

FIVE COUNTY AREA - Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska

No. of Res. Units Sold	2020	3,455	2019	3,377	2018	3,119
Avg Selling Price	2020	\$353,260	2019	\$303,968	2018	\$279,410
Median Sale Price	2020	\$260,000	2019	\$237,900	2018	\$219,000
Price Category	No. of Units Sold 2020	\$ Volume	No. of Units Sold 2019	\$ Volume	No. of Units Sold 2018	\$ Volume
\$39,999 or less	48	\$1,343,101	56	\$1,544,600	58	\$1,676,807
\$40,000 - \$59,999	52	\$2,610,663	64	\$3,270,019	54	\$2,729,640
\$60,000 - \$79,999	60	\$4,087,369	75	\$5,244,700	79	\$5,562,172
\$80,000 - \$99,999	58	\$5,184,260	86	\$7,718,037	106	\$9,527,230
\$100,000 - \$119,999	85	\$9,341,727	118	\$13,015,694	161	\$17,990,516
\$120,000 - \$139,999	170	\$22,098,587	170	\$22,075,157	212	\$27,470,994
\$140,000 - \$159,999	170	\$25,409,120	210	\$31,522,052	178	\$26,518,801
\$160,000 - \$179,999	214	\$36,300,005	239	\$40,605,324	242	\$41,020,678
\$180,000 - \$199,999	188	\$35,600,331	225	\$42,671,192	250	\$47,540,752
\$200,000 - \$249,999	562	\$126,872,296	542	\$120,816,868	501	\$111,534,798
\$250,000 - \$299,999	378	\$102,659,567	421	\$115,122,831	337	\$92,024,887
\$300,000 - \$399,999	569	\$196,832,204	504	\$174,623,292	403	\$138,285,637
\$400,000 - \$499,999	290	\$129,277,764	240	\$106,564,512	204	\$90,549,981
\$500,000 - \$749,999	337	\$201,388,483	267	\$159,488,799	206	\$123,614,835
\$750,000 - \$999,999	138	\$118,491,767	86	\$72,029,108	79	\$66,707,254
\$1,000,000 and Over	136	\$203,016,423	74	\$110,160,231	49	\$68,727,400
Totals	3455	\$1,220,513,667	3377	\$1,026,472,416	3119	\$871,482,382

2017	3,360	2016	3,386
2017	\$272,128	2016	\$249,389
2017	\$210,000	2016	\$190,000
No. of Units Sold 2017	\$ Volume	No. of Units Sold 2016	\$ Volume
76	\$2,067,610	94	\$2,435,816
68	\$3,386,535	85	\$4,114,788
120	\$8,446,283	130	\$9,169,726
145	\$13,092,245	163	\$14,693,030
187	\$20,560,865	224	\$24,672,893
237	\$30,693,103	292	\$37,799,393
248	\$37,032,955	280	\$41,820,319
241	\$40,972,577	303	\$51,146,242
255	\$48,325,875	225	\$42,546,211
456	\$102,050,815	421	\$93,670,128
349	\$95,544,060	323	\$87,785,773
427	\$147,463,625	369	\$127,147,010
209	\$92,396,876	181	\$80,808,542
210	\$123,989,640	189	\$113,670,673
76	\$64,658,469	58	\$49,673,754
56	\$83,668,851	49	\$63,277,458
3360	\$914,350,384	3386	\$844,431,756