

**Aspire North REALTORS® - Five County Area Statistics**  
**(Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska)**

<b>(Year To Date):</b>	<b>Jan-March 2023</b>	<b>Jan-March 2022</b>	<b>Jan-March 2021</b>	<b>Jan- March 2020</b>	<b>Jan-March 2019</b>	<b>Jan-March 2018</b>	<b>Jan-March 2017</b>	<b>Jan-March 2016</b>
<b><u>Sold Listings</u></b>								
Residential w/water	61	75	103	89	76	84	99	86
Residential Condo	293 <u>76</u>	330 <u>106</u>	349 <u>143</u>	393 <u>100</u>	338 <u>110</u>	320 <u>81</u>	376 <u>92</u>	368 <u>93</u>
<b>Residential Total:</b>	<b>430</b>	<b>511</b>	<b>595</b>	<b>582</b>	<b>524</b>	<b>485</b>	<b>567</b>	<b>547</b>
Vacant w/water	40	50	87	32	40	38	43	25
Vacant Land	<u>173</u>	<u>216</u>	<u>289</u>	<u>126</u>	<u>192</u>	<u>138</u>	<u>109</u>	<u>118</u>
<b>Vacant Total:</b>	<b>213</b>	<b>266</b>	<b>376</b>	<b>158</b>	<b>232</b>	<b>176</b>	<b>152</b>	<b>143</b>
<b><u>Dollar Volume</u></b>								
Residential w/water	\$51,091,040	\$71,593,411	\$74,532,724	\$43,055,470	\$41,834,515	\$39,037,700	\$43,682,367	29,596,699
Residential Condo	\$107,645,004 \$25,536,200	\$122,440,210 \$32,427,267	\$102,114,861 \$34,018,437	\$93,677,064 \$26,664,827	\$77,823,978 \$25,372,319	\$65,330,633 \$18,467,313	\$72,016,402 \$19,640,151	\$68,583,836 \$21,191,594
<b>Residential Total:</b>	<b>184,272,244</b>	<b>\$226,460,888</b>	<b>\$210,666,022</b>	<b>\$163,397,361</b>	<b>\$145,030812</b>	<b>\$122,835,646</b>	<b>\$135,338,920</b>	<b>\$119,372,129</b>
Vacant w/water	\$11,774,300	\$12,516,400	22,353,400	\$3,548,150	\$7,493,900	\$8,587,850	\$8,578,439	\$4,330,700
Vacant Land	<u>\$23,786,947</u>	<u>\$21,007,376</u>	<u>\$23,711,810</u>	<u>\$9,561,649</u>	<u>\$11,363,719</u>	<u>\$8,875,650</u>	<u>\$6,738,515</u>	<u>\$6,262,469</u>
<b>Vacant Total:</b>	<b>\$35,561,247</b>	<b>\$33,523,776</b>	<b>\$46,065,210</b>	<b>\$13,109,799</b>	<b>\$18,857,619</b>	<b>\$17,436,500</b>	<b>\$15,316,954</b>	<b>\$10,593,169</b>
<b><u>Median Sales Price</u></b>								
Residential w/water	\$605,000	\$730,000	\$549,900	\$385,000	\$441,750	\$340,000	\$328,000	\$295,000
Residential Condo	\$345,000 <u>\$530,000</u>	\$301,250 <u>\$274,500</u>	\$251,500 <u>\$212,900</u>	\$217,000 <u>\$227,500</u>	\$206,500 <u>\$207,450</u>	\$184,900 <u>\$154,900</u>	\$179,000 <u>\$175,000</u>	\$163,950 <u>\$194,900</u>
<b>Residential Median:</b>	<b>\$350,000</b>	<b>\$315,000</b>	<b>\$255,000</b>	<b>\$228,500</b>	<b>\$219,900</b>	<b>\$199,000</b>	<b>\$190,000</b>	<b>\$173,300</b>

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Vacant w/water	\$64,500	\$112,750	\$85,000	\$62,000	\$93,000	\$152,250	\$90,000	\$162,000
Vacant Land	<u>\$65,000</u>	<u>\$55,000</u>	<u>\$82,047</u>	<u>\$44,955</u>	<u>\$30,334</u>	<u>\$27,750</u>	<u>\$32,808</u>	<u>\$28,000</u>
<b>Vacant Median:</b>	<b>\$65,000</b>	<b>\$62,750</b>	<b>\$49,900</b>	<b>\$50,000</b>	<b>\$37,700</b>	<b>\$34,000</b>	<b>\$40,000</b>	<b>\$35,900</b>
<b><u>Average Sales Price</u></b>								
Residential w/water	\$837,558	\$954,578	\$723,618	\$483,769	\$550,454	\$646,734	\$441,236	\$344,147
Residential	\$367,389	\$371,030	\$292,592	\$238,364	\$230,248	\$204,158	\$191,532	\$186,369
Condo	<u>\$757,045</u>	<u>\$305,917</u>	<u>\$237,891</u>	<u>\$266,648</u>	<u>\$230,657</u>	<u>\$227,991</u>	<u>\$213,479</u>	<u>\$227,866</u>
<b>Residential Average:</b>	<b>\$428,540</b>	<b>\$443,171</b>	<b>\$354,060</b>	<b>\$280,751</b>	<b>\$276,776</b>	<b>\$253,269</b>	<b>\$238,692</b>	<b>\$218,230</b>
Vacant w/water	\$294,357	\$250,328	\$256,935	\$110,879	\$187,347	\$225,996	\$199,498	\$173,228
Vacant Land	<u>\$137,496</u>	<u>\$97,256</u>	<u>\$82,047</u>	<u>\$75,886</u>	<u>\$59,186</u>	<u>\$64,316</u>	<u>\$61,821</u>	<u>\$53,071</u>
<b>Vacant Average:</b>	<b>\$166,954</b>	<b>\$126,029</b>	<b>\$122,513</b>	<b>\$82,973</b>	<b>\$81,282</b>	<b>\$99,224</b>	<b>\$100,769</b>	<b>\$74,078</b>