

**Statistics \***  
**Five County Area (Single Family):**  
**Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska**

**SOLD MARKET ANALYSIS MARCH 2023**

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	SOLD COUNT
LIST PRICE:	\$2,550,000	\$28,000	\$422,371	\$342,500	\$79,405,896	188
SOLD PRICE:	\$2,350,000	\$20,000	\$418,854	\$340,000	\$78,744,597	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	106	\$45,106,597	\$425,533	\$361,250	90
Leelanau	25	\$13,683,000	\$547,320	\$450,000	78
Benzie	15	\$5,182,300	\$345,486	\$265,000	75
Antrim	30	\$11,600,800	\$286,693	\$257,500	82
Kalkaska	12	\$3,171,900	\$264,325	\$212,450	83
<b>Totals</b>	<b>188</b>	<b>\$78,744,597</b>	<b>\$418,854</b>	<b>\$340,000</b>	<b>85</b>

**Statistics \***  
**Five County Area (Single Family):**  
**Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska**

**SOLD MARKET ANALYSIS MARCH 2022**

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	SOLD COUNT
LIST PRICE:	\$3,500,000	\$2,000	\$469,527	\$315,000	\$87,801,549	187
SOLD PRICE:	\$3,500,000	\$2,000	\$472,560	\$326,000	\$88,368,771	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	97	\$42,392,664	\$437,037	\$344,000	62
Leelanau	22	\$17,363,789	\$789,263	\$569,250	84
Benzie	20	\$8,618,923	\$430,946	\$232,500	80
Antrim	33	\$14,401,800	\$436,418	\$299,900	89
Kalkaska	15	\$5,591,595	\$372,773	\$165,000	85
<b>Totals</b>	<b>187</b>	<b>\$88,368,771</b>	<b>472,560</b>	<b>\$326,000</b>	<b>73</b>

**Statistics \***  
**Five County Area (Single Family):**  
**Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska**

**SOLD MARKET ANALYSIS MARCH 2021**

LIST PRICE: SOLD PRICE:	<b>HIGH</b>	<b>LOW</b>	<b>AVERAGE</b>	<b>MEDIAN</b>	<b>TOTAL PRICE</b>	<b>SOLD COUNT</b>
	\$5,500,000	\$32,000	\$393,168	\$256,000	\$94,360,517	
	\$4,375,000	\$31,500	\$386,193	\$256,500	\$92,686,444	240

<b>Single Family</b>	<b>No. of Sales</b>	<b>Dollar Volume</b>	<b>Average Price</b>	<b>Median Price</b>	<b>Average DOM</b>
Grand Traverse	121	\$40,754,070	\$336,810	\$269,000	80
Leelanau	39	\$21,320,319	\$546,674	\$375,000	114
Benzie	30	\$9,766,655	\$325,555	\$220,000	80
Antrim	35	\$18,093,800	\$516,965	\$251,500	126
Kalkaska	15	\$2,751,600	\$183,440	\$170,000	74
<b>Totals</b>	<b>240</b>	<b>\$92,686,444</b>	<b>\$386,193</b>	<b>\$256,500</b>	<b>92</b>

**Statistics \***  
**Five County Area (Single Family):**  
**Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska**

**SOLD MARKET ANALYSIS MARCH 2020**

LIST PRICE: SOLD PRICE:	<b>HIGH</b>	<b>LOW</b>	<b>AVERAGE</b>	<b>MEDIAN</b>	<b>TOTAL PRICE</b>	<b>SOLD COUNT</b>
	\$1,699,900	\$35,000	\$300,417	\$244,000	\$65,190,577	
	\$1,650,000	\$35,000	\$288,902	\$235,000	\$62,691,911	217

<b>Single Family</b>	<b>No. of Sales</b>	<b>Dollar Volume</b>	<b>Average Price</b>	<b>Median Price</b>	<b>Average DOM</b>
Grand Traverse	130	\$36,222,056	\$278,631	\$233,750	109
Leelanau	29	\$11,493,185	\$396,316	\$312,500	141
Benzie	15	\$3,363,450	\$224,230	\$217,000	98
Antrim	26	\$7,911,400	\$304,284	\$264,300	145
Kalkaska	17	\$3,701,820	\$217,754	\$176,500	142
<b>Totals</b>	<b>217</b>	<b>\$62,691,911</b>	<b>\$288,902</b>	<b>\$235,000</b>	<b>120</b>

**Statistics \***  
**Five County Area (Single Family):**  
**Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska**

**SOLD MARKET ANALYSIS MARCH 2019**

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	SOLD COUNT
LIST PRICE:	\$2,395,000	\$20,000	\$266,895	\$217,950	\$59,250,840	222
SOLD PRICE:	\$2,222,000	\$20,000	\$257,772	\$210,500	\$57,225,533	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	128	\$34,392,224	\$268,689	\$233,000	125
Leelanau	29	\$8,980,433	\$309,670	\$275,000	192
Benzie	19	\$2,919,900	\$153,678	\$135,000	272
Antrim	31	\$9,013,925	\$290,771	\$172,500	199
Kalkaska	15	\$1,919,051	\$127,936	\$125,000	142
<b>Totals</b>	<b>222</b>	<b>\$57,225,533</b>	<b>\$257,772</b>	<b>\$210,500</b>	<b>157</b>

**Statistics \***  
**Five County Area (Single Family):**  
**Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska**

**SOLD MARKET ANALYSIS MARCH 2018**

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	SOLD COUNT
LIST PRICE:	\$1,430,000	\$26,000	\$276,553	\$199,700	\$48,673,500	176
SOLD PRICE:	\$1,315,000	\$18,000	\$265,745	\$190,000	\$46,771,275	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	90	\$23,067,090	\$256,301	\$217,900	107
Leelanau	27	\$11,914,300	\$441,270	\$305,000	126
Benzie	25	\$4,976,135	\$199,045	\$136,000	239
Antrim	21	\$4,403,550	\$209,692	\$140,000	238
Kalkaska	13	\$2,410,200	\$185,400	\$144,000	189
<b>Totals</b>	<b>176</b>	<b>\$46,771,275</b>	<b>\$265,745</b>	<b>\$190,000</b>	<b>151</b>

**Statistics \***  
**Five County Area (Single Family):**  
**Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska**

**SOLD MARKET ANALYSIS MARCH 2017**

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	SOLD COUNT
LIST PRICE:	\$ 2,100,000	\$26,000	\$262,000	\$207,000	\$62,231,395	237
SOLD PRICE:	\$1,700,000	\$25,000	\$253,031	\$199,000	\$59,968,571	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	124	\$32,650,937	\$263,314	\$222,000	120
Leelanau	32	\$10,724,834	\$335,151	\$262,500	201
Benzie	24	\$6,254,700	\$260,612	\$232,750	126
Antrim	34	\$7,200,100	\$211,767	\$129,250	175
Kalkaska	23	\$3,138,000	\$136,434	\$124,000	132
<b>Totals</b>	<b>237</b>	<b>\$59,968,571</b>	<b>\$253,031</b>	<b>\$199,000</b>	<b>140</b>

**Statistics \***  
**Five County Area (Single Family):**  
**Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska**

**SOLD MARKET ANALYSIS MARCH 2016**

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	SOLD COUNT
LIST PRICE:	\$1,130,000	\$9,500	\$235,033	\$190,000	\$49,826,998	212
SOLD PRICE:	\$1,130,000	\$9,500	\$226,622	\$185,500	\$48,044,073	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	121	\$29,109,703	\$240,576	\$212,000	137
Leelanau	31	\$9,302,007	\$300,064	\$235,000	202
Benzie	22	\$3,521,600	\$160,072	\$140,700	204
Antrim	16	\$4,058,514	\$253,657	\$123,750	141
Kalkaska	22	\$2,052,249	\$93,284	\$83,775	210
<b>Totals</b>	<b>212</b>	<b>\$48,044,073</b>	<b>\$226,622</b>	<b>\$185,500</b>	<b>161</b>

**Statistics \***  
**Five County Area (Single Family):**  
**Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska**

**SOLD MARKET ANALYSIS MARCH 2015**

	<b>HIGH</b>	<b>LOW</b>	<b>AVERAGE</b>	<b>MEDIAN</b>	<b>TOTAL PRICE</b>	<b>SOLD COUNT</b>
LIST PRICE:	\$1,499,900	\$1,2500	\$223,961	\$169,800	\$44,120,381	197
SOLD PRICE:	\$1,480,000	\$9,900	\$212,023	\$163,500	\$41,768,635	

<b>Single Family</b>	<b>No. of Sales</b>	<b>Dollar Volume</b>	<b>Average Price</b>	<b>Median Price</b>	<b>Average DOM</b>
Grand Traverse	102	\$21,121,260	\$207,071	\$175,500	139
Leelanau	28	\$7,476,825	\$267,029	\$242,500	198
Benzie	20	\$3,512,900	\$175,645	\$136,500	362
Antrim	23	\$5,658,150	\$246,006	\$172,000	214
Kalkaska	24	\$3,999,500	\$166,645	\$80,150	203
<b>Totals</b>	<b>197</b>	<b>\$41,768,635</b>	<b>\$212,023</b>	<b>\$163,500</b>	<b>186</b>

**Statistics \***  
**Five County Area (Single Family):**  
**Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska**

**SOLD MARKET ANALYSIS MARCH 2014**

	<b>HIGH</b>	<b>LOW</b>	<b>AVERAGE</b>	<b>MEDIAN</b>	<b>TOTAL PRICE</b>	<b>SOLD COUNT</b>
LIST PRICE:	\$1,595,000	\$12,000	\$223,605	\$159,900	\$37,445,667	164
SOLD PRICE:	\$1,430,000	\$1,000	\$211,476	\$152,750	\$34,682,127	

<b>Single Family</b>	<b>No. of Sales</b>	<b>Dollar Volume</b>	<b>Average Price</b>	<b>Median Price</b>	<b>Average DOM</b>
Grand Traverse	100	\$21,466,683	\$214,666	\$171,500	168
Leelanau	18	\$6,986,675	\$388,148	\$322,600	152
Benzie	15	\$1,619,500	\$107,966	\$99,500	160
Antrim	22	\$3,925,300	\$178,422	\$107,500	169
Kalkaska	9	\$683,969	\$75,996	\$75,000	230
<b>Totals</b>	<b>164</b>	<b>\$34,682,127</b>	<b>\$211,476</b>	<b>\$152,750</b>	<b>169</b>

**Statistics \***  
**Five County Area (Single Family):**  
**Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska**

**SOLD MARKET ANALYSIS MARCH 2013**

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	SOLD COUNT
LIST PRICE:	\$989,000	\$14,900	\$207,300	\$169,000	\$36,900,370	178
SOLD PRICE:	\$895,000	\$10,000	\$197,003	\$164,450	\$35,066,625	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	92	\$18,713,530	\$196,147	\$154,900	139
Leelanau	26	\$7,063,300	\$271,665	\$272,450	214
Benzie	19	\$2,858,800	\$150,465	\$125,800	302
Antrim	30	\$6,301,050	\$210,035	\$180,000	256
Kalkaska	11	\$797,850	\$72,531	\$28,000	265
<b>Totals</b>	<b>178</b>	<b>\$35,066,625</b>	<b>\$197,003</b>	<b>\$164,450</b>	<b>195</b>

**Statistics \***  
**Five County Area (Single Family):**  
**Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska**

**SOLD MARKET ANALYSIS MARCH 2012**

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	SOLD COUNT
LIST PRICE:	\$999,000	\$10,900	\$191,800	\$143,000	\$34,521,001	180
SOLD PRICE:	\$965,000	\$10,900	\$178,878	\$138,250	\$32,198,060	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	91	\$15,593,250	\$171,354	\$140,000	167
Leelanau	26	\$8,016,450	\$308,325	\$263,000	176
Benzie	16	\$2,322,185	\$145,136	\$122,692	225
Antrim	26	\$4,762,700	\$183,180	\$82,000	269
Kalkaska	21	\$1,503,475	\$71,594	\$43,500	161
<b>Totals</b>	<b>180</b>	<b>\$32,198,060</b>	<b>\$178,878</b>	<b>\$138,250</b>	<b>188</b>

**Statistics \***  
**Five County Area (Single Family):**  
**Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska**

**SOLD MARKET ANALYSIS MARCH 2011**

	<b>HIGH</b>	<b>LOW</b>	<b>AVERAGE</b>	<b>MEDIAN</b>	<b>TOTAL PRICE</b>	<b>SOLD COUNT</b>
LIST PRICE:	\$800,000	\$11,400	\$163,226	\$128,000	\$26,605,985	163
SOLD PRICE:	\$705,000	\$11,400	\$152,419	\$118,900	\$24,844,378	

<b>Single Family</b>	<b>No. of Sales</b>	<b>Dollar Volume</b>	<b>Average Price</b>	<b>Median Price</b>	<b>Average DOM</b>
Grand Traverse	88	\$14,112,778	\$160,372	\$128,500	184
Leelanau	15	\$3,707,200	\$247,147	\$172,500	278
Benzie	17	\$2,038,400	\$119,906	\$105,000	232
Antrim	29	\$3,992,500	\$137,672	\$89,000	185
Kalkaska	14	\$993,500	\$70,964	\$51,250	112
<b>Totals</b>	<b>163</b>	<b>\$24,884,378</b>	<b>\$152,419</b>	<b>\$118,900</b>	<b>198</b>

**Statistics \***  
**Five County Area (Single Family):**  
**Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska**

**SOLD MARKET ANALYSIS MARCH 2010**

	<b>HIGH</b>	<b>LOW</b>	<b>AVERAGE</b>	<b>MEDIAN</b>	<b>TOTAL PRICE</b>	<b>SOLD COUNT</b>
LIST PRICE:	\$899,900	\$13,900	\$171,074	\$124,900	\$30,109,077	176
SOLD PRICE:	\$625,500	\$11,500	\$160,497	\$119,200	\$28,247,555	

<b>Single Family</b>	<b>No. of Sales</b>	<b>Dollar Volume</b>	<b>Average Price</b>	<b>Median Price</b>	<b>Average DOM</b>
Grand Traverse	90	\$15,280,555	\$169,784	\$137,350	175
Leelanau	16	\$3,401,072	\$212,567	\$150,000	262
Benzie	16	\$3,041,328	\$190,083	\$117,000	205
Antrim	27	\$3,875,100	\$143,522	\$81,500	224
Kalkaska	22	\$2,649,500	\$98,130	\$65,000	167
<b>Totals</b>	<b>176</b>	<b>\$28,247,555</b>	<b>\$160,497</b>	<b>\$119,200</b>	<b>183</b>

**Statistics \***  
**Five County Area (Single Family):**  
**Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska**

**SOLD MARKET ANALYSIS MARCH 2009**

	<b>HIGH</b>	<b>LOW</b>	<b>AVERAGE</b>	<b>MEDIAN</b>	<b>TOTAL PRICE</b>	<b>SOLD COUNT</b>
LIST PRICE:	\$719,000	\$15,500	\$158,429	\$122,500	\$19,962,179	126
SOLD PRICE:	\$625,000	\$11,500	\$147,652	\$117,000	\$18,604,170	

<b>Single Family</b>	<b>No. of Sales</b>	<b>Dollar Volume</b>	<b>Average Price</b>	<b>Median Price</b>	<b>Average DOM</b>
Grand Traverse	73	\$11,694,920	\$160,204	\$135,000	180
Leelanau	12	\$2,147,000	\$178,917	\$185,000	238
Benzie	9	\$1,022,700	\$113,633	\$87,400	109
Antrim	20	\$2,998,450	\$149,923	\$86,525	328
Kalkaska	12	\$741,100	\$61,758	\$49,950	145
<b>Totals</b>	<b>126</b>	<b>\$18,604,170</b>	<b>\$147,652</b>	<b>\$117,000</b>	<b>201</b>



## FIVE COUNTY AREA - Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska

No. of Res. Units Sold	2023	188	2022	187	2021	240
Avg Selling Price	2023	\$418,854	2022	\$472,560	2021	\$386,193
Median Sale Price	2023	\$340,000	2022	\$326,000	2021	\$256,500
Price Category	No. of Units Sold 2023	\$ Volume 2023	No. of Units Sold 2022	\$ Volume 2022	No. of Units sold 2021	\$ Volume 2021
\$39,999 or less	1	\$20,000	2	\$29,000	2	\$66,500
\$40,000 - \$59,999	3	\$150,000	3	\$144,500	4	\$200,900
\$60,000 - \$79,999	1	\$75,000	2	\$140,000	7	\$473,500
\$80,000 - \$99,999	3	\$278,500	4	\$371,000	4	\$364,500
\$100,000 - \$119,999	4	\$441,000	6	\$665,500	4	\$432,000
\$120,000 - \$139,999	4	\$533,900	2	\$269,950	10	\$1,313,700
\$140,000 - \$159,999	2	\$289,100	6	\$863,000	14	\$2,089,400
\$160,000 - \$179,999	2	\$350,000	9	\$1,513,218	16	\$2,708,700
\$180,000 - \$199,999	5	\$948,400	7	\$1,302,900	13	\$2,508,200
\$200,000 - \$249,999	24	\$5,238,300	15	\$3,326,800	43	\$9,846,000
\$250,000 - \$299,999	23	\$6,267,100	23	\$6,250,300	23	\$6,319,836
\$300,000 - \$399,999	52	\$18,205,500	40	\$13,575,414	37	\$13,105,234
\$400,000 - \$499,999	24	\$10,514,544	14	\$6,334,900	17	\$7,701,700
\$500,000 - \$749,999	19	\$11,368,500	25	\$15,650,400	22	\$13,336,500
\$750,000 - \$999,999	12	\$10,599,753	11	\$9,558,900	10	\$8,629,000
\$1,000,000 and Over	9	\$13,465,000	18	\$28,372,989	14	\$23,590,774
<b>Totals</b>	<b>188</b>	<b>\$78,744,597</b>	<b>187</b>	<b>\$88,368,771</b>	240	\$92,686,444

<b>2020</b>	217	<b>2019</b>	222	<b>2018</b>	176	<b>2017</b>	237
<b>2020</b>	\$288,902	<b>2019</b>	\$257,772	<b>2018</b>	\$265,745	<b>2017</b>	\$253,031
<b>2020</b>	\$235,000	<b>2019</b>	\$210,500	<b>2018</b>	\$190,000	<b>2017</b>	\$199,000
<b>No. of Units Sold in 2020</b>	<b>\$ Volume 2020</b>	<b>No. of Units Sold in 2019</b>	<b>\$ Volume 2019</b>	<b>No. of Units Sold in 2018</b>	<b>\$ Volume 2018</b>	<b>No. of Units Sold in 2017</b>	<b>\$ Volume 2017</b>
2	\$74,000	3	\$85,000	5	\$132,935	6	\$190,200
4	\$190,000	4	\$201,000	2	\$95,390	7	\$341,400
5	\$311,900	5	\$371,900	4	\$273,100	6	\$408,200
6	\$528,150	9	\$820,900	8	\$728,200	12	\$1,062,900
3	\$315,000	15	\$1,664,260	11	\$1,241,500	12	\$1,329,900
11	\$1,436,400	14	\$1,834,900	13	\$1,700,400	18	\$2,305,000
14	\$2,073,920	14	\$2,105,301	13	\$1,925,500	15	\$2,200,100
21	\$3,598,389	19	\$3,218,044	19	\$3,264,100	23	\$3,937,900
13	\$2,498,600	17	\$3,170,950	17	\$3,183,000	21	\$3,999,700
41	\$9,255,250	37	\$8,217,800	22	\$4,928,000	32	\$7,077,200
33	\$9,010,203	30	\$8,248,585	13	\$3,626,800	23	\$6,222,479
29	\$10,078,399	30	\$10,348,168	22	\$7,417,100	29	\$10,007,258
16	\$7,111,300	12	\$5,449,500	8	\$3,608,000	17	\$7,514,494
12	\$7,450,400	7	\$4,249,225	10	\$6,000,750	9	\$5,282,500
2	\$1,712,500	3	\$2,650,000	6	\$5,056,500	3	\$2,409,340
5	\$7,047,500	3	\$4,590,000	3	\$3,590,000	4	\$5,680,000
<b>217</b>	<b>\$62,691,911</b>	<b>222</b>	<b>\$57,225,533</b>	<b>176</b>	<b>\$46,771,275</b>	<b>237</b>	<b>\$59,968,571</b>

<b>2016</b>	212	<b>2015</b>	197
<b>2016</b>	\$226,622	<b>2015</b>	\$212,023
<b>2016</b>	\$185,500	<b>2015</b>	\$163,500
<b>No. of Units Sold in 2016</b>	<b>\$ Volume 2016</b>	<b>No. of Units Sold in 2015</b>	<b>\$ Volume 2015</b>
6	\$120,514	13	\$305,900
9	\$431,800	14	\$715,579
10	\$683,150	10	\$712,299
9	\$831,050	12	\$1,066,700
19	\$2,109,249	10	\$1,131,900
19	\$2,462,450	16	\$2,087,150
18	\$2,703,900	20	\$3,010,800
13	\$2,186,387	15	\$2,550,111
8	\$1,498,000	9	\$1,701,270
35	\$7,833,881	21	\$4,773,102
18	\$4,900,544	22	\$6,001,799
20	\$6,724,374	19	\$6,463,025
14	\$6,154,874	6	\$2,607,000
11	\$6,498,900	4	\$2,324,000
1	\$775,000	2	\$1,738,000
2	\$2,130,000	4	\$4,580,000
<b>212</b>	<b>\$48,044,073</b>	<b>197</b>	<b>\$41,768,635</b>

Year to date	2023	2022	2021	2020	2019	2018	2017	2016	2015	2014	2013	2012
Res. Units Sold	430	511	595	582	524	485	567	547	520	476	479	448
Avg. Sold Price	\$428,540	\$443,171	\$354,060	280,751	\$276,776	\$253,269	\$238,692	\$218,230	\$223,242	\$221,762	\$188,879	\$182,818
Median Sold Price	\$350,000	\$315,000	\$255,000	\$228,500	\$219,900	\$199,000	\$190,000	\$173,300	\$168,950	\$169,450	\$148,000	\$125,150

