

Statistics *
Five County Area (Single Family):
Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska

SOLD MARKET ANALYSIS JANUARY 2023

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	LISTING COUNT
LIST PRICE:	\$1,785,000	\$49,000	\$401,902	\$352,450	\$46,620,699	116
SOLD PRICE:	\$1,860,000	\$40,000	\$392,476	\$334,450	\$45,527,309	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	54	\$21,619,709	\$400,364	\$345,000	100
Leelanau	15	\$7,723,000	\$514,866	\$456,000	110
Benzie	8	\$3,279,000	\$409,875	\$422,500	75
Antrim	25	\$9,754,300	\$390,172	\$245,000	105
Kalkaska	14	\$3,151,300	\$225,092	\$190,500	77
Totals	116	\$45,527,309	\$392,476	\$334,450	98

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SOLD MARKET ANALYSIS JANUARY 2022

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	LISTING COUNT
LIST PRICE:	\$3,975,000	\$19,900	\$412,085	\$300,000	\$72,527,112	176
SOLD PRICE:	\$3,500,000	\$15,000	\$405,374	\$307,330	\$71,345,892	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	101	\$40,280,635	\$398,818	\$352,000	82
Leelanau	20	\$14,713,950	\$735,697	\$399,500	92
Benzie	14	\$4,283,350	\$305,953	\$307,000	44
Antrim	25	\$8,950,000	\$358,000	\$275,000	80
Kalkaska	16	\$3,117,957	\$194,872	\$187,648	81
Totals	176	\$71,345,892	\$405,374	\$307,330	80

Statistics *
Five County Area (Single Family):
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SOLD MARKET ANALYSIS JANUARY 2021

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	LISTING COUNT
LIST PRICE:	\$1,250,000	\$19,900	\$325,308	\$261,450	\$59,856,683	184
SOLD PRICE:	\$1,225,000	\$19,900	\$321,667	\$261,750	\$59,186,872	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	87	\$28,924,793	\$328,541	\$264,013	90
Leelanau	28	\$11,659,390	\$416,406	\$384,000	136
Benzie	17	\$3,638,750	\$214,044	\$170,000	121
Antrim	33	\$11,091,811	\$336,115	\$217,000	164
Kalkaska	19	\$4,213,850	221,781	\$184,000	176
Totals	184	\$59,186,872	\$321,667	\$261,750	122

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SOLD MARKET ANALYSIS JANUARY 2020

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	LISTING COUNT
LIST PRICE:	\$2,800,000	\$31,900	\$280,720	\$222,700	\$53,336,880	190
SOLD PRICE:	\$2,400,000	\$26,000	\$269,000	\$215,700	\$51,200,735	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	105	\$31,172,651	4296,882	\$229,000	95
Leelanau	19	\$5,555,084	\$292,372	\$238,500	140
Benzie	22	\$4,634,300	\$210,620	\$195,200	114
Antrim	20	\$5,552,300	\$277,615	\$191,000	149
Kalkaska	24	\$4,286,400	\$178,600	\$136,000	143
Totals	190	\$51,200,735	\$269,477	\$215,700	113

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SOLD MARKET ANALYSIS JANURARY 2019

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	LISTING COUNT
LIST PRICE:	\$2,500,000	\$13,500	\$348,588	\$232,450	\$48,105,180	138
SOLD PRICE:	\$2,369,000	\$13,500	\$335,439	\$224,500	\$46,290,606	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	74	\$20,278,381	\$274,032	\$221,150	116
Leelanau	28	\$16,039,650	\$572,844	\$415,000	185
Benzie	13	\$3,197,645	\$245,972	\$191,500	144
Antrim	15	\$5,518,850	\$367,923	\$152,000	211
Kalkaska	8	\$1,256,080	\$157,010	\$129,600	178
Totals	138	\$46,290,606	\$335,439	\$224,500	146

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SOLD MARKET ANALYSIS JANUARY 2018

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	LISTING COUNT
LIST PRICE:	\$2,250,000	\$39,000	\$256,114	\$210,000	\$39,441,601	154
SOLD PRICE:	\$1,980,000	\$36,000	\$245,372	\$207,500	\$37,787,326	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	82	\$19,861,903	\$242,218	\$230,500	101
Leelanau	20	\$6,722,964	\$336,148	\$269,000	127
Benzie	20	\$6,092,459	\$304,622	\$195,000	109
Antrim	23	\$4,149,700	\$180,421	\$120,000	219
Kalkaska	9	\$960,300	\$106,700	\$113,000	155
Totals	154	\$37,787,326	\$245,372	\$207,500	126

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SOLD MARKET ANALYSIS JANUARY 2017

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	LISTING COUNT
LIST PRICE:	\$2,700,000	\$22,000	\$235,666	\$189,900	\$40,299,009	171
SOLD PRICE:	\$2,300,000	\$22,000	\$225,114	\$189,000	\$38,494,591	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	85	\$21,148,391	\$248,804	\$192,500	136
Leelanau	26	\$8,191,800	\$315,069	\$240,500	165
Benzie	20	\$3,509,500	\$175,475	\$165,750	226
Antrim	21	\$3,563,300	\$169,680	\$140,000	208
Kalkaska	19	\$2,081,600	\$109,557	\$95,000	266
Totals	171	\$38,494,591	\$225,114	\$189,000	174

FIVE COUNTY AREA - Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska

No. of Res. Units Sold	2023	116	2022	176	2021	184
Avg Selling Price	2023	\$392,476	2022	\$405,365	2021	\$321,750
Median Sale Price	2023	\$334,450	2022	\$307,330	2021	\$261,750

Price Category			Sold 2022	\$ Volume 2022	Sold 2021	\$ Volume 2021
\$39,999 or less	0	\$0	2	\$43,500	3	\$77,400
\$40,000 - \$59,999	2	\$85,000	2	\$90,000	1	\$56,000
\$60,000 - \$79,999	2	\$145,000	3	\$215,610	3	\$213,500
\$80,000 - \$99,999	3	\$280,500	6	\$545,150	2	\$170,500
\$100,000 - \$119,999	3	\$349,400	1	\$105,000	6	\$670,111
\$120,000 - \$139,999	2	\$277,000	1	\$123,750	8	\$1,035,400
\$140,000 - \$159,999	6	\$901,400	3	\$458,900	13	\$1,904,000
\$160,000 - \$179,999	2	\$350,000	3	\$502,500	13	\$2,201,423
\$180,000 - \$199,999	3	\$562,000	8	\$1,538,897	12	\$2,265,300
\$200,000 - \$249,999	11	\$2,415,800	23	\$5,224,881	25	\$5,645,285
\$250,000 - \$299,999	16	\$4,341,700	31	\$8,376,050	25	\$6,454,063
\$300,000 - \$399,999	21	\$7,387,179	40	\$13,378,710	25	\$8,860,800
\$400,000 - \$499,999	19	\$8,245,500	20	\$8,938,182	17	\$7,633,570
\$500,000 - \$749,999	19	\$11,571,830	16	\$9,204,262	24	\$14,477,020
\$750,000 - \$999,999	2	\$1,525,000	6	\$5,035,000	6	\$5,121,500
\$1,000,000 and Over	5	\$7,090,000	11	\$17,564,000	2	\$2,400,000
Totals	116	\$45,527,309	176	\$71,344,392	185	\$59,185,872

2020	190
2020	\$269,000
2020	\$215,700
Units	\$ Volume 2020
1	\$26,000
2	\$90,200
5	\$351,000
3	\$275,500
11	\$1,197,200
16	\$2,049,900
12	\$1,827,850
18	\$3,038,400
10	\$1,876,800
44	\$9,756,800
20	\$5,447,840
17	\$5,890,399
14	\$6,125,696
13	\$7,509,650
0	\$0
4	\$5,737,500
190	\$51,200,735

January YTD	2023	2022	2021	2020	2019	2018	2017	2016	2015	2014	2013	2012
Res Units Sold	116	176	184	190	138	154	171	186	152	176	159	121
Ave Sell Price	\$392,476	\$405,365	\$321,667	\$269,477	\$335,439	\$245,372	\$225,114	\$201,769	\$247,771	\$216,540	\$185,561	\$212,535
Median Price	\$334,450	\$307,330	\$261,750	\$215,700	\$224,500	\$207,500	\$189,000	\$169,200	\$187,175	\$175,000	\$132,500	\$125,000

