<b>419</b>	<b>440</b>	<b>404</b>
<b><u>Dollar Volume</u></b>					
Residential w/water	\$87,534,158	\$113,626,054	\$109,421,560	\$126,288,441	\$105,128,681
Residential	\$180,399,016	\$210,228,925	\$186,834,897	\$182,366,031	\$185,763,410
Condo	\$46,668,603	\$56,411,955	\$54,063,330	\$47,307,970	\$49,258,386
<b>Residential Total:</b>	<b>\$314,601,777</b>	<b>\$380,266,934</b>	<b>\$350,319,787</b>	<b>\$355,962,442</b>	<b>\$340,150,477</b>
Vacant w/water	\$9,500,400	\$17,144,750	\$19,907,500	\$19,745,987	\$13,389,124
Vacant Land	<u>\$19,733,823</u>	<u>\$16,866,919</u>	<u>\$21,395,068</u>	<u>\$20,282,775</u>	<u>\$17,286,919</u>
<b>Vacant Total:</b>	<b>\$29,234,223</b>	<b>\$34,011,669</b>	<b>\$41,302,568</b>	<b>\$40,028,762</b>	<b>\$30,676,043</b>
<b><u>Median Sales Price</u></b>					
Residential w/water	\$382,500	\$389,250	\$368,000	\$360,000	\$287,500
Residential	\$225,000	\$216,000	\$200,000	\$184,900	\$169,150
Condo	<u>\$215,000</u>	<u>\$212,450</u>	<u>\$199,500</u>	<u>\$184,000</u>	<u>\$179,900</u>
<b>Residential Median</b>	<b>\$235,000</b>	<b>\$230,000</b>	<b>\$219,700</b>	<b>\$202,000</b>	<b>\$181,750</b>
Vacant w/water	\$64,700	\$87,500	\$145,000	\$96,000	\$83,750
Vacant Land	<u>\$38,000</u>	<u>\$38,000</u>	<u>\$31,000</u>	<u>\$32,000</u>	<u>\$30,000</u>
<b>Vacant Median:</b>	<b>\$44,910</b>	<b>\$45,000</b>	<b>\$37,500</b>	<b>\$36,250</b>	<b>\$35,000</b>
<b><u>Average Sales Price</u></b>					
Residential w/water	\$480,956	\$494,026	\$457,830	\$428,096	\$374,123

Residential	\$250,902	\$241,920	\$225,646	\$203,760	\$195,129
Condo	<u>\$257,837</u>	<u>\$247,420</u>	<u>\$251,457</u>	<u>\$222,103</u>	<u>\$231,260</u>
<b>Residential Average:</b>	<b>\$290,759</b>	<b>\$286,561</b>	<b>\$273,260</b>	<b>\$253,715</b>	<b>\$235,235</b>
Vacant w/water	\$143,945	\$194,826	\$207,369	\$182,833	\$155,687
Vacant Land	<u>\$65,999</u>	<u>\$60,454</u>	<u>\$66,238</u>	<u>\$61,092</u>	<u>\$54,361</u>
<b>Vacant Average:</b>	<b>\$80,093</b>	<b>\$92,674</b>	<b>\$98,574</b>	<b>\$90,974</b>	<b>\$75,930</b>

*This representation is based in whole, or in part, on data supplied by the Traverse Area Association of REALTORS® or its Multiple Listing Service. Neither the Association nor its Multiple Listing Service guarantees or is in any way responsible for its accuracy. Any market data maintained by the Association or its Multiple Listing Service does not necessarily include information on listings not published at the request of the seller, listings of brokers who are not members of the Association or Multiple Listing Service, unlisted properties, or unlisted rental property.*

