

Statistics *
Five County Area (Single Family):
Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska

SOLD MARKET ANALYSIS OCTOBER 2022

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	LISTING COUNT
LIST PRICE:	\$5,999,000	\$42,000	\$506,091	\$365,000	\$145,754,348	288
SOLD PRICE:	\$5,057,500	\$40,000	\$488,460	\$355,000	\$140,676,720	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	145	\$73,066,955	\$503,910	\$400,000	72
Leelanau	46	\$34,553,300	\$751,158	\$525,750	51
Benzie	21	\$7,447,965	\$354,665	\$325,000	62
Antrim	40	\$17,544,100	\$438,602	\$270,000	55
Kalkaska	36	\$8,064,400	\$224,011	\$175,250	79
Totals	288	\$140,676,720	\$488,460	\$355,000	67

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SOLD MARKET ANALYSIS OCTOBER 2021

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	LISTING COUNT
LIST PRICE:	\$2,995,000	\$30,000	\$427,555	\$325,000	\$144,086,310	337
SOLD PRICE:	\$2,950,000	\$20,000	\$422,859	\$325,000	\$142,503,698	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	173	\$71,393,237	\$412,677	\$350,000	61
Leelanau	48	\$30,683,350	\$639,236	\$412,500	67
Benzie	39	\$14,835,126	\$380,387	\$295,000	108
Antrim	39	\$15,871,385	\$406,958	\$305,000	60
Kalkaska	38	\$9,720,600	\$255,805	\$231,450	76
Totals	337	\$142,503,698	\$422,859	\$325,000	69

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SOLD MARKET ANALYSIS OCTOBER 2020

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	LISTING COUNT
LIST PRICE:	\$9,900,000	\$27,000	\$414,801	\$300,000	\$182,927,532	441
SOLD PRICE:	\$9,500,000	\$21,000	\$406,588	\$305,000	\$179,305,433	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	188	\$65,876,982	\$350,409	\$295,000	74
Leelanau	84	\$44,339,120	\$527,846	\$425,610	117
Benzie	62	\$19,766,500	\$318,814	\$237,500	129
Antrim	63	\$39,333,248	\$624,337	\$360,000	120
Kalkaska	44	\$9,989,583	\$227,035	\$182,450	105
Totals	441	\$179,305,433	\$406,588	\$305,000	100

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	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	LISTING COUNT
LIST PRICE:	\$1,835,000	\$17,000	\$306,130	\$230,900	\$108,676,304	355
SOLD PRICE:	\$1,650,000	\$16,000	\$295,166	\$225,000	\$104,783,992	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	180	\$54,215,358	\$301,196	\$226,950	105
Leelanau	46	\$20,016,449	\$435,140	\$369,500	93
Benzie	39	\$12,404,920	\$318,074	\$249,900	85
Antrim	50	\$12,714,915	\$254,298	\$179,450	109
Kalkaska	40	\$5,432,350	\$135,808	\$143,375	117
Totals	355	\$104,783,992	\$295,166	\$225,000	103

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SOLD MARKET ANALYSIS OCTOBER 2018

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	LISTING COUNT
LIST PRICE:	\$1,650,000	\$32,100	\$277,780	\$219,900	\$88,889,899	320
SOLD PRICE:	\$2,000,000	\$32,100	\$270,893	\$219,500	\$86,685,929	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	166	\$45,749,760	\$275,600	\$226,250	80
Leelanau	40	\$13,351,550	\$333,788	\$275,000	92
Benzie	40	\$9,256,300	\$231,407	\$206,500	125
Antrim	40	\$13,058,319	\$326,457	\$225,125	104
Kalkaska	34	\$5,270,000	\$155,000	\$125,900	104
Totals	320	\$86,685,929	\$270,893	\$219,500	93

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SOLD MARKET ANALYSIS OCTOBER 2017

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	LISTING COUNT
LIST PRICE:	\$2,600,000	\$12,900	\$303,628	\$219,900	\$110,824,528	365
SOLD PRICE:	\$2,375,000	\$1,000	\$289,097	\$212,500	\$105,520,594	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	170	\$46,992,359	\$276,425	\$220,750	108
Leelanau	55	\$27,077,735	\$492,322	\$335,170	138
Benzie	51	\$9,887,100	\$193,864	\$175,000	140
Antrim	54	\$16,847,100	\$311,998	\$205,500	117
Kalkaska	35	\$4,715,500	\$134,728	\$125,000	118
Totals	365	\$105,520,594	\$289,097	\$212,500	119

No. of Res. Units Sold	2022	288	2021	337	2020	441
Avg Selling Price	2022	\$488,460	2021	\$422,859	2020	\$406,588
Median Sale Price	2022	\$355,000	2021	\$325,000	2020	\$305,000
Price Category	No. of Units Sold 2022	\$ Volume 2022	No. of Units Sold 2021	\$ Volume 2021	No. of Units Sold 2020	\$ Volume 2020
\$39,999 or less	0	\$0	2	\$47,500	4	\$109,400
\$40,000 - \$59,999	4	\$199,500	2	\$100,000	2	\$100,000
\$60,000 - \$79,999	3	\$208,400	6	\$441,250	9	\$636,000
\$80,000 - \$99,999	5	\$438,000	4	\$359,000	8	\$710,500
\$100,000 - \$119,999	1	\$105,000	1	\$116,000	10	\$1,093,527
\$120,000 - \$139,999	12	\$1,543,000	9	\$1,155,750	17	\$2,171,550
\$140,000 - \$159,999	6	\$904,900	5	\$736,900	20	\$2,987,900
\$160,000 - \$179,999	10	\$1,681,800	15	\$2,525,700	14	\$2,352,550
\$180,000 - \$199,999	9	\$1,727,300	14	\$2,616,400	19	\$3,601,000
\$200,000 - \$249,999	27	\$6,113,100	45	\$9,935,877	73	\$16,457,611
\$250,000 - \$299,999	32	\$8,927,500	44	\$11,896,450	38	\$10,241,750
\$300,000 - \$399,999	57	\$19,810,365	70	\$24,170,916	90	\$31,314,857
\$400,000 - \$499,999	39	\$17,379,300	48	\$21,301,135	47	\$20,779,410
\$500,000 - \$749,999	45	\$26,907,155	33	\$19,772,400	40	\$23,995,200
\$750,000 - \$999,999	14	\$11,910,400	18	\$15,373,920	29	\$24,609,025
\$1,000,000 and Over	24	\$42,821,000	21	\$31,954,500	21	\$38,145,153
Totals	288	\$140,676,720	337	\$142,503,698	441	\$179,305,433

2019	355	2018	320	2017	365	2016	317
2019	\$295,166	2018	\$270,893	2017	\$289,097	2016	\$242,095
2019	\$255,000	2018	\$219,500	2017	\$212,500	2016	\$185,000
No. of Units Sold 2019	\$ Volume 2019	No. of Units Sold 2018	\$ Volume 2018	No. of Units Sold 2017	\$ Volume 2017	No. of Units Sold 2016	\$ Volume 2016
13	\$348,400	5	\$174,500	7	\$147,000	18	\$521,200
8	\$397,500	3	\$160,250	7	\$345,000	8	\$377,000
10	\$707,750	6	\$405,400	8	\$571,750	8	\$558,000
9	\$804,500	15	\$1,388,300	16	\$1,423,590	14	\$1,234,850
7	\$769,300	15	\$1,662,000	27	\$2,918,900	23	2,535,700
14	\$1,853,050	31	\$3,943,752	23	\$2,943,400	28	\$3,607,861
24	\$3,619,000	17	\$2,531,100	31	\$4,624,050	28	\$4,178,500
31	\$5,257,450	17	\$2,867,578	18	\$3,074,350	28	\$4,700,188
27	\$5,145,900	29	\$5,540,500	31	\$5,854,700	17	\$3,249,600
55	\$12,262,185	54	\$12,038,850	49	\$10,939,250	32	\$7,209,600
42	\$11,496,704	42	\$11,529,352	33	\$9,061,497	30	\$8,129,263
46	\$15,701,870	33	\$10,986,300	49	\$16,879,231	40	\$13,571,314
18	\$7,952,038	19	\$8,580,500	21	\$9,136,915	17	\$7,727,890
31	\$18,495,040	25	\$15,298,047	25	\$14,516,115	19	\$11,413,000
12	\$10,414,500	6	\$5,004,500	13	\$11,295,846	2	\$1,575,000
8	\$9,528,805	3	\$4,575,000	7	\$11,789,000	5	\$6,155,162
355	\$104,753,992	320	\$86,685,929	365	\$105,520,594	317	\$76,744,128

YTD – 10/22	2022	2021	2020	2019	2018	2017	2016	2015	2014	2013	2012
Residential Units Sold	2,386	2,766	2,779	2,801	2,639	2,840	2,795	2,573	2,402	2,467	2,247
Average Selling Price	\$473,877	\$413,610	\$345,403	\$301,565	\$280,142	\$270,467	\$247,724	\$237,994	\$229,727	\$216,744	\$202,190
Median Selling Price	\$350,000	\$302,750	\$259,900	\$238,400	\$220,000	\$210,000	\$187,000	\$175,000	\$170,000	\$160,000	\$145,000

