

**Statistics \***  
**Five County Area (Single Family):**  
**Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska**

**SOLD MARKET ANALYSIS 2022**

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	LISTING COUNT
LIST PRICE:	\$2,300,000	\$15,000	\$433,558	\$350,000	\$93,648,740	216
SOLD PRICE:	\$2,150,000	\$19,500	\$451,632	\$380,000	\$97,552,655	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	121	\$56,946,405	\$470,631	\$410,000	43
Leelanau	31	\$17,286,350	\$557,624	\$525,000	36
Benzie	23	\$8,606,900	\$374,213	\$325,000	43
Antrim	26	\$10,908,200	\$419,546	\$358,400	47
Kalkaska	15	\$3,804,800	\$253,653	\$255,000	44
<b>Totals</b>	<b>216</b>	<b>\$97,552,655</b>	<b>\$451,632</b>	<b>\$380,900</b>	<b>43</b>

**Statistics \***  
**Five County Area (Single Family):**  
**Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska**

**SOLD MARKET ANALYSIS 2021**

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	LISTING COUNT
LIST PRICE:	\$2,300,000	\$57,900	\$406,122	\$315,000	\$108,434,750	267
SOLD PRICE:	\$2,300,000	\$59,000	\$416,009	\$317,000	\$111,074,623	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	134	\$54,066,467	\$403,473	\$333,350	60
Leelanau	55	\$28,682,880	\$521,506	\$435,000	64
Benzie	18	\$8,683,020	\$482,390	\$338,100	94
Antrim	31	\$13,604,701	\$438,861	\$301,000	67
Kalkaska	29	\$6,038,555	\$208,226	\$170,105	80
<b>Totals</b>	<b>267</b>	<b>\$111,074,623</b>	<b>\$416,009</b>	<b>\$317,000</b>	<b>66</b>

**Statistics \***  
**Five County Area (Single Family):**  
**Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska**

**SOLD MARKET ANALYSIS 2020**

	<b>HIGH</b>	<b>LOW</b>	<b>AVERAGE</b>	<b>MEDIAN</b>	<b>TOTAL PRICE</b>	<b>LISTING COUNT</b>
LIST PRICE:	\$2,200,000	\$39,900	\$235,000	\$235,000	\$34,349,848	116
SOLD PRICE:	\$2,200,000	\$35,000	\$229,500	\$229,500	\$33,386,670	

<b>Single Family</b>	<b>No. of Sales</b>	<b>Dollar Volume</b>	<b>Average Price</b>	<b>Median Price</b>	<b>Average DOM</b>
Grand Traverse	65	\$18,591,570	\$286,020	\$237,900	92
Leelanau	13	\$5,525,500	\$425,038	\$247,000	181
Benzie	18	\$4,794,000	\$266,333	\$230,000	87
Antrim	14	\$3,330,700	\$237,907	\$211,350	116
Kalkaska	6	\$1,144,900	\$190,816	\$163,500	87
<b>Totals</b>	<b>116</b>	<b>\$33,386,670</b>	<b>\$278,816</b>	<b>\$229,500</b>	<b>104</b>

**Statistics \***  
**Five County Area (Single Family):**  
**Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska**

**SOLD MARKET ANALYSIS 2019**

	<b>HIGH</b>	<b>LOW</b>	<b>AVERAGE</b>	<b>MEDIAN</b>	<b>TOTAL PRICE</b>	<b>LISTING COUNT</b>
LIST PRICE:	\$1,950,000	\$24,700	\$310,124	\$239,900	\$95,828,401	309
SOLD PRICE:	\$1,700,000	\$20,000	\$299,974	\$235,000	\$92,691,994	

<b>Single Family</b>	<b>No. of Sales</b>	<b>Dollar Volume</b>	<b>Average Price</b>	<b>Median Price</b>	<b>Average DOM</b>
Grand Traverse	173	\$53,085,679	\$306,850	\$255,000	98
Leelanau	39	\$15,672,750	\$401,865	\$330,000	133
Benzie	34	\$8,979,250	\$264,095	\$215,000	115
Antrim	42	\$12,005,815	\$285,852	\$223,700	81
Kalkaska	21	\$2,948,500	\$140,404	\$134,000	149
<b>Totals</b>	<b>309</b>	<b>\$92,691,994</b>	<b>\$299,974</b>	<b>\$235,000</b>	<b>106</b>

**Statistics \***  
**Five County Area (Single Family):**  
**Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska**

**SOLD MARKET ANALYSIS 2018**

	<b>HIGH</b>	<b>LOW</b>	<b>AVERAGE</b>	<b>MEDIAN</b>	<b>TOTAL PRICE</b>	<b>LISTING COUNT</b>
LIST PRICE:	\$1,150,000	\$29,900	\$272,713	\$225,000	\$75,268,936	276
SOLD PRICE:	\$1,040,000	\$17,200	\$264,609	\$225,000	\$73,032,357	

<b>Single Family</b>	<b>No. of Sales</b>	<b>Dollar Volume</b>	<b>Average Price</b>	<b>Median Price</b>	<b>Average DOM</b>
Grand Traverse	140	\$38,202,208	\$272,870	\$233,700	76
Leelanau	39	\$13,410,825	\$343,867	\$315,000	143
Benzie	28	\$6,875,624	\$245,558	\$199,000	267
Antrim	41	\$10,607,450	\$258,718	\$184,500	111
Kalkaska	28	\$3,936,250	\$140,580	\$117,950	133
<b>Totals</b>	<b>276</b>	<b>\$73,032,357</b>	<b>\$264,609</b>	<b>\$225,000</b>	<b>116</b>

**Statistics \***  
**Five County Area (Single Family):**  
**Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska**

**SOLD MARKET ANALYSIS 2017**

	<b>HIGH</b>	<b>LOW</b>	<b>AVERAGE</b>	<b>MEDIAN</b>	<b>TOTAL PRICE</b>	<b>LISTING COUNT</b>
LIST PRICE:	\$1,299,000	\$16,500	\$260,363	\$212,500	\$74,724,411	287
SOLD PRICE:	\$1,250,000	\$14,000	\$252,865	\$206,000	\$72,572,278	

<b>Single Family</b>	<b>No. of Sales</b>	<b>Dollar Volume</b>	<b>Average Price</b>	<b>Median Price</b>	<b>Average DOM</b>
Grand Traverse	140	\$37,207,515	\$265,767	\$247,060	99
Leelanau	32	\$11,869,200	\$370,912	\$297,800	80
Benzie	36	\$7,427,066	\$206,307	\$193,500	154
Antrim	46	\$11,156,850	\$242,540	\$141,950	145
Kalkaska	33	\$4,911,647	\$148,450	\$140,450	146
<b>Totals</b>	<b>287</b>	<b>\$72,572,278</b>	<b>\$252,865</b>	<b>\$206,000</b>	<b>117</b>

**FIVE COUNTY AREA - Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska**

<b>No. of Res. Units Sold</b>	<b>2022</b>	216	<b>2021</b>	267	<b>2020</b>	116
<b>Avg Selling Price</b>	<b>2022</b>	\$451,632	<b>2021</b>	\$416,009	2020	\$299,974
<b>Median Sale Price</b>	<b>2022</b>	\$380,900	<b>2021</b>	\$317,000	2020	\$229,500
	Number of Units Sold	\$ Volume	Number of Units Sold	\$ Volume	Number of Units Sold	\$ Volume
<b>Price Category</b>						
<b>\$39,999 or less</b>	2	\$59,400	0	\$0	1	\$35,000
<b>\$40,000 - \$59,999</b>	1	\$49,000	1	\$59,900	0	\$0
<b>\$60,000 - \$79,999</b>	1	\$76,000	4	\$271,875	4	\$255,500
<b>\$80,000 - \$99,999</b>	0	\$0	2	\$179,000	3	\$273,500
<b>\$100,000 - \$119,999</b>	1	\$109,000	3	\$315,000	3	\$329,500
<b>\$120,000 - \$139,999</b>	4	\$503,400	8	\$1,029,250	7	\$924,850
<b>\$140,000 - \$159,999</b>	7	\$1,022,500	9	\$1,341,200	1	\$140,000
<b>\$160,000 - \$179,999</b>	7	\$1,181,500	11	\$1,864,505	9	\$1,536,100
<b>\$180,000 - \$199,999</b>	4	\$755,802	15	\$2,770,810	10	\$1,870,700
<b>\$200,000 - \$249,999</b>	12	\$2,665,400	35	\$7,826,789	30	\$6,747,920
<b>\$250,000 - \$299,999</b>	27	\$7,359,600	29	\$7,951,400	18	\$4,949,800
<b>\$300,000 - \$399,999</b>	45	\$15,208,448	53	\$18,049,200	15	\$5,058,800
<b>\$400,000 - \$499,999</b>	32	\$14,279,000	31	\$13,658,150	5	\$2,108,000
<b>\$500,000 - \$749,999</b>	47	\$27,814,205	36	\$21,611,500	5	\$2,917,000
<b>\$750,000 - \$999,999</b>	17	\$14,369,400	17	\$14,601,944	2	\$1,775,000
<b>\$1,000,000 and Over</b>	9	\$12,100,000	13	\$19,545,000	3	\$4,465,000
<b>Totals</b>	216	\$97,552,655	267	\$111,074,623	116	\$33,386,670

