

Statistics *
Five County Area (Single Family):
Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska

SOLD MARKET ANALYSIS FEBRUARY 2023

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	LISTING COUNT
LIST PRICE:	\$3,799,000	\$38,000	\$482,978	\$379,000	\$61,338,328	127
SOLD PRICE:	\$3,250,000	\$35,000	\$474,482	\$375,000	\$60,259,338	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	70	\$33,332,743	\$476,182	\$400,000	87
Leelanau	19	\$13,364,500	\$703,394	\$580,000	76
Benzie	13	\$4,028,400	\$309,876	\$240,000	73
Antrim	12	\$5,812,100	\$484,341	\$290,800	128
Kalkaska	13	\$3,721,595	\$286,276	\$270,000	70
Totals	127	\$60,259,338	\$474,482	\$375,000	86

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SOLD MARKET ANALYSIS FEBRUARY 2022

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	LISTING COUNT
LIST PRICE:	\$3,900,000	\$54,900	\$462,472	\$299,900	\$68,445,998	148
SOLD PRICE:	\$3,910,000	\$60,000	\$450,998	\$302,500	\$66,747,725	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	78	\$34,549,700	\$442,944	\$339,500	84
Leelanau	18	\$16,196,225	\$899,790	\$592,500	86
Benzie	15	\$4,640,400	\$309,360	\$250,000	98
Antrim	25	\$9,571,600	\$382,864	\$289,000	90
Kalkaska	12	\$1,789,800	\$149,150	\$116,400	60
Totals	148	\$66,747,725	450,998	302,500	85

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SOLD MARKET ANALYSIS FEBRUARY 2021

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	LISTING COUNT
LIST PRICE:	\$2,995,000	\$5,000	\$358,673	\$247,750	\$61,691,927	172
SOLD PRICE:	\$2,900,000	\$5,000	\$247,669	\$246,150	\$59,799,211	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	98	\$32,984,136	\$336,572	\$267,250	96
Leelanau	23	\$12,604,120	\$548,005	\$345,000	115
Benzie	16	\$4,427,650	\$276,728	\$233,450	166
Antrim	22	\$7,460,600	\$339,118	\$180,000	102
Kalkaska	13	\$2,300,705	\$178,669	\$155,000	140
Totals	172	\$59,799,211	\$347,669	\$246,150	109

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SOLD MARKET ANALYSIS FEBRUARY 2020

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	LISTING COUNT
LIST PRICE:	\$3,799,000	\$15,900	\$293,906	\$244,950	\$51,727,608	176
SOLD PRICE:	\$3,250,000	\$12,500	\$282,413	\$236,762	\$49,704,715	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	93	\$27,498,115	\$295,678	\$247,500	105
Leelanau	28	\$10,742,150	\$383,648	\$339,500	108
Benzie	17	\$4,493,400	\$264,317	\$156,500	110
Antrim	19	\$4,012,000	\$211,000	\$120,000	175
Kalkaska	19	\$2,959,050	\$155,739	\$124,900	132
Totals	176	\$49,704,715	\$282,413	\$236,762	116

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SOLD MARKET ANALYSIS FEBRUARY 2019

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	LISTING COUNT
LIST PRICE:	\$875,000	\$28,900	\$262,062	\$224,900	\$43,240,244	165
SOLD PRICE:	\$825,000	\$25,500	\$253,247	\$220,000	\$41,785,904	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	85	\$24,138,528	\$283,982	\$250,000	140
Leelanau	22	\$7,883,000	\$358,318	\$324,500	158
Benzie	24	\$4,900,455	\$204,185	\$172,500	172
Antrim	21	\$3,208,619	\$152,791	\$137,000	129
Kalkaska	13	\$1,655,302	\$127,330	\$126,600	116
Totals	165	\$41,785,904	\$253,247	\$220,000	144

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SOLD MARKET ANALYSIS FEBRUARY 2018

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	LISTING COUNT
LIST PRICE:	\$1,395,000	\$24,900	\$256,737	\$199,900	\$39,794,275	158
SOLD PRICE:	\$1,125,000	\$24,000	\$246,932	\$197,000	\$38,274,545	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	91	\$222,858,095	\$251,187	\$209,500	137
Leelanau	17	\$5,378,150	\$316,361	\$260,000	118
Benzie	10	\$1,652,900	\$165,290	\$136,500	120
Antrim	22	\$6,813,050	\$309,684	\$194,900	124
Kalkaska	15	\$1,572,350	\$104,823	\$92,900	152
Totals	155	\$38,274,545	\$246,932	\$197,000	143

Sold Statistics for the Two County Area Wexford/Missakee

February

No. of Res. Units Sold	2023	26	2022	45	2021	37
Avg Selling Price	2023	\$172,961	2022	\$214,192	2021	\$161,785
Median Sale Price	2023	\$142,500	2022	\$173,000	2021	\$134,900

Price Category	No. of Units Sold 2023	\$ Volume	No. of Units Sold 2022	\$ Volume	No. of Units Sold 2021	\$ Volume
\$39,999 or less	2	\$52,000	2	\$66,995	0	\$0
\$40,000 - \$59,999	1	\$47,500	1	\$56,000	2	\$116,900
\$60,000 - \$79,999	1	\$71,500	5	\$352,900	2	\$144,000
\$80,000 - \$99,999	5	\$454,800	1	\$98,405	6	\$531,650
\$100,000 - \$119,999	1	\$115,000	4	\$426,500	4	\$438,500
\$120,000 - \$139,999	3	\$395,000	4	\$530,000	7	\$910,800
\$140,000 - \$159,999	1	\$150,000	1	\$155,000	2	\$295,000
\$160,000 - \$179,999	4	\$670,000	5	\$834,500	2	\$346,400
\$180,000 - \$199,999	2	\$370,500	2	\$386,500	5	\$949,700
\$200,000 - \$249,999	2	\$465,900	4	\$882,700	2	\$464,000
\$250,000 - \$299,999	1	\$289,900	8	\$2,116,900	3	\$850,900
\$300,000 - \$399,999	1	\$375,000	4	\$1,292,250	0	\$0
\$400,000 - \$499,999	1	\$410,000	2	\$815,000	2	\$938,200
\$500,000 - \$749,999	1	\$629,900	1	\$625,000	0	\$0
\$750,000 - \$999,999	0	\$0	0	\$0	0	\$0
\$1,000,000 and Over	0	\$0	1	\$1,000,000	0	\$0
Totals	26	\$4,497,000	45	\$9,638,650	37	\$5,986,050

2020	32
2020	\$134,621
2020	\$128,200
No. of Units Sold 2020	\$ Volume
2	\$40,000
2	\$108,900
0	\$0
6	\$510,183
3	\$326,000
4	\$503,900
5	\$741,900
3	\$513,000
1	\$195,000
6	\$1,369,000
0	\$0
0	\$0
0	\$0
0	\$0
0	\$0
0	\$0
0	\$0
32	\$4,307,883

Year	2023	2022	2021	2020	2019	2018	2017	2016	2015	2014	2013
SF Units Sold	242	324	356	365	302	309	330	335	305	307	302
Avg. Selling Price	\$436,064	\$426,210	\$334,230	\$275,905	\$290,745	\$246,163	\$228,401	\$212,919	\$230,488	\$227,536	\$183,469
Median Sold Price	\$357,500	\$305,005	\$250,900	\$225,000	\$223,200	\$200,000	\$183,884	\$170,000	\$169,900	\$175,000	\$138,950

