

Statistics *
Five County Area (Single Family):
Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska

SOLD MARKET ANALYSIS FEBRUARY 2022

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	LISTING COUNT
LIST PRICE:	\$3,900,000	\$54,900	\$462,472	\$299,900	\$68,445,998	148
SOLD PRICE:	\$3,910,000	\$60,000	\$450,998	\$302,500	\$66,747,725	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	78	\$34,549,700	\$442,944	\$339,500	84
Leelanau	18	\$16,196,225	\$899,790	\$592,500	86
Benzie	15	\$4,640,400	\$309,360	\$250,000	98
Antrim	25	\$9,571,600	\$382,864	\$289,000	90
Kalkaska	12	\$1,789,800	\$149,150	\$116,450	60
Totals	148	\$66,747,725	\$450,998	\$302,500	85

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SOLD MARKET ANALYSIS FEBRUARY 2021

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	LISTING COUNT
LIST PRICE:	\$2,995,000	\$5,000	\$358,673	\$247,750	\$61,691,927	172
SOLD PRICE:	\$2,900,000	\$5,000	\$247,669	\$246,150	\$59,799,211	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	98	\$32,984,136	\$336,572	\$267,250	96
Leelanau	23	\$12,604,120	\$548,005	\$345,000	115
Benzie	16	\$4,427,650	\$276,728	\$233,450	166
Antrim	22	\$7,460,600	\$339,118	\$180,000	102
Kalkaska	13	\$2,322,705	\$178,669	\$155,000	140
Totals	172	\$59,799,211	\$347,669	\$246,150	109

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SOLD MARKET ANALYSIS FEBRUARY 2020

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	LISTING COUNT
LIST PRICE:	\$1,200,000	\$15,900	\$293,906	\$244,950	\$51,727,608	176
SOLD PRICE:	\$1,100,000	\$12,500	\$282,413	\$236,762	\$49,704,715	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	93	\$27,498,115	\$295,678	\$247,500	105
Leelanau	28	\$10,742,150	\$383,648	\$339,500	108
Benzie	17	\$4,493,400	\$264,317	\$156,500	110
Antrim	19	\$4,012,000	\$211,000	\$120,000	175
Kalkaska	19	\$2,959,050	\$155,739	\$124,900	132
Totals	176	\$49,704,715	\$282,413	\$236,762	116

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SOLD MARKET ANALYSIS FEBRUARY 2019

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	LISTING COUNT
LIST PRICE:	\$875,000	\$28,900	\$262,062	\$224,900	\$43,240,244	165
SOLD PRICE:	\$825,000	\$25,500	\$253,247	\$220,000	\$41,785,904	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	85	\$24,138,528	\$283,982	\$250,000	140
Leelanau	22	\$7,883,000	\$358,318	\$324,500	158
Benzie	24	\$4,900,455	\$204,185	\$172,500	172
Antrim	21	\$3,208,619	\$152,791	\$137,000	129
Kalkaska	13	\$1,655,302	\$127,330	\$126,600	116
Totals	165	\$41,785,904	\$253,247	\$220,000	144

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SOLD MARKET ANALYSIS FEBRUARY 2018

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	LISTING COUNT
LIST PRICE:	\$1,395,000	\$24,900	\$256,737	\$199,900	\$39,794,275	158
SOLD PRICE:	\$1,125,000	\$24,000	\$246,932	\$197,000	\$38,274,545	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	91	\$22,858,095	\$251,187	\$209,500	137
Leelanau	17	\$5,378,150	\$316,361	\$260,000	118
Benzie	10	\$1,652,900	\$165,290	\$136,500	12
Antrim	22	\$6,813,050	\$309,684	\$194,900	124
Kalkaska	15	\$1,572,350	\$104,823	\$92,900	152
Totals	155	\$38,274,545	\$246,932	\$197,000	143

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SOLD MARKET ANALYSIS FEBRUARY 2017

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	LISTING COUNT
LIST PRICE:	\$2,100,000	\$29,000	\$240,200	\$171,000	\$38,191,831	159
SOLD PRICE:	\$1,974,917	\$18,000	\$231,935	\$174,100	\$36,877,758	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	86	\$17,872,691	\$207,821	\$186,950	88
Leelanau	19	\$8,073,357	\$424,913	\$375,000	133
Benzie	22	\$4,407,200	\$200,327	\$141,625	182
Antrim	20	\$5,240,810	\$262,040	\$153,500	159
Kalkaska	12	\$1,283,700	\$106,975	\$84,450	170
Totals	159	\$36,877,758	\$231,935	\$174,100	122

FIVE COUNTY AREA - Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska

No. of Res. Units Sold	2022	148	2021	172	2020	176
Avg Selling Price	2022	\$450,998	2021	\$347,669	2020	\$282,413
Median Sale Price	2022	\$302,500	2021	\$246,150	2020	\$236,762
Price Category	No. of Units Sold 2022	\$ Volume 2022	No. of Units Sold 2021	\$ Volume 2021	No. of Units Sold 2020	\$ Volume 2020
\$39,999 or less	0	\$0	5	\$90,000	4	\$93,500
\$40,000 - \$59,999	0	\$0	6	\$302,900	6	\$273,900
\$60,000 - \$79,999	2	\$120,000	1	\$72,000	3	\$223,100
\$80,000 - \$99,999	5	\$453,000	2	\$171,000	6	\$529,900
\$100,000 - \$119,999	4	\$440,700	1	\$117,000	9	\$989,800
\$120,000 - \$139,999	10	\$1,272,200	10	\$1,281,800	10	\$1,277,550
\$140,000 - \$159,999	3	\$462,000	13	\$1,936,979	10	\$1,516,300
\$160,000 - \$179,999	8	\$1,354,000	11	\$1,872,929	10	\$1,708,200
\$180,000 - \$199,999	5	\$938,400	8	\$1,519,300	11	\$2,087,650
\$200,000 - \$249,999	9	\$2,008,900	29	\$6,417,600	31	\$7,089,452
\$250,000 - \$299,999	24	\$6,618,800	22	\$5,955,853	17	\$4,551,920
\$300,000 - \$399,999	30	\$10,116,900	22	\$7,541,170	23	\$8,032,143
\$400,000 - \$499,999	10	\$4,494,000	13	\$5,727,400	15	\$6,584,000
\$500,000 - \$749,999	23	\$14,183,900	16	\$9,595,780	15	\$8,754,900
\$750,000 - \$999,999	6	\$5,125,900	4	\$3,175,000	3	\$2,742,400
\$1,000,000 and Over	9	\$19,159,025	9	\$14,022,500	3	\$3,250,000
Totals	148	\$66,747,725	172	\$59,799,211	176	\$49,704,715

Year	2022	2021	2020	2019	2018	2017	2016	2015	2014	2013	2012	2011
Residential Units Sold	324	356	365	302	309	330	335	305	307	302	236	229
Avg. Selling Price	\$426,210	\$334,230	\$275,905	\$290,745	\$246,163	\$228,401	\$212,919	\$230,488	\$227,536	\$183,469	\$188,966	\$157,786
Median Sold Price	\$305,005	\$250,900	\$225,000	\$223,200	\$200,000	\$183,884	\$170,000	\$169,900	\$175,000	\$138,950	\$118,900	\$110,575

Chart Title

