

Statistics * June 2021
Five County Area (Single Family):
Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska

SOLD MARKET ANALYSIS JUNE 2022

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL	LISTING COUNT
LIST PRICE:	\$3,700,000	\$34,900	\$493,124	\$369,000	\$137,581,606	279
SOLD PRICE:	\$3,672,000	\$30,000	\$505,214	\$385,000	\$140,954,815	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	148	\$71,766,871	\$8484,911	\$400,000	45
Leelanau	36	\$34,189,812	\$949,717	\$510,000	48
Benzie	31	\$11,352,711	\$366,216	\$335,000	59
Antrim	40	\$17,831,221	\$445,780	\$278,000	61
Kalkaska	24	\$5,814,200	\$242,258	\$198,750	53
Totals	279	\$140,954,815	\$505,214	\$385,000	50

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SOLD MARKET ANALYSIS JUNE 2021

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL	LISTING COUNT
LIST PRICE:	\$3,490,000	\$49,000	\$411,688	\$299,000	\$139,562,394	339
SOLD PRICE:	\$3,800,000	\$40,000	\$419,579	\$309,000	\$142,237,516	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	172	\$68,935,096	\$400,785	\$321,000	53
Leelanau	59	\$36,647,485	\$621,143	\$502,500	75
Benzie	37	\$11,040,626	\$298,395	\$237,000	68
Antrim	43	\$17,994,859	\$418,485	\$225,000	71
Kalkaska	28	\$7,619,450	\$272,123	\$237,000	56
Totals	339	\$142,237,516	\$419,579	\$309,000	61

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SOLD MARKET ANALYSIS JUNE 2020

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL	LISTING COUNT
LIST PRICE:	\$2,100,000	\$26,500	\$315,448	\$257,550	\$68,767,830	218
SOLD PRICE:	\$2,100,000	\$26,000	\$310,451	\$252,000	\$67,678,384	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	104	\$31,131,769	\$299,343	\$274,500	76
Leelanau	30	\$12,828,225	\$427,607	\$325,000	112
Benzie	24	\$6,785,659	\$282,735	\$204,000	142
Antrim	33	\$11,784,881	\$357,117	\$258,000	196
Kalkaska	27	\$5,147,850	\$190,661	\$165,000	84
Totals	218	\$67,678,384	\$310,451	\$252,000	108

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SOLD MARKET ANALYSIS JUNE 2019

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL	LISTING COUNT
LIST PRICE:	\$1,300,000	\$25,900	\$298,839	\$258,500	\$83,077,421	278
SOLD PRICE:	\$1,260,000	\$21,000	\$291,948	\$255,000	\$81,161,800	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	157	\$46,787,871	\$298,011	\$260,000	86
Leelanau	36	\$14,675,679	\$407,657	\$379,500	91
Benzie	18	\$4,218,450	\$234,358	\$193,250	97
Antrim	46	\$11,978,200	\$260,395	\$197,500	109
Kalkaska	21	\$3,501,600	\$166,742	\$143,600	92
Totals	278	\$81,161,800	\$291,948	\$255,000	91

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SOLD MARKET ANALYSIS JUNE 2018

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL	LISTING COUNT
LIST PRICE:	\$2,100,000	\$30,000	\$311,696	\$239,700	\$87,586,728	281
SOLD PRICE:	\$1,650,000	\$25,000	\$236,000	\$236,000	\$84,485,764	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	143	\$43,972,689	\$307,501	\$240,000	76
Leelanau	40	\$14,328,850	\$358,221	\$310,000	112
Benzie	31	\$9,846,425	\$317,626	\$244,000	105
Antrim	35	\$10,692,300	\$305,494	\$259,900	128
Kalkaska	32	\$5,645,500	\$176,421	\$166,500	140
Totals	281	\$84,485,764	\$236,000	\$236,000	98

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SOLD MARKET ANALYSIS JUNE 2017

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL	LISTING COUNT
LIST PRICE:	\$1,795,000	\$13,500	\$291,540	\$234,900	\$95,916,717	329
SOLD PRICE:	\$1,695,000	\$8,000	\$281,953	\$224,000	\$92,762,668	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	172	\$46,263,272	\$268,972	\$229,350	73
Leelanau	46	\$20,253,342	\$440,290	\$339,950	83
Benzie	35	\$9,672,731	\$276,363	\$220,000	128
Antrim	44	\$12,537,000	\$284,931	\$156,000	117
Kalkaska	32	\$4,036,323	\$126,135	\$106,450	116
Totals	329	\$92,762,668	\$281,953	\$224,000	90

Statistics * June 2016
Five County Area (Single Family):
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SOLD MARKET ANALYSIS JUNE 2016

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL	LISTING COUNT
LIST PRICE:	\$1,395,500	\$16,900	\$257,840	\$189,500	\$88,181,346	342
SOLD PRICE:	\$1,325,000	\$16,900	\$249,109	\$187,000	\$85,195,588	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	172	\$42,262,045	\$245,709	\$202,500	93
Leelanau	42	\$15,164,623	\$361,062	\$310,000	170
Benzie	43	\$6,607,549	\$153,663	\$134,000	200
Antrim	49	\$16,955,500	\$346,030	\$225,000	162
Kalkaska	36	\$4,205,871	\$116,829	\$114,250	143
Totals	342	\$85,195,588	\$249,109	\$187,000	131

Statistics * June 2015
Five County Area (Single Family):
Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska

SOLD MARKET ANALYSIS JUNE 2015

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL	LISTING COUNT
LIST PRICE:	\$2,250,000	\$23,900	\$240,371	\$184,900	\$73,794,199	307
SOLD PRICE:	\$2,060,000	\$19,900	\$231,064	\$178,500	\$70,936,826	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	173	\$42,112,729	\$243,426	\$185,000	107
Leelanau	36	\$9,837,698	\$273,269	\$241,600	128
Benzie	39	\$7,120,448	\$182,575	\$155,500	148
Antrim	29	\$8,950,401	\$308,634	\$178,500	130
Kalkaska	30	\$2,915,550	\$97,185	\$83,750	130
Totals	307	\$70,936,826	\$231,064	\$178,500	119

Statistics * June 2014
Five County Area (Single Family):
Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska

SOLD MARKET ANALYSIS JUNE 2014

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL	LISTING COUNT
LIST PRICE:	\$3,900,000	\$24,900	\$242,860	\$169,950	\$67,515,121	278
SOLD PRICE:	\$3,100,000	\$22,000	\$230,141	\$166,750	\$63,979,385	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	152	\$32,210,949	\$211,914	\$175,000	141
Leelanau	41	\$15,655,935	\$381,852	\$270,000	137
Benzie	22	\$4,340,550	\$197,297	\$154,500	185
Antrim	37	\$8,620,570	\$232,988	\$143,000	172
Kalkaska	26	\$3,151,381	\$121,206	\$88,750	152
Totals	278	\$63,979,385	\$230,141	\$166,750	149

Statistics * June 2013
Five County Area (Single Family):
Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska

SOLD MARKET ANALYSIS JUNE 2013

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	LISTING COUNT
LIST PRICE:	\$1,400,000	\$14,000	\$229,995	\$185,900	\$64,398,798	280
SOLD PRICE:	\$1,050,000	\$9,000	\$219,411	\$179,950	\$61,435,343	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	159	\$31,746,470	\$199,663	\$178,000	127
Leelanau	43	\$11,557,035	\$268,768	\$234,500	164
Benzie	25	\$5,793,739	\$231,749	\$199,900	338
Antrim	39	\$10,275,300	\$263,469	\$152,000	202
Kalkaska	14	\$2,062,799	\$147,342	\$83,599	160
Totals	280	\$61,435,343	\$219,411	\$179,950	164

Statistics * JUNE 2012
Five County Area (Single Family):
Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska

SOLD MARKET ANALYSIS JUNE 2012

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	LISTING COUNT
LIST PRICE:	\$3,250,000	\$4,900	\$212,032	\$149,000	\$54,704,493	258
SOLD PRICE:	\$2,150,000	\$5,000	\$196,658	\$145,000	\$50,737,978	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	147	\$27,659,652	\$188,160	\$149,800	153
Leelanau	25	\$6,698,876	\$267,955	\$209,900	182
Benzie	28	\$3,634,550	\$129,805	\$103,750	318
Antrim	32	\$9,635,250	\$301,101	\$156,000	218
Kalkaska	26	\$3,109,650	\$119,601	\$85,800	253
Totals	258	\$50,797,978	\$196,658	\$153,610	186

Statistics * JUNE 2011
Five County Area (Single Family):
Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska

SOLD MARKET ANALYSIS JUNE 2011

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	LISTING COUNT
LIST PRICE:	\$18,225	\$18,225	\$225,705	\$159,900	\$48,752,495	216
SOLD PRICE:	\$8,500	\$8,500	\$211,466	\$150,000	\$45,676,750	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	122	\$26,585,934	\$217,917	\$150,000	176
Leelanau	30	\$8,051,522	\$268,384	\$224,000	96
Benzie	25	\$3,431,232	\$137,249	\$103,500	121
Antrim	23	\$6,323,762	\$274,946	\$226,900	358
Kalkaska	16	\$1,284,300	\$80,268	\$63,650	180
Totals	216	\$45,676,750	\$195,752	\$153,610	186

**Statistics * Five County Area (Single Family):
Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska**

SOLD MARKET ANALYSIS JUNE 2010

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	LISTING COUNT
LIST PRICE:	\$1,300,000	\$12,000	\$216,162	\$159,900	\$45,177,948	209
SOLD PRICE:	\$1,150,000	\$10,500	\$200,223	\$155,000	\$41,846,681	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	119	\$20,473,325	\$172,045	\$139,900	201
Leelanau	25	\$7,281,746	\$291,270	\$227,000	183
Benzie	13	\$1,954,000	\$150,308	\$166,000	271
Antrim	38	\$10,836,125	\$285,161	\$187,450	239
Kalkaska	14	\$1,301,485	\$92,963	\$48,393	186
Totals	209	\$41,846,681	\$200,223	\$155,000	209

**Statistics * JUNE 2009
Five County Area (Single Family):
Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska**

SOLD MARKET ANALYSIS JUNE 2009

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	LISTING COUNT
LIST PRICE:	\$1,395,000	\$14,900	\$202,696	\$144,900	\$36,890,845	182
SOLD PRICE:	\$1,230,000	\$13,750	\$189,118	\$139,370	\$34,419,534	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	95	\$16,334,058	\$171,937	\$133,500	155
Leelanau	21	\$6,544,000	\$311,619	\$250,000	257
Benzie	25	\$3,775,740	\$151,030	\$139,740	201
Antrim	23	\$5,575,900	\$242,430	\$126,000	199
Kalkaska	18	\$2,189,836	\$121,658	\$82,000	122
Totals	182	\$34,419,534	\$189,118	\$139,370	175

Five County Sold Statistics, Grand Traverse, Leelanau, Benzie, Antrim

No. of Res. Units Sold	2022	279	2021	339	2020	218	
Avg Selling Price	2022	\$505,214	2021	\$419,579	2020	\$310,451	
Median Sale Price	2022	\$385,000	2021	\$309,900	2020	\$252,000	

Price Category	No. of Units Sold 2022	\$ Volume	No. of Units Sold 2021	\$ Volume	No. of Units Sold 2020	\$ Volume	
\$39,999 or less	2	\$69,000	0	\$0	7	\$216,500	
\$40,000 - \$59,999	2	\$108,000	2	\$85,000	2	\$92,000	
\$60,000 - \$79,999	0	0	3	\$200,000	5	\$322,250	
\$80,000 - \$99,999	5	\$433,900	7	\$618,500	2	\$187,000	
\$100,000 - \$119,999	6	\$669,400	4	\$432,776	5	\$548,800	
\$120,000 - \$139,999	2	\$252,000	6	\$768,400	16	\$2,040,200	
\$140,000 - \$159,999	5	\$721,000	7	\$1,040,500	13	\$1,932,025	
\$160,000 - \$179,999	10	\$1,698,300	13	\$2,215,027	15	\$2,590,900	
\$180,000 - \$199,999	8	\$1,522,500	21	\$3,912,915	12	\$2,266,709	
\$200,000 - \$249,999	21	\$4,641,200	53	\$11,758,115	31	\$6,997,927	
\$250,000 - \$299,999	24	\$6,532,000	42	\$11,429,508	27	\$7,334,742	
\$300,000 - \$399,999	62	\$21,616,816	67	\$22,778,448	38	\$13,173,500	
\$400,000 - \$499,999	50	\$21,816,699	28	\$12,409,850	14	\$6,232,800	
\$500,000 - \$749,999	46	\$26,837,000	51	\$31,750,544	20	\$11,985,531	
\$750,000 - \$999,999	12	\$10,672,500	18	\$15,231,000	7	\$6,520,000	
\$1,000,000 and Over	24	\$43,364,500	17	\$27,606,933	4	\$6,137,500	
Totals	279	\$140,954,815	339	\$142,237,516	218	\$68,578,384	

and Kalkaska

2019	278	2018	281	2017	329
2019	\$291,948	2018	\$300,661	2017	\$281,953
2019	255,000	2018	\$236,000	2017	\$224,000

No. of Units Sold 2019	\$ Volume	No. of Units Sold 2018	\$ Volume	No. of Units Sold 2017	\$ Volume
4	\$119,900	5	\$161,900	11	\$266,900
4	\$212,900	4	\$198,900	5	\$249,000
6	\$405,000	2	\$147,000	8	\$559,384
4	\$363,400	10	\$904,115	13	\$1,161,500
7	\$749,400	11	\$1,227,300	19	\$2,093,800
12	\$1,564,200	13	\$1,685,200	11	\$1,425,950
20	\$2,968,800	10	\$1,467,500	28	\$4,210,800
19	\$3,188,700	27	\$4,580,178	19	\$3,234,850
16	\$3,039,600	29	\$5,519,400	22	\$4,141,873
42	\$9,331,660	45	\$10,239,900	50	\$11,114,681
45	\$12,325,750	30	\$8,159,100	42	\$11,516,075
45	\$15,726,794	35	\$12,382,120	38	\$13,183,968
26	\$11,692,600	22	\$9,969,451	25	\$10,971,237
20	\$11,763,097	27	\$16,212,700	24	\$14,626,150
5	\$4,109,999	7	\$5,896,000	10	\$8,641,500
3	\$3,600,000	4	\$5,735,000	4	\$5,365,000
278	\$81,161,800	281	\$84,485,764	329	\$92,762,668

Sales- June YTD	2022	2021	2020	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010
Res Units Sold	1188	1459	1082	1327	1282	1403	1446	1317	1196	1283	1140	932	983
Avg. Selling Price	\$547,251	\$390,393	\$290,759	\$286,561	\$273,260	\$253,715	\$235,235	\$230,540	\$219,529	\$204,519	\$187,889	\$171,102	\$169,156
Median Sale Price	\$345,950	\$285,000	\$235,000	\$230,000	219,700	\$202,000	\$181,750	\$173,000	\$168,000	\$156,400	\$139,000	\$129,950	\$127,000

