

**Statistics \* November**  
**Five County Area (Single Family):**  
**Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska**

**SOLD MARKET ANALYSIS NOVEMBER 2022**

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	SOLD COUNT
LIST PRICE:	\$3,800,000	\$49,900	\$442,222	\$329,900	\$93,308,848	211
SOLD PRICE:	\$3,800,000	\$45,000	\$437,636	\$328,000	\$92,341,266	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	112	\$50,658,867	\$452,311	\$355,000	90
Leelanau	19	\$15,133,400	\$796,494	\$562,000	65
Benzie	24	\$9,484,700	\$395,195	\$285,000	52
Antrim	30	\$11,474,399	\$382,479	\$332,500	73
Kalkaska	26	\$5,589,900	\$214,996	\$190,000	68
<b>Totals</b>	<b>211</b>	<b>\$92,341,266</b>	<b>\$437,636</b>	<b>\$328,000</b>	<b>78</b>

**Statistics \* November**  
**Five County Area (Single Family):**  
**Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska**

**SOLD MARKET ANALYSIS NOVEMBER 2021**

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	SOLD COUNT
LIST PRICE:	\$8,500,000	\$26,500	\$453,660	\$320,000	\$124,303,049	274
SOLD PRICE:	\$7,000,000	\$26,500	\$447,557	\$324,750	\$122,630,750	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	142	\$54,953,790	\$386,998	\$315,000	64
Leelanau	38	\$20,868,550	\$549,172	\$522,500	69
Benzie	28	\$9,883,000	\$352,964	\$267,500	60
Antrim	36	\$30,849,750	\$856,937	\$449,250	87
Kalkaska	30	\$6,075,660	\$202,522	\$169,500	66
<b>Totals</b>	<b>274</b>	<b>\$122,630,750</b>	<b>\$447,557</b>	<b>\$324,750</b>	<b>68</b>

**Statistics \* November**  
**Five County Area (Single Family):**  
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**SOLD MARKET ANALYSIS NOVEMBER 2020**

	<b>HIGH</b>	<b>LOW</b>	<b>AVERAGE</b>	<b>MEDIAN</b>	<b>TOTAL PRICE</b>	<b>SOLD COUNT</b>
LIST PRICE:	\$2,500,000	\$35,000	\$400,601	\$277,000	\$140,210,399	350
SOLD PRICE:	\$2,500,000	\$30,000	\$390,396	\$274,500	\$136,638,838	

<b>Single Family</b>	<b>No. of Sales</b>	<b>Dollar Volume</b>	<b>Average Price</b>	<b>Median Price</b>	<b>Average DOM</b>
Grand Traverse	182	\$70,262,302	\$386,056	\$291,288	79
Leelanau	58	\$32,711,182	\$563,985	\$378,250	161
Benzie	26	\$8,141,185	\$313,122	\$237,000	105
Antrim	48	\$18,675,517	\$389,073	\$229,000	167
Kalkaska	36	\$6,848,652	\$190,240	\$167,500	116
<b>Totals</b>	<b>350</b>	<b>\$136,638,838</b>	<b>\$390,396</b>	<b>\$274,500</b>	<b>110</b>

**Statistics \* November**  
**Five County Area (Single Family):**  
**Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska**

**SOLD MARKET ANALYSIS NOVEMBER 2019**

	<b>HIGH</b>	<b>LOW</b>	<b>AVERAGE</b>	<b>MEDIAN</b>	<b>TOTAL PRICE</b>	<b>SOLD COUNT</b>
LIST PRICE:	\$2,999,000	\$15,900	\$331,653	\$247,500	\$95,847,718	289
SOLD PRICE:	\$2,805,000	\$14,500	\$318,129	\$239,000	\$91,939,560	

<b>Single Family</b>	<b>No. of Sales</b>	<b>Dollar Volume</b>	<b>Average Price</b>	<b>Median Price</b>	<b>Average DOM</b>
Grand Traverse	157	\$47,894,779	\$305,062	\$240,000	109
Leelanau	40	\$20,347,420	\$508,685	\$379,500	153
Benzie	36	\$10,865,962	\$301,832	\$194,200	136
Antrim	32	\$9,328,200	\$291,506	\$226,500	125
Kalkaska	24	\$3,503,199	\$145,966	\$111,500	95
<b>Totals</b>	<b>289</b>	<b>\$91,939,560</b>	<b>\$318,129</b>	<b>\$239,000</b>	<b>119</b>

**Statistics \* November**  
**Five County Area (Single Family):**  
**Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska**

**SOLD MARKET ANALYSIS NOVEMBER 2018**

	<b>HIGH</b>	<b>LOW</b>	<b>AVERAGE</b>	<b>MEDIAN</b>	<b>TOTAL PRICE</b>	<b>SOLD COUNT</b>
LIST PRICE:	\$2,399,000	\$10,000	\$276,310	\$199,900	\$69,906,577	253
SOLD PRICE:	\$2,000,000	\$11,022	\$261,602	\$195,000	\$66,185,377	

<b>Single Family</b>	<b>No. of Sales</b>	<b>Dollar Volume</b>	<b>Average Price</b>	<b>Median Price</b>	<b>Average DOM</b>
Grand Traverse	127	\$34,393,602	\$270,815	\$215,000	94
Leelanau	37	\$16,851,550	\$455,447	\$358,000	103
Benzie	35	\$7,105,875	\$203,025	\$170,000	105
Antrim	27	\$3,870,100	\$143,337	\$120,000	234
Kalkaska	27	\$3,964,250	\$146,824	\$125,000	97
<b>Totals</b>	<b>253</b>	<b>\$66,185,377</b>	<b>\$261,602</b>	<b>\$195,000</b>	<b>112</b>

**Statistics \* November**  
**Five County Area (Single Family):**  
**Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska**

**SOLD MARKET ANALYSIS NOVEMBER 2017**

	<b>HIGH</b>	<b>LOW</b>	<b>AVERAGE</b>	<b>MEDIAN</b>	<b>TOTAL PRICE</b>	<b>SOLD COUNT</b>
LIST PRICE:	\$2,500,000	\$10,000	\$283,083	\$229,900	\$74,451,053	263
SOLD PRICE:	\$2,000,000	\$10,000	\$270,807	\$210,000	\$71,222,254	

<b>Single Family</b>	<b>No. of Sales</b>	<b>Dollar Volume</b>	<b>Average Price</b>	<b>Median Price</b>	<b>Average DOM</b>
Grand Traverse	131	\$38,152,057	\$291,237	\$265,000	87
Leelanau	36	\$14,710,290	\$408,619	\$349,500	139
Benzie	36	\$8,895,500	\$247,097	\$188,750	135
Antrim	31	\$4,835,697	\$155,990	\$120,000	168
Kalkaska	29	\$4,628,710	\$159,610	\$121,400	123
<b>Totals</b>	<b>263</b>	<b>\$71,222,254</b>	<b>\$270,807</b>	<b>\$210,000</b>	<b>114</b>

**Statistics \* November**  
**Five County Area (Single Family):**  
**Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska**

**SOLD MARKET ANALYSIS NOVEMBER 2016**

	<b>HIGH</b>	<b>LOW</b>	<b>AVERAGE</b>	<b>MEDIAN</b>	<b>TOTAL PRICE</b>	<b>SOLD COUNT</b>
LIST PRICE:	\$1,850,000	\$12,500	\$260,093	\$199,000	\$75,167,114	289
SOLD PRICE:	\$1,660,250	\$13,500	\$250,776	\$190,000	\$72,474,381	

<b>Single Family</b>	<b>No. of Sales</b>	<b>Dollar Volume</b>	<b>Average Price</b>	<b>Median Price</b>	<b>Average DOM</b>
Grand Traverse	157	\$43,866,497	\$279,404	\$210,000	129
Leelanau	33	\$11,716,137	\$355,034	\$259,900	173
Benzie	29	\$5,570,500	\$192,086	\$173,000	187
Antrim	44	\$8,355,060	\$189,887	\$152,205	146
Kalkaska	26	\$2,966,187	\$114,084	\$93,950	135
<b>Totals</b>	<b>289</b>	<b>\$72,474,381</b>	<b>\$250,776</b>	<b>\$190,000</b>	<b>143</b>

**FIVE COUNTY AREA - Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska**

**Nov-22**

<b>No. of Res. Units Sold</b>	<b>2022</b>	211	<b>2021</b>	274	<b>2020</b>	350
<b>Avg Selling Price</b>	<b>2022</b>	\$437,636	<b>2021</b>	\$447,557	<b>2020</b>	\$390,396
<b>Median Sale Price</b>	<b>2022</b>	\$328,000	<b>2021</b>	\$324,750	<b>2020</b>	\$274,500
<b>Price Category</b>	<b>No. of Units Sold 2022</b>	<b>\$ Volume 2022</b>	<b>No. of Units Sold 2021</b>	<b>\$ Volume 2021</b>	<b>No. of Units Sold 2020</b>	<b>\$ Volume 2020</b>
<b>\$39,999 or less</b>	0	\$0	2	\$61,500	3	\$103,000
<b>\$40,000 - \$59,999</b>	2	\$104,000	1	\$40,000	6	\$276,000
<b>\$60,000 - \$79,999</b>	1	\$67,000	3	\$204,900	2	\$135,500
<b>\$80,000 - \$99,999</b>	3	\$264,000	5	\$436,750	5	\$446,000
<b>\$100,000 - \$119,999</b>	1	\$117,900	3	\$336,810	6	\$665,600
<b>\$120,000 - \$139,999</b>	5	\$623,600	4	\$532,900	19	\$2,489,717
<b>\$140,000 - \$159,999</b>	9	\$1,341,500	8	\$1,191,350	16	\$2,393,400
<b>\$160,000 - \$179,999</b>	5	\$856,800	15	\$2,520,300	24	\$4,030,732
<b>\$180,000 - \$199,999</b>	10	\$1,910,499	9	\$1,692,900	14	\$2,638,950
<b>\$200,000 - \$249,999</b>	29	\$6,666,500	28	\$6,309,200	59	\$13,471,111
<b>\$250,000 - \$299,999</b>	25	\$6,827,150	47	\$12,777,890	41	\$11,184,176
<b>\$300,000 - \$399,999</b>	41	\$14,050,802	44	\$15,260,500	55	\$19,062,802
<b>\$400,000 - \$499,999</b>	23	\$10,029,300	39	\$17,204,350	24	\$10,903,900
<b>\$500,000 - \$749,999</b>	37	\$21,877,015	36	\$21,801,000	36	\$22,637,450
<b>\$750,000 - \$999,999</b>	10	\$8,534,200	13	\$11,265,900	22	\$18,876,000
<b>\$1,000,000 and Over</b>	10	\$19,071,000	17	\$30,994,500	18	\$27,324,500
<b>Totals</b>	211	\$92,341,266	274	\$122,630,750	350	\$136,638,838

<b>2019</b>	289	<b>2018</b>	253	<b>2017</b>	263
<b>2019</b>	\$318,129	<b>2018</b>	\$261,602	<b>2017</b>	\$270,807
<b>2019</b>	\$239,000	<b>2018</b>	\$195,000	<b>2017</b>	\$210,000
<b>No. of Units Sold 2019</b>	<b>\$ Volume 2019</b>	<b>No. of Units Sold 2018</b>	<b>\$ Volume 2018</b>	<b>No. of Units Sold 2017</b>	<b>\$ Volume 2017</b>
6	\$162,500	2	\$25,522	7	\$202,610
8	\$426,700	4	\$195,400	7	\$349,400
12	\$835,700	9	\$633,500	14	\$1,023,900
4	\$349,000	14	\$1,240,150	6	\$553,600
13	\$1,437,000	15	\$1,671,050	14	\$1,532,000
9	\$1,174,300	22	\$2,834,850	19	\$2,453,997
7	\$1,061,000	16	\$2,373,650	13	\$1,931,890
26	\$4,409,699	25	\$4,202,605	15	\$2,538,900
16	\$3,031,299	25	\$4,747,200	21	\$3,982,800
51	\$11,416,050	27	\$5,910,300	34	\$7,458,300
31	\$8,441,900	27	\$7,432,200	26	\$7,149,300
46	\$15,992,380	34	\$11,768,500	46	\$15,757,078
20	\$8,812,395	12	\$5,147,900	16	\$6,849,400
23	\$13,488,062	12	\$7,437,650	16	\$9,176,079
7	\$5,902,075	4	\$3,239,900	6	\$5,063,000
10	\$14,999,500	5	\$7,325,000	3	\$5,200,000
289	\$91,939,560	253	\$66,185,377	263	\$71,222,254

Year To Date	2022	2021	2020	2019	2018	2017	2016	2015	2014	2013
Residential Units Sold	2,596	3,040	3,129	3,090	2,890	3,101	2,820	2,820	2,617	2,658
Average Sell Price	\$470,982	\$416,683	\$303,114	\$303,114	\$278,307	\$270,551	\$248,010	\$239,327	\$228,237	\$216,652
Med Sales Price	\$350,000	\$305,000	\$239,000	\$239,000	\$218,900	\$210,000	\$187,575	\$177,000	\$170,000	\$160,000

