

**Statistics \***  
**Five County Area (Single Family):**  
**Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska**

**SOLD MARKET ANALYSIS DECEMBER 2022**

	<b>HIGH</b>	<b>LOW</b>	<b>AVERAGE</b>	<b>MEDIAN</b>	<b>TOTAL PRICE</b>	<b>LISTING COUNT</b>
LIST PRICE:	\$2,400,000	\$34,900	\$423,224	\$324,900	\$74,064,200	175
SOLD PRICE:	\$2,300,000	\$30,000	\$406,989	\$304,000	\$71,223,205	

<b>Single Family</b>	<b>No. of Sales</b>	<b>Dollar Volume</b>	<b>Average Price</b>	<b>Median Price</b>	<b>Average DOM</b>
Grand Traverse	102	\$43,540,625	\$426,868	\$312,500	135
Leelanau	16	\$8,811,800	\$550,737	\$449,500	60
Benzie	28	\$10,646,300	\$380,225	\$333,250	73
Antrim	18	\$5,950,200	\$330,566	\$237,500	93
Kalkaska	11	\$2,274,280	\$206,752	\$225,000	104
<b>Totals</b>	<b>175</b>	<b>\$71,223,205</b>	<b>\$406,989</b>	<b>\$304,000</b>	<b>112</b>

**Statistics \***  
**Five County Area (Single Family):**  
**Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska**

**SOLD MARKET ANALYSIS DECEMBER 2021**

	<b>HIGH</b>	<b>LOW</b>	<b>AVERAGE</b>	<b>MEDIAN</b>	<b>TOTAL PRICE</b>	<b>LISTING COUNT</b>
LIST PRICE:	\$2,395,000	\$41,800	\$421,388	\$329,900	\$140,322,518	333
SOLD PRICE:	\$2,050,000	\$40,100	\$414,590	\$331,000	\$138,058,618	

<b>Single Family</b>	<b>No. of Sales</b>	<b>Dollar Volume</b>	<b>Average Price</b>	<b>Median Price</b>	<b>Average DOM</b>
Grand Traverse	171	\$74,805,237	\$437,457	\$337,000	108
Leelanau	59	\$27,998,990	\$474,559	\$440,000	56
Benzie	30	\$9,919,791	\$330,659	\$310,050	90
Antrim	50	\$20,805,400	\$416,108	\$237,200	99
Kalkaska	23	\$4,529,200	\$196,921	\$179,000	82
<b>Totals</b>	<b>333</b>	<b>\$138,058,618</b>	<b>\$414,590</b>	<b>\$331,000</b>	<b>94</b>

**Statistics \***  
**Five County Area (Single Family):**  
**Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska**

**SOLD MARKET ANALYSIS DECEMBER 2020**

	<b>HIGH</b>	<b>LOW</b>	<b>AVERAGE</b>	<b>MEDIAN</b>	<b>TOTAL PRICE</b>	<b>LISTING COUNT</b>
LIST PRICE:	\$2,832,500	\$29,900	\$386,351	\$269,250	\$125,950,428	326
SOLD PRICE:	\$2,832,500	\$29,900	\$380,367	\$264,500	\$123,999,847	

<b>Single Family</b>	<b>No. of Sales</b>	<b>Dollar Volume</b>	<b>Average Price</b>	<b>Median Price</b>	<b>Average DOM</b>
Grand Traverse	153	\$56,893,917	\$371,855	\$300,000	74
Leelanau	53	\$29,300,519	\$522,839	\$365,000	116
Benzie	49	\$17,955,566	\$366,440	\$250,000	126
Antrim	39	\$14,201,695	\$364,146	\$167,000	122
Kalkaska	32	\$5,648,150	\$176,504	\$158,000	73
<b>Totals</b>	<b>326</b>	<b>\$123,999,847</b>	<b>\$380,367</b>	<b>\$264,500</b>	<b>94</b>

**Statistics \***  
**Five County Area (Single Family):**  
**Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska**

**SOLD MARKET ANALYSIS DECEMBER 2019**

	<b>HIGH</b>	<b>LOW</b>	<b>AVERAGE</b>	<b>MEDIAN</b>	<b>TOTAL PRICE</b>	<b>LISTING COUNT</b>
LIST PRICE:	\$1,999,000	\$25,900	\$325,573	\$239,500	\$94,090,660	289
SOLD PRICE:	\$2,250,000	\$22,000	\$314,176	\$234,000	\$90,797,031	

<b>Single Family</b>	<b>No. of Sales</b>	<b>Dollar Volume</b>	<b>Average Price</b>	<b>Median Price</b>	<b>Average DOM</b>
Grand Traverse	164	\$47,512,349	\$289,709	\$237,000	100
Leelanau	49	\$23,538,852	\$480,384	\$400,000	166
Benzie	28	\$6,968,550	\$248,876	\$199,250	165
Antrim	30	\$10,193,730	\$339,791	\$203,950	176
Kalkaska	18	\$2,583,550	\$143,530	\$129,950	74
<b>Totals</b>	<b>289</b>	<b>\$90,797,031</b>	<b>\$314,176</b>	<b>\$234,000</b>	<b>124</b>

**Statistics \***  
**Five County Area (Single Family):**  
**Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska**

SOLD MARKET ANALYSIS DECEMBER 2018

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	LISTING COUNT
LIST PRICE:	\$2,900,000	\$34,200	\$303,644	\$225,000	\$70,141,943	231
SOLD PRICE:	\$2,750,000	\$28,000	\$292,919	\$219,900	\$67,664,406	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	123	\$37,154,446	\$302,068	\$239,500	126
Leelanau	30	\$13,855,349	\$461,844	\$365,000	130
Benzie	28	\$6,921,850	\$247,208	\$212,150	174
Antrim	25	\$5,826,261	\$233,050	\$152,000	183
Kalkaska	25	\$3,906,500	\$156,260	\$125,000	114
<b>Totals</b>	<b>231</b>	<b>\$67,664,406</b>	<b>\$292,919</b>	<b>\$219,900</b>	<b>137`</b>

**Statistics \***  
**Five County Area (Single Family):**  
**Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska**

SOLD MARKET ANALYSIS DECEMBER 2017

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	LISTING COUNT
LIST PRICE:	\$2,300,000	\$15,750	\$301,939	\$209,900	\$78,806,214	261
SOLD PRICE:	\$2,300,000	\$14,500	\$289,401	\$206,500	\$75,533,719	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	145	\$41,605,128	\$286,931	\$220,000	94
Leelanau	32	\$12,975,150	\$405,473	\$325,000	116
Benzie	24	\$6,305,900	\$233,551	\$155,000	199
Antrim	32	\$8,857,541	\$276,798	\$143,750	188
Kalkaska	25	\$5,790,000	\$231,600	\$139,900	190
<b>Totals</b>	<b>261</b>	<b>\$75,533,719</b>	<b>\$289,401</b>	<b>\$206,500</b>	<b>128</b>

**Statistics \***  
**Five County Area (Single Family):**  
**Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska**

**SOLD MARKET ANALYSIS DECEMBER 2016**

	<b>HIGH</b>	<b>LOW</b>	<b>AVERAGE</b>	<b>MEDIAN</b>	<b>TOTAL PRICE</b>	<b>LISTING COUNT</b>
LIST PRICE:	\$1,600,000	\$18,900	\$273,305	\$209,900	\$83,358,103	305
SOLD PRICE:	\$1,500,000	%13,000	\$262,548	\$205,000	\$80,077,333	

<b>Single Family</b>	<b>No. of Sales</b>	<b>Dollar Volume</b>	<b>Average Price</b>	<b>Median Price</b>	<b>Average DOM</b>
Grand Traverse	169	\$44,501,538	\$263,322	\$204,900	\$123
Leelanau	43	\$16,448,350	\$382,519	\$335,000	160
Benzie	25	\$5,219,845	\$208,793	\$208,900	181
Antrim	35	\$9,279,100	\$265,117	\$139,800	292
Kalkaska	33	\$4,628,500	\$140,257	\$125,000	164
<b>Totals</b>	<b>305</b>	<b>\$80,077,333</b>	<b>\$262,548</b>	<b>\$205,000</b>	<b>157</b>

**Statistics \***  
**Five County Area (Single Family):**  
**Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska**

**SOLD MARKET ANALYSIS DECEMBER 2015**

	<b>HIGH</b>	<b>LOW</b>	<b>AVERAGE</b>	<b>MEDIAN</b>	<b>TOTAL PRICE</b>	<b>LISTING COUNT</b>
LIST PRICE:	\$2,700,000	\$8,500	\$261,820	\$179,450	\$70,167,852	268
SOLD PRICE:	\$2,500,000	\$8,500	\$248,467	\$172,300	\$66,589,217	

<b>Single Family</b>	<b>No. of Sales</b>	<b>Dollar Volume</b>	<b>Average Price</b>	<b>Median Price</b>	<b>Average DOM</b>
Grand Traverse	135	\$33,037,729	\$244,723	\$183,000	182
Leelanau	41	\$13,750,674	\$335,382	\$258,500	203
Benzie	42	\$9,277,625	\$220,895	\$160,000	175
Antrim	29	\$7,502,789	\$258,716	\$115,000	273
Kalkaska	21	\$3,020,400	\$143,828	\$131,500	199
<b>Totals</b>	<b>268</b>	<b>\$66,589,217</b>	<b>\$248,467</b>	<b>\$172,300</b>	<b>195</b>

**Statistics \***  
**Five County Area (Single Family):**  
**Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska**

**SOLD MARKET ANALYSIS DECEMBER 2014**

	<b>HIGH</b>	<b>LOW</b>	<b>AVERAGE</b>	<b>MEDIAN</b>	<b>TOTAL PRICE</b>	<b>LISTING COUNT</b>
LIST PRICE:	\$3,498,000	\$20,000	\$266,196	\$179,500	\$63,887,172	240
SOLD PRICE:	\$3,100,000	\$15,000	\$249,112	\$168,500	\$59,786,934	

<b>Single Family</b>	<b>No. of Sales</b>	<b>Dollar Volume</b>	<b>Average Price</b>	<b>Median Price</b>	<b>Average DOM</b>
Grand Traverse	127	\$29,910,521	\$235,515	\$176,000	149
Leelanau	41	\$18,161,753	\$442,969	\$319,000	187
Benzie	29	\$4,283,759	\$147,715	\$122,500	176
Antrim	22	\$5,278,950	\$239,952	\$211,250	257
Kalkaska	21	\$2,151,951	\$102,473	\$90,000	200
<b>Totals</b>	<b>240</b>	<b>\$59,786,934</b>	<b>\$249,112</b>	<b>\$168,500</b>	<b>173</b>

**Statistics \***  
**Five County Area (Single Family):**  
**Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska**

**SOLD MARKET ANALYSIS DECEMBER 2013**

	<b>HIGH</b>	<b>LOW</b>	<b>AVERAGE</b>	<b>MEDIAN</b>	<b>TOTAL PRICE</b>	<b>LISTING COUNT</b>
LIST PRICE:	\$1,249,000	\$2,000	\$219,365	\$169,000	\$53,305,809	243
SOLD PRICE:	\$1,195,000	\$1,400	\$208,817	\$162,500	\$50,742,661	

<b>Single Family</b>	<b>No. of Sales</b>	<b>Dollar Volume</b>	<b>Average Price</b>	<b>Median Price</b>	<b>Average DOM</b>
Grand Traverse	135	\$27,693,317	\$205,135	\$165,550	152
Leelanau	37	\$10,433,900	\$281,997	\$215,000	138
Benzie	27	\$3,940,369	\$145,939	\$130,000	144
Antrim	24	\$5,630,550	\$234,606	\$128,250	282
Kalkaska	20	\$3,044,525	\$152,226	\$86,950	155
<b>Totals</b>	<b>243</b>	<b>\$50,742,661</b>	<b>\$208,817</b>	<b>\$162,500</b>	<b>162</b>

**Statistics \***  
**Five County Area (Single Family):**  
**Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska**

**SOLD MARKET ANALYSIS DECEMBER 2012**

	<b>HIGH</b>	<b>LOW</b>	<b>AVERAGE</b>	<b>MEDIAN</b>	<b>TOTAL PRICE</b>	<b>LISTING COUNT</b>
LIST PRICE:	\$4,995,000	\$3,460	\$245,839	\$153,450	\$58,613,038	230
SOLD PRICE:	\$4,000,000	\$4,150	\$230,857	\$149,000	\$53,097,149	

<b>Single Family</b>	<b>No. of Sales</b>	<b>Dollar Volume</b>	<b>Average Price</b>	<b>Median Price</b>	<b>Average DOM</b>
Grand Traverse	116	\$24,080,472	\$270,590	\$154,450	137
Leelanau	38	\$15,242,050	\$405,896	\$231,500	192
Benzie	31	\$6,055,050	\$195,324	\$107,205	234
Antrim	29	\$6,417,777	\$221,302	\$154,000	236
Kalkaska	16	\$1,119,800	\$69,987	\$51,250	176
<b>Totals</b>	<b>230</b>	<b>\$53,097,149</b>	<b>\$230857</b>	<b>\$149,000</b>	<b>175</b>

**FIVE COUNTY AREA - Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska**

<b>No. of Res. Units Sold</b>	<b>2022</b>	<b>175</b>	<b>2021</b>	<b>333</b>	<b>2020</b>	<b>326</b>
<b>Avg Selling Price</b>	<b>2022</b>	\$406,989	<b>2021</b>	\$414,590	<b>2020</b>	\$380,367
<b>Median Sale Price</b>	<b>2022</b>	\$304,000	<b>2021</b>	\$331,000	<b>2020</b>	\$264,500

<b>Price Category</b>	<b>No. of Units Sold 2022</b>	<b>\$ Volume</b>	<b>No. of Units Sold 2021</b>	<b>\$ Volume</b>	<b>No. of Units Sold 2020</b>	<b>\$ Volume</b>
<b>\$39,999 or less</b>	3	\$100,000	0	\$0	1	\$29,000
<b>\$40,000 - \$59,999</b>	2	\$108,000	7	\$336,600	4	\$223,100
<b>\$60,000 - \$79,999</b>	2	\$133,500	1	\$60,500	6	\$423,300
<b>\$80,000 - \$99,999</b>	3	\$279,400	2	\$193,000	6	\$519,500
<b>\$100,000 - \$119,999</b>	3	\$310,000	5	\$547,900	11	\$1,228,700
<b>\$120,000 - \$139,999</b>	1	\$135,000	8	\$1,039,400	13	\$1,669,645
<b>\$140,000 - \$159,999</b>	6	\$870,000	15	\$2,274,100	19	\$2,838,050
<b>\$160,000 - \$179,999</b>	3	\$510,280	13	\$2,232,500	23	\$3,876,050
<b>\$180,000 - \$199,999</b>	7	\$1,301,000	15	\$2,872,000	22	\$4,200,667
<b>\$200,000 - \$249,999</b>	27	\$6,180,500	38	\$8,586,450	45	\$10,134,350
<b>\$250,000 - \$299,999</b>	23	\$6,151,900	36	\$9,895,879	29	\$7,923,300
<b>\$300,000 - \$399,999</b>	38	\$12,826,300	66	\$22,641,899	48	\$16,815,199
<b>\$400,000 - \$499,999</b>	14	\$6,350,400	44	\$19,589,100	25	\$10,948,420
<b>\$500,000 - \$749,999</b>	26	\$15,679,925	48	\$28,704,890	42	\$24,414,566
<b>\$750,000 - \$999,999</b>	8	\$7,089,500	20	\$16,864,300	12	\$10,400,500
<b>\$1,000,000 and Over</b>	9	\$13,197,500	15	\$22,220,100	20	\$28,355,500
<b>Totals</b>	175	\$71,223,205	333	\$138,058,618	326	\$123,999,847

<b>2019</b>	<b>289</b>	<b>2018</b>	<b>231</b>	<b>2017</b>	<b>261</b>	<b>2016</b>	<b>305</b>
<b>2019</b>	\$314,176	<b>2018</b>	\$292,919	<b>2017</b>	\$289,401	<b>2016</b>	\$262,548
<b>2019</b>	\$234,000	<b>2018</b>	\$219,000	<b>2017</b>	\$206,500	<b>2016</b>	\$205,000

<b>No. of Units Sold 2019</b>	<b>\$ Volume</b>	<b>No. of Units Sold 2018</b>	<b>\$ Volume</b>	<b>No. of Units Sold 2017</b>	<b>\$ Volume</b>	<b>No. of Units Sold 2016</b>	<b>\$ Volume</b>
4	\$116,500	3	\$97,200	5	\$126,500	10	\$255,050
4	\$184,000	4	\$208,150	3	\$161,250	2	\$82,000
4	\$276,500	5	\$332,000	6	\$424,200	8	\$536,470
8	\$724,750	10	\$911,400	11	\$1,043,550	14	\$1,268,500
10	\$1,095,150	11	\$1,231,856	15	\$1,642,400	16	\$1,762,650
13	\$1,687,751	16	\$2,078,300	21	\$2,695,005	30	\$3,894,045
14	\$2,080,000	13	\$1,939,800	16	\$2,333,800	19	\$2,834,200
21	\$3,576,300	12	\$2,043,955	32	\$5,424,007	26	\$4,348,262
22	\$4,167,600	14	\$2,668,900	18	\$3,434,000	11	\$2,093,900
54	\$11,953,641	47	\$10,274,750	33	\$7,525,100	57	\$12,432,000
34	\$9,345,095	25	\$6,872,700	18	\$4,923,724	30	\$8,072,160
35	\$12,146,150	28	\$9,811,334	41	\$14,339,074	31	\$10,682,820
20	\$8,605,753	15	\$6,622,900	12	\$5,296,000	25	\$11,059,900
32	\$18,902,400	19	\$12,004,661	16	\$9,847,609	14	\$8,592,500
7	\$6,130,441	6	\$5,016,500	7	\$5,986,000	6	\$5,053,250
7	\$9,805,000	3	\$5,550,000	7	\$10,331,500	6	\$7,109,626
289	\$90,797,031	231	\$67,664,406	261	\$75,533,719	305	\$80,077,333



December YTD	2022	2021	2020	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010
Residential Units Sold	2,771	3,373	3,455	3,377	3,121	3,361	3,389	3,088	2,856	2,898	2,705	2,145	2,045
Avg. Selling Price	\$466,940	\$416,479	\$353,260	\$304,033	\$279,381	\$272,018	\$249,319	\$240,133	\$231,017	\$216,033	\$204,553	\$182,621	\$185,246
Median Selling Price	\$349,900	\$309,900	\$260,000	\$237,900	\$218,900	\$210,000	\$190,000	\$176,750	\$170,000	\$160,000	\$145,000	\$134,000	\$137,000



