

Traverse Area Association of REALTORS® - Five County Area Statistics
Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska

(Year To Date):	Jan-March 2022	Jan-March 2021	Jan- March 2020	Jan-March 2019	Jan-March 2018	Jan-March 2017	Jan-March 2016	Jan-March 2015
<u>Sold Listings</u>								
Residential w/water	75	103	89	76	84	99	86	110
Residential Condo	330 <u>106</u>	349 <u>143</u>	393 <u>100</u>	338 <u>110</u>	320 <u>81</u>	376 <u>92</u>	368 <u>93</u>	318 <u>74</u>
Residential Total:	511	595	582	524	485	567	547	502
Vacant w/water	50	87	32	40	38	43	25	37
Vacant Land	<u>216</u>	<u>289</u>	<u>126</u>	<u>192</u>	<u>138</u>	<u>109</u>	<u>118</u>	<u>99</u>
Vacant Total:	266	376	158	232	176	152	143	136
<u>Dollar Volume</u>								
Residential w/water	\$71,593,411	\$74,532,724	\$43,055,470	\$41,834,515	\$39,037,700	\$43,682,367	29,596,699	\$43,027,125
Residential Condo	\$122,440,210 \$32,427,267	\$102,114,861 \$34,018,437	\$93,677,064 \$26,664,827	\$77,823,978 \$25,372,319	\$65,330,633 \$18,467,313	\$72,016,402 \$19,640,151	\$68,583,836 \$21,191,594	\$53,490,140 \$15,550,281
Residential Total:	\$226,460,888	\$210,666,022	\$163,397,361	\$145,030,812	\$122,835,646	\$135,338,920	\$119,372,129	\$112,067,546
Vacant w/water	\$12,516,400	22,353,400	\$3,548,150	\$7,493,900	\$8,587,850	\$8,578,439	\$4,330,700	\$7,176,033
Vacant Land	<u>\$21,007,376</u>	<u>\$23,711,810</u>	<u>\$9,561,649</u>	<u>\$11,363,719</u>	<u>\$8,875,650</u>	<u>\$6,738,515</u>	<u>\$6,262,469</u>	<u>\$5,800,639</u>
Vacant Total:	\$33,523,776	\$46,065,210	\$13,109,799	\$18,857,619	\$17,436,500	\$15,316,954	\$10,593,169	\$12,976,672
<u>Median Sales Price</u>								
Residential w/water	\$730,000	\$549,900	\$385,000	\$441,750	\$340,000	\$328,000	\$295,000	\$306,562
Residential Condo	\$301,250 <u>\$274,500</u>	\$251,500 <u>\$212,900</u>	\$217,000 <u>\$227,500</u>	\$206,500 <u>\$207,450</u>	\$184,900 <u>\$154,900</u>	\$179,000 <u>\$175,000</u>	\$163,950 <u>\$194,900</u>	\$148,500 <u>\$180,450</u>
Residential Median:	\$315,000	\$255,000	\$228,500	\$219,900	\$199,000	\$190,000	\$173,300	\$168,950

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Vacant w/water	\$112,750	\$85,000	\$62,000	\$93,000	\$152,250	\$90,000	\$162,000	\$108,500
Vacant Land	<u>\$55,000</u>	<u>\$82,047</u>	<u>\$44,955</u>	<u>\$30,334</u>	<u>\$27,750</u>	<u>\$32,808</u>	<u>\$28,000</u>	<u>\$25,000</u>
Vacant Median:	\$62,750	\$49,900	\$50,000	\$37,700	\$34,000	\$40,000	\$35,900	\$30,000
<u>Average Sales Price</u>								
Residential w/water	\$954,578	\$723,618	\$483,769	\$550,454	\$646,734	\$441,236	\$344,147	\$391,155
Residential	\$371,030	\$292,592	\$238,364	\$230,248	\$204,158	\$191,532	\$186,369	\$168,207
Condo	<u>\$305,917</u>	<u>\$237,891</u>	<u>\$266,648</u>	<u>\$230,657</u>	<u>\$227,991</u>	<u>\$213,479</u>	<u>\$227,866</u>	<u>\$210,138</u>
Residential Average:	\$443,171	\$354,060	\$280,751	\$276,776	\$253,269	\$238,692	\$218,230	\$223,242
Vacant w/water	\$250,328	\$256,935	\$110,879	\$187,347	\$225,996	\$199,498	\$173,228	\$193,946
Vacant Land	<u>\$97,256</u>	<u>\$82,047</u>	<u>\$75,886</u>	<u>\$59,186</u>	<u>\$64,316</u>	<u>\$61,821</u>	<u>\$53,071</u>	<u>\$58,592</u>
Vacant Average:	\$126,029	\$122,513	\$82,973	\$81,282	\$99,224	\$100,769	\$74,078	\$95,416