

Statistics * September 2022
Five County Area (Single Family):
Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska

SOLD MARKET ANALYSIS 2022

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	SOLD COUNT
LIST PRICE:	\$3,295,000	\$18,000	\$509,527	\$360,000	\$153,367,675	301
SOLD PRICE:	\$3,295,000	\$15,000	\$501,997	\$358,500	\$151,101,127	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	149	\$72,042,127	\$483,504	\$358,500	85
Leelanau	47	\$33,030,661	\$702,780	\$490,000	46
Benzie	30	\$10,587,999	\$352,933	\$315,500	70
Antrim	42	\$25,428,240	\$605,434	\$355,000	58
Kalkaska	33	\$10,012,100	\$303,396	\$214,500	70
Totals	301	\$151,101,127	\$501,997	\$358,500	72

Statistics * September 2021
Five County Area (Single Family):
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SOLD MARKET ANALYSIS 2021

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	SOLD COUNT
LIST PRICE:	\$3,500,000	\$27,900	\$464,552	\$325,000	\$148,656,748	320
SOLD PRICE:	\$3,494,300	\$27,900	\$460,866	\$323,500	\$147,477,363	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	164	\$69,180,893	\$421,834	\$311,000	56
Leelanau	47	\$28,016,120	\$596,087	\$466,000	105
Benzie	35	\$15,750,300	\$450,008	\$360,500	71
Antrim	35	\$24,134,950	\$689,570	\$322,000	56
Kalkaska	39	\$10,395,100	\$266,541	\$245,000	63
Totals	320	\$147,477,363	\$460,866	\$323,500	66

Statistics * September 2020
Five County Area (Single Family):
Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska

SOLD MARKET ANALYSIS 2020

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	SOLD COUNT
LIST PRICE:	\$2,650,000	\$19,900	\$365,299	\$279,000	\$154,521,756	423
SOLD PRICE:	\$2,525,000	\$16,000	\$357,613	\$270,000	\$151,270,406	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	194	66,659,656	\$343,606	\$279,950	81
Leelanau	89	\$42,437,650	\$476,827	\$335,000	141
Benzie	49	\$13,543,000	\$276,387	\$245,000	123
Antrim	62	\$23,318,700	\$376,108	\$250,000	154
Kalkaska	29	\$5,311,400	\$183,151	\$150,000	111
Totals	423	\$151,270,406	\$357,613	\$270,000	111

Statistics * September 2019
Five County Area (Single Family):
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SOLD MARKET ANALYSIS 2019

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	SOLD COUNT
LIST PRICE:	\$2,250,000	\$9,900	\$333,061	\$255,000	\$105,580,574	317
SOLD PRICE:	\$2,251,000	\$9,000	\$322,084	\$250,000	\$102,100,793	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	153	\$51,018,834	\$333,456	\$265,000	84
Leelanau	53	\$23,788,545	\$448,840	\$350,000	117
Benzie	37	\$8,384,450	\$226,606	\$212,500	137
Antrim	44	\$14,727,964	\$334,726	\$206,250	102
Kalkaska	30	\$4,181,000	\$139,366	\$120,000	91
Totals	317	\$102,100,793	\$322,084	\$250,000	99

Statistics * September 2018
Five County Area (Single Family):
Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska

SOLD MARKET ANALYSIS 2018

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	SOLD COUNT
LIST PRICE:	\$2,150,000	\$14,900	\$314,147	\$239,900	\$108,380,837	345
SOLD PRICE:	\$1,800,000	\$10,000	\$302,911	\$237,500	\$104,504,358	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	178	\$57,601,578	\$323,604	\$246,700	80
Leelanau	53	\$21,842,400	\$412,120	\$360,000	124
Benzie	38	\$9,848,330	\$259,166	\$242,500	120
Antrim	45	\$11,414,850	\$253,663	\$175,000	141
Kalkaska	31	\$3,797,200	\$122,490	\$102,500	113
Totals	345	\$104,504,358	\$302,911	\$237,500	102

Statistics * September 2017
Five County Area (Single Family):
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SOLD MARKET ANALYSIS 2017

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	SOLD COUNT
LIST PRICE:	\$1,785,000	\$10,000	\$297,081	\$220,000	\$106,949,410	360
SOLD PRICE:	\$1,535,000	\$8,000	\$288,861	\$215,000	\$103,990,319	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	158	\$48,162,597	\$304,826	\$235,500	97
Leelanau	60	\$27,644,367	\$460,739	\$380,000	112
Benzie	65	\$13,904,950	\$213,922	\$180,000	137
Antrim	49	\$10,908,150	\$222,615	\$153,900	127
Kalkaska	28	\$3,370,255	\$120,366	\$103,902	123
Totals	360	\$103,990,319	\$288,861	\$215,000	113

Statistics * September 2016
Five County Area (Single Family):
Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska

SOLD MARKET ANALYSIS 2016

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	SOLD COUNT
LIST PRICE:	\$2,450,000	\$6,000	\$293,570	\$206,000	\$96,584,784	329
SOLD PRICE:	\$2,300,000	\$8,000	\$279,091	\$200,000	\$91,821,113	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	160	\$38,457,101	\$240,356	\$206,000	109
Leelanau	63	\$28,940,750	\$459,376	\$390,000	150
Benzie	31	\$6,727,612	\$217,019	\$175,000	184
Antrim	47	\$14,361,550	\$305,564	\$205,000	157
Kalkaska	28	\$3,334,100	\$119,075	\$150,750	129
Totals	329	\$91,821,113	\$279,091	\$200,000	133

Statistics * September 2015
Five County Area (Single Family):
Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska

SOLD MARKET ANALYSIS 2015

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	SOLD COUNT
LIST PRICE:	\$1,749,000	\$17,900	\$261,260	\$192,500	\$81,774,598	313
SOLD PRICE:	\$1,600,000	\$16,000	\$251,487	\$185,000	\$78,715,703	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	162	\$37,719,586	\$232,836	\$180,037	117
Leelanau	46	\$19,822,653	\$430,927	\$366,500	183
Benzie	39	\$7,336,049	\$188,103	\$170,000	144
Antrim	43	\$11,086,715	\$257,830	\$199,000	173
Kalkaska	23	\$2,750,700	\$119,595	\$83,900	162
Totals	313	\$78,715,703	\$251,487	\$185,000	141

Statistics * September 2014
Five County Area (Single Family):
Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska

SOLD MARKET ANALYSIS 2014

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	SOLD COUNT
LIST PRICE:	\$1,700,000	\$19,000	\$265,000	\$189,000	\$74,995,050	283
SOLD PRICE:	\$1,500,000	\$13,000	\$250,498	\$175,000	\$70,891,073	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	141	\$30,446,058	\$215,929	\$175,000	112
Leelanau	47	\$18,740,770	\$398,739	\$289,000	151
Benzie	35	\$9,294,465	\$265,556	\$145,000	227
Antrim	32	\$8,306,000	\$259,562	\$156,250	182
Kalkaska	28	\$4,103,780	\$146,780	\$119,000	129
Totals	283	\$70,891,073	\$250,498	\$175,000	142

Statistics * September 2013
Five County Area (Single Family):
Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska

SOLD MARKET ANALYSIS 2013

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	SOLD COUNT
LIST PRICE:	\$2,779,000	\$19,000	\$256,935	\$169,250	\$84,788,802	330
SOLD PRICE:	\$2,779,000	\$12,500	\$243,620	\$162,500	\$80,394,908	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	150	\$31,823,132	\$212,154	\$161,000	120
Leelanau	48	\$18,708,695	\$389,764	\$285,000	179
Benzie	35	\$7,261,068	\$207,459	\$160,000	155
Antrim	58	\$18,684,014	\$322,138	\$212,500	198
Kalkaska	39	\$3,917,999	\$100,461	\$60,000	153
Totals	330	\$80,394,908	\$243,620	\$162,500	150

Statistics * September 2012
Five County Area (Single Family):
Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska

SOLD MARKET ANALYSIS 2012

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	SOLD COUNT
LIST PRICE:	\$1,875,000	\$19,900	\$256,785	\$177,500	\$72,156,667	281
SOLD PRICE:	\$1,787,000	\$19,000	\$238,785	\$165,000	\$67,098,767	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	148	\$33,444,406	\$225,975	\$165,750	149
Leelanau	45	\$15,644,636	\$347,658	\$245,000	231
Benzie	36	\$7,947,750	\$220,770	\$145,500	311
Antrim	25	\$7,106,000	\$284,240	\$164,000	238
Kalkaska	27	\$2,955,975	\$109,480	\$88,000	174
Totals	281	\$67,098,767	\$238.785	\$165,000	\$220

Statistics * September 2011
Five County Area (Single Family):
Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska

SOLD MARKET ANALYSIS 2011

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	SOLD COUNT
LIST PRICE:	\$1,590,000	\$15,000	\$228,895	\$167,200	\$46,236,800	202
SOLD PRICE:	\$1,470,000	\$12,500	\$212,780	\$157,250	\$42,981,575	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	97	\$17,956,350	\$185,117	\$150,000	182
Leelanau	23	\$7,780,438	\$338,279	\$245,000	282
Benzie	30	\$7,131,490	\$237,716	\$185,000	218
Antrim	31	\$8,129,900	\$262,254	\$210,000	236
Kalkaska	21	\$1,983,397	\$94,447	\$69,900	175
Totals	202	\$42,981,575	\$173,915	\$127,500	206

Five County Area - Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska

No. of Res. Units Sold	2022	301	2021	320	2020	423
Avg Selling Price	2022	\$501,997	2021	\$460,866	2020	\$357,613
Median Sale Price	2022	\$358,500	2021	\$323,500	2020	\$270,000
September						
Price Category	No. of Units Sold 2022	\$ Volume 2022	No. of Units Sold 2021	\$ Volume 2021	No. of Units Sold 2020	\$ Volume 2020
\$39,999 or less	3	\$75,000	3	\$101,500	7	\$201,000
\$40,000 - \$59,999	0	\$0	1	\$45,000	5	\$262,000
\$60,000 - \$79,999	5	\$367,800	2	\$140,500	6	\$447,500
\$80,000 - \$99,999	4	\$351,400	8	\$730,500	10	\$909,800
\$100,000 - \$119,999	4	\$443,000	6	\$661,500	13	\$1,431,800
\$120,000 - \$139,999	7	\$902,000	5	\$649,000	12	\$1,606,100
\$140,000 - \$159,999	6	\$912,650	9	\$1,313,400	17	\$2,505,500
\$160,000 - \$179,999	9	\$1,519,500	7	\$1,192,200	35	\$5,975,200
\$180,000 - \$199,999	7	\$1,346,900	13	\$2,493,113	20	\$3,802,855
\$200,000 - \$249,999	41	\$9,293,839	47	\$10,529,270	63	\$14,327,000
\$250,000 - \$299,999	32	\$8,707,900	41	\$11,299,800	47	\$12,804,375
\$300,000 - \$399,999	50	\$17,097,375	59	\$20,378,848	74	\$25,494,313
\$400,000 - \$499,999	48	\$21,320,602	35	\$15,401,817	34	\$15,139,713
\$500,000 - \$749,999	36	\$21,719,700	39	\$23,885,615	44	\$26,851,500
\$750,000 - \$999,999	21	\$17,928,461	20	\$17,806,000	20	\$17,254,500
\$1,000,000 and Over	28	\$49,115,000	25	\$40,849,300	16	\$22,257,250
Totals	301	\$151,101,127	320	\$147,477,363	423	\$151,270,406

2019	317	2018	345	2017	360	2016	329	2015
2019	\$322,084	2018	\$302,911	2017	\$288,861	2016	\$279,091	2015
2019	\$250,000	2018	\$237,500	2017	\$215,000	2016	\$200,000	2015
No. of Units Sold 2019	\$ Volume 2019	No. of Units Sold 2018	\$ Volume 2018	No. of Units Sold 2017	\$ Volume 2017	No. of Units Sold 2016	\$ Volume 2016	No. of Units Sold 2015
7	\$177,600	16	\$421,600	8	\$199,000	6	\$153,000	7
4	\$226,999	9	\$475,700	9	\$428,050	9	\$420,900	11
8	\$542,900	8	\$551,900	10	\$690,225	8	\$578,400	13
7	\$611,200	6	\$543,000	11	\$942,950	17	\$1,523,529	14
10	\$1,139,400	9	\$971,200	33	\$3,647,865	27	\$2,955,478	17
14	\$1,825,800	15	\$1,962,300	25	\$3,291,700	15	\$1,944,200	24
21	\$3,163,700	19	\$2,867,600	19	\$2,815,000	27	\$4,081,500	28
25	\$4,220,250	25	\$4,199,059	26	\$4,443,545	31	\$5,239,000	33
17	\$3,256,600	22	\$4,180,800	18	\$3,370,300	22	\$4,132,712	23
45	\$10,116,400	59	\$13,203,900	55	\$12,152,035	43	\$9,534,750	30
43	\$11,743,900	31	\$8,535,200	31	\$8,396,452	27	\$7,394,241	28
49	\$17,415,187	46	\$15,723,400	44	\$15,323,683	32	\$11,017,452	39
28	\$12,596,225	36	\$15,927,200	18	\$8,104,771	23	\$10,187,061	20
19	\$11,207,520	25	\$14,068,249	31	\$17,981,960	30	\$18,070,590	17
8	\$6,656,112	10	\$8,505,250	14	\$11,762,783	5	\$4,538,300	4
12	\$17,201,000	9	\$12,368,000	8	\$10,440,000	7	\$10,050,000	5
317	\$102,100,793	345	\$104,504,358	360	\$103,990,319	329	\$91,821,113	313

313
\$251,487
\$185,000

\$ Volume 2015
\$171,800
\$513,000
\$902,649
\$1,264,250
\$1,857,900
\$3,105,867
\$4,209,500
\$5,636,765
\$4,316,275
\$6,681,700
\$7,657,660
\$13,399,084
\$8,747,553
\$10,236,500
\$3,560,000
\$6,452,200
\$78,712,703

Year	2022	2021	2020	2019	2018	2017	2016	2015	2014	2013
Residential Units Sold	2,099	2,429	2,338	2,446	2,320	2,475	2,478	2,263	2,112	2,177
Average Selling Price	\$471,778	\$412,419	\$333,821	\$302,492	\$281,379	\$267,719	\$248,453	\$238,873	\$226,227	\$214,382
Median Sale Price	\$350,000	\$300,000	\$253,500	\$240,000	\$220,000	\$210,000	\$187,250	\$176,000	\$169,900	\$160,000

September

