

Statistics *
Five County Area (Single Family):
Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska

SOLD MARKET ANALYSIS SEPTEMBER 2026

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	LISTING COUNT
LIST PRICE:	\$12,000,000	\$24,900	\$698,720	\$439,900	\$186,558,459	267
SOLD PRICE:	\$9,250,000	\$22,500	\$660,204	\$426,000	\$176,274,568	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	136	\$92,361,820	\$679,131	\$460,000	99
Leelanau	43	\$39,290,900	\$913,741	\$750,000	65
Benzie	24	\$12,112,375	\$504,682	\$353,750	103
Antrim	38	\$23,699,271	\$623,665	\$309,205	86
Kalkaska	26	\$8,810,202	\$338,853	\$268,501	77
Totals	267	\$176,274,568	\$660,204	\$426,000	90

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SOLD MARKET ANALYSIS SEPTEMBER 2025

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	LISTING COUNT
LIST PRICE:	\$4,500,000	\$3,900	\$629,111	\$434,000	\$184,329,86	293
SOLD PRICE:	\$3,900,000	\$3000	\$596,682	\$420,000	\$174,828,097	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	141	\$66,024,981	\$468,262	\$379,000	82
Leelanau	53	\$48,283,366	\$911,006	\$605,000	74
Benzie	29	\$20,681,700	\$713,162	\$440,000	108
Antrim	45	\$31,722,550	\$704,945	\$425,000	106
Kalkaska	25	\$8,115,500	\$324,620	\$280,000	87
Totals	293	\$174,828,097	\$596,682	\$420,000	87

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SOLD MARKET ANALYSIS SEPTEMBER 2024

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	LISTING COUNT
LIST PRICE:	\$2,995,000	\$12,500	\$550,310	\$418,950	\$136,477,121	248
SOLD PRICE:	\$2,890,000	\$12,500	\$538,133	\$410,500	\$133,457,222	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	121	\$60,623,904	\$501,024	\$400,000	59
Leelanau	45	\$31,961,588	\$710,257	\$570,000	73
Benzie	27	\$14,742,830	\$546,030	\$395,000	49
Antrim	35	\$19,093,900	\$545,540	\$365,000	66
Kalkaska	20	\$7,035,000	\$351,000	\$235,000	72
Totals	248	\$133,457,222	\$538,133	\$410,500	62

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SOLD MARKET ANALYSIS SEPTEMBER 2023

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	LISTING COUNT
LIST PRICE:	\$3,900,000	\$30,000	\$530,958	\$395,000	\$150,792,168	284
SOLD PRICE:	\$3,750,000	\$30,000	\$524,581	\$398,500	\$148,981,069	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	142	\$70,864,056	\$499,042	\$402,500	96
Leelanau	44	\$33,756,313	\$767,188	\$514,500	60
Benzie	23	\$10,902,900	\$474,039	\$455,000	73
Antrim	47	\$25,086,700	\$533,759	\$334,000	64
Kalkaska	28	\$8,371,100	\$298,967	244,450	28
Totals	284	\$148,981,069	\$524,581	\$398,500	79

Statistics *
Five County Area (Single Family):
Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska

SOLD MARKET ANALYSIS SEPTEMBER 2022

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	LISTING COUNT
LIST PRICE:	\$3,295,000	\$18,000	\$509,527	\$360,000	\$153,367,675	301
SOLD PRICE:	\$3,295,000	\$15,000	\$501,997	\$358,500	\$151,101,127	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	149	\$72,042,127	\$483,504	\$358,500	85
Leelanau	47	\$33,030,661	\$702,780	\$490,000	46
Benzie	30	\$10,587,999	\$352,933	\$315,500	70
Antrim	42	\$25,428,240	\$605,434	\$355,000	58
Kalkaska	33	\$10,012,100	\$303,396	\$214,500	70
Totals	301	\$151,101,127	\$501,997	\$358,500	72

Statistics *
Five County Area (Single Family):
Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska

SOLD MARKET ANALYSIS SEPTEMBER 2021

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	LISTING COUNT
LIST PRICE:	\$3,500,000	\$27,900	\$464,552	\$325,000	\$148,656,748	320
SOLD PRICE:	\$3,494,300	\$27,900	\$460,866	\$323,500	\$147,477,363	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	164	\$16,180,893	\$421,834	\$311,000	56
Leelanau	47	\$28,016,120	\$596,087	\$466,000	105
Benzie	35	\$15,750,300	\$450,008	\$360,500	71
Antrim	35	\$24,134,950	\$689,570	\$322,000	56
Kalkaska	39	\$10,395,100	\$266,541	\$245,000	63
Totals	320	\$147,477,363	\$460,866	\$323,500	66

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SOLD MARKET ANALYSIS SEPTEMBER 2020

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	LISTING COUNT
LIST PRICE:	\$2,650,000	\$19,900	\$365,299	\$279,000	\$154,521,756	423
SOLD PRICE:	\$2,525,000	\$16,000	\$357,613	\$270,000	\$151,270,406	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	194	\$66,659,656	\$343,606	\$279,950	81
Leelanau	89	\$42,437,650	\$476,827	\$335,000	141
Benzie	49	\$13,543,000	\$276,387	\$245,000	123
Antrim	62	\$23,318,700	\$376,108	\$250,000	154
Kalkaska	29	\$5,311,400	\$183,151	\$150,000	111
Totals	423	\$151,270,406	\$357,613	\$270,000	111

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SOLD MARKET ANALYSIS SEPTEMBER 2019

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	LISTING COUNT
LIST PRICE:	\$2,250,000	\$9,900	\$333,061	\$255,000	\$105,580,574	317
SOLD PRICE:	\$2,251,000	\$9,000	\$322,084	\$250,000	\$102,100,793	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	153	\$51,018,834	\$333,456	\$265,000	84
Leelanau	53	\$23,788,545	\$448,840	\$350,000	117
Benzie	37	\$8,384,450	\$226,606	\$212,500	137
Antrim	44	\$14,727,964	\$334,726	\$206,250	102
Kalkaska	30	\$4,181,000	\$139,366	\$120,000	91
Totals	317	\$102,100,793	\$322,084	\$250,000	99

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SOLD MARKET ANALYSIS SEPTEMBER 2018

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL PRICE	LISTING COUNT
LIST PRICE:	\$2,150,000	\$14,900	\$314,147	\$239,900	\$108,380,837	345
SOLD PRICE:	\$1,800,000	\$10,000	\$302,911	\$237,500	\$104,504,358	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	178	\$57,601,578	\$323,604	\$246,700	80
Leelanau	53	\$21,842,400	\$412,120	\$360,000	124
Benzie	38	\$9,848,330	\$259,166	\$242,500	120
Antrim	45	\$11,414,850	\$253,663	\$175,000	141
Kalkaska	31	\$3,797,200	\$122,490	\$102,500	133
Totals	345	\$104,504,358	\$302,911	\$237,500	102

FIVE COUNTY AREA - Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska						
Sep-26						
No. of Res. Units Sold	2026	267	2025	293	2024	248
Avg Selling Price	2026	\$660,204	2025	\$596,682	2024	\$538,133
Median Sale Price	2026	\$426,000	2025	\$420,000	2024	\$410,500

Price Category	No. of Units Sold 2026	\$ Volume	No. of Units Sold 2025	\$ Volume	No. of Units Sold 2024	\$ Volume
\$39,999 or less	2	\$58,500	2	\$19,000	4	\$103,400
\$40,000 - \$59,999	3	\$133,500	1	\$45,000	2	\$92,000
\$60,000 - \$79,999	2	\$121,200	1	\$79,000	1	\$79,000
\$80,000 - \$99,999	2	\$178,000	7	\$595,400	1	\$85,000
\$100,000 - \$119,999	5	\$541,870	3	\$339,000	3	\$323,000
\$120,000 - \$139,999	2	\$254,900	4	\$529,150	2	\$258,000
\$140,000 - \$159,999	4	\$589,000	5	\$755,500	4	\$609,400
\$160,000 - \$179,999	4	\$671,000	6	\$1,016,800	2	\$327,000
\$180,000 - \$199,999	1	\$180,000	3	\$562,625	7	\$1,338,900
\$200,000 - \$249,999	15	\$3,342,853	16	\$3,599,400	10	\$2,294,900
\$250,000 - \$299,999	23	\$6,338,502	28	\$7,756,700	23	\$6,127,430
\$300,000 - \$399,999	55	\$19,097,425	65	\$22,762,397	62	\$21,881,904
\$400,000 - \$499,999	35	\$15,407,225	41	\$18,594,031	27	\$11,914,000
\$500,000 - \$749,999	49	\$29,404,948	51	\$31,102,425	52	\$30,901,700
\$750,000 - \$999,999	30	\$25,472,900	24	\$20,824,800	27	\$23,610,588
\$1,000,000 and Over	35	\$74,482,745	36	\$66,246,869	21	\$33,511,000
Totals	267	\$176,274,568	293	\$174,828,097	248	\$133,457,222

2023	284	2022	301	2021	320	2020	423
2023	\$524,581	2022	\$501,997	2021	\$460,866	2020	\$357,613
2023	\$398,500	2022	\$358,500	2021	\$323,500	2020	\$270,000

No. of Units Sold 2023	\$ Volume	No. of Units Sold 2022	\$ Volume	No. of Units Sold 2021	\$ Volume	No. of Units Sold 2020	\$ Volume
1	\$30,000	3	\$75,000	3	\$101,500	7	\$201,000
1	\$40,000	0	\$0	1	\$45,000	5	\$262,000
3	\$211,500	5	\$367,800	2	\$140,500	6	\$447,500
4	\$338,000	4	\$351,400	8	\$730,500	10	\$909,800
3	\$326,000	4	\$443,000	6	\$661,500	13	\$1,431,800
3	\$396,500	7	\$902,000	5	\$649,000	12	\$1,606,100
7	\$1,036,500	6	\$912,650	9	\$1,313,400	17	\$2,505,500
6	\$1,025,454	9	\$1,519,500	7	\$1,192,200	35	\$5,975,200
6	\$1,124,000	7	\$1,346,900	13	\$2,493,113	20	\$3,802,855
32	\$7,100,000	41	\$9,293,839	47	\$10,529,270	63	\$14,327,000
28	\$7,639,000	32	\$8,707,900	41	\$11,299,800	47	\$12,804,375
48	\$16,476,050	50	\$17,097,375	59	\$20,378,848	74	\$25,494,313
51	\$22,871,162	48	\$21,320,602	35	\$15,401,817	34	\$15,139,713
43	\$25,692,000	36	\$21,719,700	39	\$23,885,615	44	\$26,851,500
20	\$17,296,745	21	\$17,928,461	20	\$17,806,000	20	\$17,254,500
28	\$47,378,158	28	\$49,115,000	25	\$40,849,300	16	\$22,257,250
284	\$148,981,069	301	\$151,101,127	320	\$147,477,363	423	\$151,270,406

2019	317	2018	354
2019	\$322,084	2018	\$302,911
2019	\$250,000	2018	\$237,500

No. of Units Sold 2019	\$ Volume	No. of Units Sold 2018	\$ Volume
7	\$177,600	16	\$421,600
4	\$226,999	9	\$475,700
8	\$542,900	8	\$551,900
7	\$611,200	6	\$543,000
10	\$1,139,400	9	\$971,200
14	\$1,825,800	15	\$1,962,300
21	\$3,163,700	19	\$2,867,600
25	\$4,220,250	25	\$4,199,059
17	\$3,256,600	22	\$4,180,800
45	\$10,116,400	59	\$13,203,900
43	\$11,743,900	31	\$8,535,200
49	\$17,415,187	46	\$15,723,400
28	\$12,596,225	36	\$15,927,200
19	\$11,207,520	25	\$14,068,249
8	\$6,656,112	10	\$8,505,250
12	\$17,201,000	9	\$12,368,000
317	\$102,100,793	345	\$104,504,358

September

Year	2026	2025	2024	2023	2022	2021	2020	2019	2018	2017	2016
Resi Units Sold	1,914	2,001	1,884	1,854	2,099	2,429	2,338	2,446	2,320	2,475	2,478
Average Sell Price	\$606,565	\$557,524	\$546,371	\$504,323	\$471,778	\$412,419	\$333,821	\$302,492	\$281,379	\$267,719	\$248,453
Median Sale Price	\$430,000	\$402,000	\$400,000	\$380,000	\$350,000	\$300,000	\$253,500	\$240,000	\$220,000	\$210,000	\$187,250

