



REALTORS®

Board of Directors Meeting Minutes | December 17, 2021

Attendees (In Person): Dave Wilsey, Rene Hills, KJ Sayer, Stephanie Koppe, Toni Morrison, Katie Hoyt, Heather Hudson, Ken Kleinrichert, Matt Hodges, Jessica Brutzman, Kim Pontius
Virtual: Chad Deville, Joni Holly, Carolyn Ulstad, David Hricik
Call to order: 8:35 am

Motion to approve the agenda – Motion passed

Motion to approve the consent calendar – pulled Education committee, Nar Convention Report and CEO Report to new business – passed

1st member comment phase – nothing

Presidents Report –

The Christmas party – wow – Katie knocked it out of the park! There was about 140 in attendance. This past year flew by, kind of hard to believe it's the last meeting of the year. Dave thanked everyone on the board for their service this past year.

Unfinished Business:

- 2022 Calendar Review
 - o January Board meeting dates do conflict with the ACHIEVE Conference – this is to be reviewed in the first of the year to determine if we need to change the date
- Affiliate Committee
 - o Huge thank you to Michael and the entire Aspire North staff for helping with the Christmas Party and a big shout out to Charity Anderson for all her hard work as well
 - o The committee is still looking for more Realtor members
 - o Both membership & affiliate committees are excited for the opportunity to work together and reinvent the coffee connects and changing to coincide with New Member Orientation
- Garfield Courts Update
 - o Ken had very exciting news! The space is now leased, Aspire North are guaranteeing up to 3 months
 - o Tenant does have a 6-month reserve
 - o The tenant is Elemental Compass
- Awards & Installation Event
 - o Executive committee had a discussion, and we have \$3800 budgeted for the event
 - o Kim is going to be staying in close contact with Kirkbride Hall, the deposit has been made for the space.
 - o At this point we are proceeding forward with the event, but closely watching COVID protocols
 - o It is going to be an awesome event
- Leadership Retreat
 - o The event is at the Inn at Bay Harbor
 - o Matt is working on trying to do something with Mammoth Distilling
 - o Rooms have already been arranged
 - o Matt asked to give him any names of potential future leaders to invite (space will be limited)

New Business:

- Education Committee





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- Rene noted there is a motion in the minutes for the Board to review
- Motion was made regarding the Education Committee motion to take to NGLRMLS for approval for more training on Sentikey
 - Made by Ken / Seconded by Jessica
 - Motion passed
- CEO Report
 - Rene noted that Kim made in error in his report, regarding the VP position for NGLRMLS
 - Rene Hill was appointed the VP position for NGLRMLS
 - Kim reviewed his notes and the minutes and apologized for the mistake
 - Motion to approve the CEO report with the additional changes
 - Made by Matt/seconded by Rene
 - Motion passed
- NAR Convention Report
 - It was not noted on the report whose it was, clarification was asked as to whose report - Dave Wilsey.....
 - Motion to approve Dave's convention report
 - Made by Matt/seconded by Rene
 - Motion passed
- NGLRMLS update & New Fields
 - Withdrawn Status: MLS committee made motion to suggest to NGLR to change withdrawn status to unconditionally withdrawn and create a new status for conditionally withdrawn
 - Motion was made for Rene to take the above recommended motion to NGLRMLS board
 - Made by Jessica / seconded by Ken
 - Motion Passed
 - Commercial Fields: within the MLS minutes motion was made by Heather to take Chad Browns suggestion about reviewing/updating commercial fields
 - Motion was made to take the suggestion the NGLRMLS board
 - Made by Ken / seconded by Jessica
 - Motion passed
 - Storage units: the change was approved by NGLRMLS. The change will be made in the policy manual
- Committee Approvals
 - Matt has called some people and is working on getting the list together
 - Emails will be sent to the BOD's for approval
 - Suggestion was made to review committees, refresh some of the members
 - Also, noted that minutes from the committees need to say recommendation not motions (committees cannot make motions)
 - We need to promote the committees and figure out how to showcase and get more interest
- Holiday Building schedule





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- A email went out with the schedule of the limited access and hours to the building over the next few weeks.
- Aspire North building will be by appointment only
- Election of 2022 Officers
 - President Elect – Stephanie Koppe
 - Secretary/Treasurer – Jessica Brutzman
- Recognition of Departing Board Members
 - Huge shoutout to all the exiting board members....
 - A giant thank you to Carolyn Ulstead for her time this past year on the board.
 - Kim recommended we donate to Groundworks and the rail project
 - They have been an excellent partner
 - Motion was made to donate \$1000 to Groundworks for their continued work on the rail project from Ann Arbor to Traverse City
 - Made by Rene / seconded by Jessica
 - Motion passed

2nd Member comment phase

Gordon Hodges stated all board of directors should be on a committee and understand how they operate

Ken state as a comment – we need to reach out to past board members (recycle)

For the Good of the order

- Jessica is now an RPAC trustee for the state and a 2022 fellow
- KJ thanked all of us for bringing him onto the board as a reverse mentor
- Giving Tuesday (Nov 30th) Real Estate One offices in Northwest Michigan raised over \$100,000 for Habitat for Humanity
- Rene was sworn in to the HBA
- Mid-Michigan Honor flight is back on for 2022 and are planning for 3 flights this year
- REO offices of Bellaire, Elk Rapids and Charlevoix (Toni Morrison & Stephanie Koppe are Charitable foundation reps for their offices) presented Good Samaritan with a check on money for almost \$12,000

Motion to adjourn: 10:09

