

Aspire North REALTORS® - Five County Area Statistics

(Year To Date): September 2025	Jan-Sept 2026	Jan-Sept 2025	Grand Total Jan-Sept 2024	Grand Total Jan-Sept 2023	Grand Total Jan-Sept 2022	Grand Total Jan-Sept 2021	Grand Total Jan-Sept 2020	Grand Total Jan-Sept 2019
Sold Listings								
Residential w/water	357	388	362	361	394	488	513	484
Residential	1,222	1,252	1,160	1,169	1,303	\$1,452	1,459	1,547
Condo	<u>335</u>	<u>361</u>	<u>362</u>	<u>324</u>	<u>\$402</u>	<u>\$489</u>	<u>\$366</u>	<u>\$415</u>
Residential Total:	1,914	2,001	1,884	1,854	2,099	\$2,429	2,338	2,446
Vacant w/water	96	120	115	131	157	265	180	151
Vacant Land	<u>523</u>	<u>558</u>	<u>656</u>	<u>651</u>	<u>767</u>	<u>973</u>	<u>581</u>	<u>501</u>
Vacant Total:	619	678	771	782	924	1,238	761	652
Dollar Volume								
Residential w/water	\$423,987,143	\$420,348,071	\$395,314,845	\$345,539,867	\$353,084,206	\$380,821,926	\$287,895,567	\$255,730,321
Residential	\$595,885,704							
Condo	\$141,093,636	\$550,542,028	\$487,263,603	\$465,165,371	\$496,522,650	\$478,039,727	\$396,860,987	\$381,508,849
Residential Total:	\$1,160,966,483	\$1,115,606,084	\$1,029,363,179	\$935,016,092	\$990,263,709	\$1,001,767,169	\$780,473,999	\$739,895,495
Vacant w/water	\$41,630,700	\$31,273,619	\$25,991,203	\$30,780,567	\$38,912,775	\$65,837,403	\$32,427,100	\$26,528,990
Vacant Land	<u>\$70,892,625</u>	<u>\$80,676,699</u>	<u>\$80,329,450</u>	<u>\$73,811,967</u>	<u>\$79,166,526</u>	<u>\$88,706,086</u>	<u>\$39,568,517</u>	<u>\$30,822,373</u>
Vacant Total:	\$111,978,325	\$111,950,318	\$106,320,653	\$104,592,534	\$118,079,301	\$154,543,489	\$71,995,617	\$57,351,363
Median Sale Price								
Residential w/water	\$899,000	\$802,500	\$855,000	\$750,000	\$689,500	\$600,000	\$475,000	\$411,500
Residential	\$408,750							
Condo	\$360,000	\$379,950	\$375,000	\$351,000	\$330,000	\$287,450	\$240,000	\$220,000
Residential Median:	\$430,000	\$402,000	\$400,000	\$380,000	\$350,000	\$300,000	\$253,500	\$240,000
Vacant w/water	\$170,000	\$113,750	\$120,000	96,000	\$105,000	\$95,000	\$74,500	\$89,000
Vacant Land	<u>\$75,000</u>	<u>\$72,000</u>	<u>\$59,950</u>	<u>\$55,000</u>	<u>\$60,000</u>	<u>\$49,900</u>	<u>\$40,000</u>	<u>\$36,000</u>
Vacant Median:	\$82,600	\$78,000	\$66,000	\$60,000	\$65,000	\$55,750	\$48,000	\$40,000

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Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska

<u>Average Sales Price</u>								
Residential w/water	\$1,187,639 \$487,631	\$1,083,371	\$1,092,029	\$957,174	\$896,152	\$780,372	\$561,199	\$528,368
Residential	\$421,175	\$439,730	\$420,054	\$397,917	\$381,061	\$329,228	\$272,008	\$246,612
Condo		<u>\$400,875</u>	<u>\$146,784,731</u>	<u>\$383,675</u>	<u>\$349,892</u>	<u>\$292,240</u>	<u>\$261,523</u>	<u>\$247,364</u>
Residential Average:	\$606,565	\$557,524	\$546,371	\$504,323	\$471,778	\$412,419	\$333,821	\$302,492
Vacant w/water	\$427,976	\$260,613	\$226,010	234,966	\$247,852	\$248,443	\$180,150	\$175,688
Vacant Land	<u>\$135,549</u>	<u>\$144,581</u>	<u>\$122,453</u>	<u>\$113,382</u>	<u>\$103,215</u>	<u>\$91,167</u>	<u>\$68,104</u>	<u>\$61,521</u>
Vacant Average:	\$180,901	\$165,118	\$137,899	\$133,750	\$127,791	\$124,833	\$94,606	\$94,606