

Statistics * June 2026
Five County Area (Single Family):
Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska

SOLD MARKET ANALYSIS JUNE 2026

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL	LISTING COUNT
LIST PRICE:	\$4,950,000	\$47,000	\$688,715	\$469,000	\$188,019,239	273
SOLD PRICE:	\$4,920,000	\$35,000	\$674,659	\$475,000	\$184,181,934	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	127	\$69,001,635	\$543,319	\$444,000	56
Leelanau	57	\$59,768,700	\$1,048,573	\$740,000	63
Benzie	27	\$17,276,250	\$639,861	\$515,000	69
Antrim	47	\$33,742,049	\$717,915	\$398,500	91
Kalkaska	15	\$4,393,300	\$292,886	\$290,000	87
Totals	273	\$184,181,934	\$674,659	\$475,000	67

Statistics * June 2025
Five County Area (Single Family):
Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska

SOLD MARKET ANALYSIS JUNE 2025

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL	LISTING COUNT
LIST PRICE:	\$2,715,000	\$5,900	\$561,181	\$442,450	\$158,535,183	282
SOLD PRICE:	\$2,625,000	\$5,900	\$552,059	\$432,500	\$155,680,805	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	156	\$85,2385,79	\$546,402	\$440,000	72
Leelanau	42	\$31,882,400	\$759,104	\$662,500	42
Benzie	26	\$13,419,217	\$516,123	\$407,499	47
Antrim	38	\$17,125,990	\$450,683	\$294,500	87
Kalkaska	20	\$8,014,400	\$400,720	\$267,500	67
Totals	282	\$155,680,805	\$552,059	\$432,500	70

Statistics * June 2024
Five County Area (Single Family):
Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska

SOLD MARKET ANALYSIS JUNE 2024

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL	LISTING COUNT
LIST PRICE:	\$4,598,600	\$42,000	\$560,692	\$416,500	\$130,080,672	232
SOLD PRICE:	\$4,598,600	\$38,000	\$559,338	\$490,500	\$129,766,474	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	133	\$72,944,149	\$548,452	\$435,000	60
Leelanau	26	\$20,214,100	\$777,465	\$495,000	48
Benzie	20	\$14,209,500	\$710,475	\$422,500	54
Antrim	30	\$15,205,925	\$506,864	\$325,350	73
Kalkaska	23	\$7,192,800	\$312,730	\$238,000	67
Totals	232	\$129,766,474	\$559,338	\$490,500	60

Statistics * June 2023
Five County Area (Single Family):
Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska

SOLD MARKET ANALYSIS JUNE 2023

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL	LISTING COUNT
LIST PRICE:	\$4,125,000	\$37,500	\$536,655	\$372,500	\$128,797,239	240
SOLD PRICE:	\$3,995,000	\$33,000	\$535,558	\$372,500	\$128,533,941	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	126	\$68,614,411	\$544,558	\$396,450	56
Leelanau	43	\$29,418,880	\$684,160	\$550,000	44
Benzie	25	\$9,189,400	\$367,576	\$235,500	45
Antrim	33	\$18,371,600	\$556,715	\$320,000	97
Kalkaska	13	\$2,939,650	\$226,126	\$215,000	126
Totals	240	\$128,533,941	\$535,558	\$372,500	62

Statistics * June 2022
Five County Area (Single Family):
Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska

SOLD MARKET ANALYSIS JUNE 2022

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL	LISTING COUNT
LIST PRICE:	\$3,700,000	\$34,900	\$493,124	\$369,000	\$137,581,606	279
SOLD PRICE:	\$3,672,000	\$30,000	\$505,214	\$385,000	\$140,954,815	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	148	\$71,766,871	\$8484,911	\$400,000	45
Leelanau	36	\$34,189,812	\$949,717	\$510,000	48
Benzie	31	\$11,352,711	\$366,216	\$335,000	59
Antrim	40	\$17,831,221	\$445,780	\$278,000	61
Kalkaska	24	\$5,814,200	\$242,258	\$198,750	53
Totals	279	\$140,954,815	\$505,214	\$385,000	50

Statistics * June 2021
Five County Area (Single Family):
Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska

SOLD MARKET ANALYSIS JUNE 2021

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL	LISTING COUNT
LIST PRICE:	\$3,490,000	\$49,000	\$411,688	\$299,000	\$139,562,394	339
SOLD PRICE:	\$3,800,000	\$40,000	\$419,579	\$309,000	\$142,237,516	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	172	\$68,935,096	\$400,785	\$321,000	53
Leelanau	59	\$36,647,485	\$621,143	\$502,500	75
Benzie	37	\$11,040,626	\$298,395	\$237,000	68
Antrim	43	\$17,994,859	\$418,485	\$225,000	71
Kalkaska	28	\$7,619,450	\$272,123	\$237,000	56
Totals	339	\$142,237,516	\$419,579	\$309,000	61

Statistics * June 2020
Five County Area (Single Family):
Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska

MARKET ANALYSIS JUNE 2020

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL	LISTING COUNT
LIST PRICE:	\$2,100,000	\$26,500	\$315,448	\$257,550	\$68,767,830	218
SOLD PRICE:	\$2,100,000	\$26,000	\$310,451	\$252,000	\$67,678,384	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	104	\$31,131,769	\$299,343	\$274,500	76
Leelanau	30	\$12,828,225	\$427,607	\$325,000	112
Benzie	24	\$6,785,659	\$282,735	\$204,000	142
Antrim	33	\$11,784,881	\$357,117	\$258,000	196
Kalkaska	27	\$5,147,850	\$190,661	\$165,000	84
Totals	218	\$67,678,384	\$310,451	\$252,000	108

Statistics * June 2019
Five County Area (Single Family):
Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska

SOLD MARKET ANALYSIS JUNE 2019

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL	LISTING COUNT
LIST PRICE:	\$1,300,000	\$25,900	\$298,839	\$258,500	\$83,077,421	278
SOLD PRICE:	\$1,260,000	\$21,000	\$291,948	\$255,000	\$81,161,800	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	157	\$46,787,871	\$298,011	\$260,000	86
Leelanau	36	\$14,675,679	\$407,657	\$379,500	91
Benzie	18	\$4,218,450	\$234,358	\$193,250	97
Antrim	46	\$11,978,200	\$260,395	\$197,500	109
Kalkaska	21	\$3,501,600	\$166,742	\$143,600	92

Totals	329	\$92,762,668	\$281,953	\$224,000	90
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Statistics * June 2016
Five County Area (Single Family):
Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska

SOLD MARKET ANALYSIS JUNE 2016

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL	LISTING COUNT
LIST PRICE:	\$1,395,500	\$16,900	\$257,840	\$189,500	\$88,181,346	342
SOLD PRICE:	\$1,325,000	\$16,900	\$249,109	\$187,000	\$85,195,588	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	172	\$42,262,045	\$245,709	\$202,500	93
Leelanau	42	\$15,164,623	\$361,062	\$310,000	170
Benzie	43	\$6,607,549	\$153,663	\$134,000	200
Antrim	49	\$16,955,500	\$346,030	\$225,000	162
Kalkaska	36	\$4,205,871	\$116,829	\$114,250	143
Totals	342	\$85,195,588	\$249,109	\$187,000	131

Statistics * June 2015
Five County Area (Single Family):
Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska

SOLD MARKET ANALYSIS JUNE 2015

	HIGH	LOW	AVERAGE	MEDIAN	TOTAL	LISTING COUNT
LIST PRICE:	\$2,250,000	\$23,900	\$240,371	\$184,900	\$73,794,199	307
SOLD PRICE:	\$2,060,000	\$19,900	\$231,064	\$178,500	\$70,936,826	

Single Family	No. of Sales	Dollar Volume	Average Price	Median Price	Average DOM
Grand Traverse	173	\$42,112,729	\$243,426	\$185,000	107
Leelanau	36	\$9,837,698	\$273,269	\$241,600	128
Benzie	39	\$7,120,448	\$182,575	\$155,500	148
Antrim	29	\$8,950,401	\$308,634	\$178,500	130
Kalkaska	30	\$2,915,550	\$97,185	\$83,750	130
Totals	307	\$70,936,826	\$231,064	\$178,500	119

Five County Sold Statistics, Grand Travers

No. of Res. Units Sold	2026	273	2025	282	2024	232	2023	240
Avg Selling Price	2026	\$674,659	2025	\$552,059	2024	\$559,338	2023	\$535,558
Median Sale Price	2026	\$475,000	2025	\$432,500	2024	\$409,500	2023	\$372,500

Price Category	No. of Units Sold 2025	\$ Volume	No. of Units Sold 2025	\$ Volume	No. of Units Sold 2024	\$ Volume	No. of Units Sold 2023	\$ Volume
\$39,999 or less	1	\$35,000	4	\$47,800	1	\$38,000	1	\$33,000
\$40,000 - \$59,999	2	\$95,000	4	\$195,880	0	\$0	2	\$87,500
\$60,000 - \$79,999	1	\$67,499	3	\$206,900	3	\$221,900	2	\$125,000
\$80,000 - \$99,999	1	\$83,500	1	\$85,000	3	\$283,900	3	\$265,000
\$100,000 - \$119,999	0	\$0	2	\$227,000	3	\$320,000	4	\$450,900
\$120,000 - \$139,999	2	\$254,000	2	\$242,000	2	\$264,000	2	\$257,850
\$140,000 - \$159,999	2	\$289,000	3	\$458,500	6	\$881,175	5	\$766,900
\$160,000 - \$179,999	3	\$516,000	4	\$670,000	2	\$342,500	6	\$1,013,000
\$180,000 - \$199,999	3	\$579,900	5	\$981,900	3	\$560,000	1	\$197,000
\$200,000 - \$249,999	17	\$3,789,300	21	\$4,752,470	21	\$4,813,400	30	\$6,598,500
\$250,000 - \$299,999	21	\$5,840,814	27	\$7,422,853	16	\$4,476,300	23	\$6,099,435
\$300,000 - \$399,999	49	\$17,266,100	46	\$16,479,038	49	\$17,092,300	50	\$17,190,707
\$400,000 - \$499,999	44	\$19,470,266	38	\$16,784,229	41	\$18,146,500	33	\$14,710,750
\$500,000 - \$749,999	61	\$37,023,755	64	\$38,868,415	43	\$26,978,149	44	\$27,570,999
\$750,000 - \$999,999	22	\$18,854,700	29	\$24,829,820	11	\$9,429,500	14	\$11,877,150
\$1,000,000 and Over	44	\$80,017,100	29	\$43,429,000	28	\$45,198,850	20	\$41,290,250
Totals	273	\$184,181,934	282	\$155,680,805	232	\$129,046,474	240	\$128,533,941

e, Leelanau, Benzie, Antrim and Kalkaska

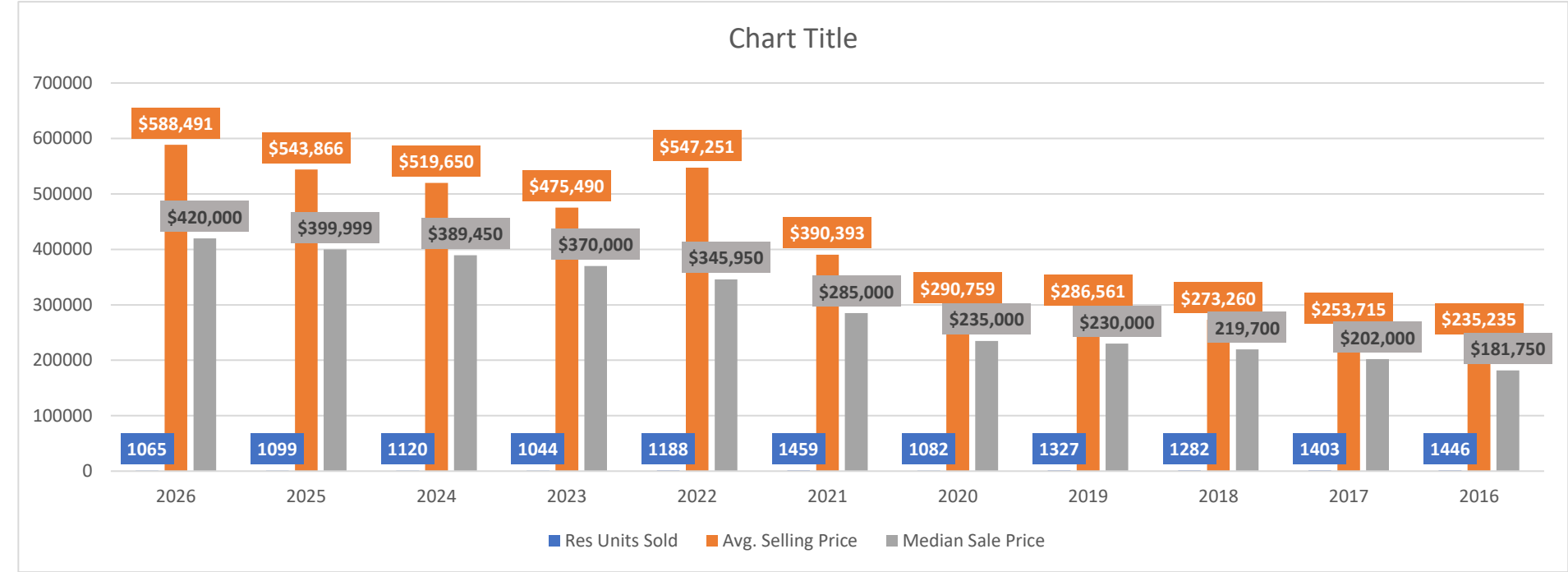
2022	279	2021	339	2020	218	2019	278	2018	281
2022	\$505,214	2021	\$419,579	2020	\$310,451	2019	\$291,948	2018	\$300,661
2022	\$385,000	2021	\$309,900	2020	\$252,000	2019	255,000	2018	\$236,000

No. of Units Sold 2022	\$ Volume	No. of Units Sold 2021	\$ Volume	No. of Units Sold 2020	\$ Volume	No. of Units Sold 2019	\$ Volume	No. of Units Sold 2018	\$ Volume
2	\$69,000	0	\$0	7	\$216,500	4	\$119,900	5	\$161,900
2	\$108,000	2	\$85,000	2	\$92,000	4	\$212,900	4	\$198,900
0	0	3	\$200,000	5	\$322,250	6	\$405,000	2	\$147,000
5	\$433,900	7	\$618,500	2	\$187,000	4	\$363,400	10	\$904,115
6	\$669,400	4	\$432,776	5	\$548,800	7	\$749,400	11	\$1,227,300
2	\$252,000	6	\$768,400	16	\$2,040,200	12	\$1,564,200	13	\$1,685,200
5	\$721,000	7	\$1,040,500	13	\$1,932,025	20	\$2,968,800	10	\$1,467,500
10	\$1,698,300	13	\$2,215,027	15	\$2,590,900	19	\$3,188,700	27	\$4,580,178
8	\$1,522,500	21	\$3,912,915	12	\$2,266,709	16	\$3,039,600	29	\$5,519,400
21	\$4,641,200	53	\$11,758,115	31	\$6,997,927	42	\$9,331,660	45	\$10,239,900
24	\$6,532,000	42	\$11,429,508	27	\$7,334,742	45	\$12,325,750	30	\$8,159,100
62	\$21,616,816	67	\$22,778,448	38	\$13,173,500	45	\$15,726,794	35	\$12,382,120
50	\$21,816,699	28	\$12,409,850	14	\$6,232,800	26	\$11,692,600	22	\$9,969,451
46	\$26,837,000	51	\$31,750,544	20	\$11,985,531	20	\$11,763,097	27	\$16,212,700
12	\$10,672,500	18	\$15,231,000	7	\$6,520,000	5	\$4,109,999	7	\$5,896,000
24	\$43,364,500	17	\$27,606,933	4	\$6,137,500	3	\$3,600,000	4	\$5,735,000
279	\$140,954,815	339	\$142,237,516	218	\$68,578,384	278	\$81,161,800	281	\$84,485,764

2017	329
2017	\$281,953
2017	\$224,000

No. of Units Sold 2017	\$ Volume
11	\$266,900
5	\$249,000
8	\$559,384
13	\$1,161,500
19	\$2,093,800
11	\$1,425,950
28	\$4,210,800
19	\$3,234,850
22	\$4,141,873
50	\$11,114,681
42	\$11,516,075
38	\$13,183,968
25	\$10,971,237
24	\$14,626,150
10	\$8,641,500
4	\$5,365,000
329	\$92,762,668

Sales- June YTD	2026	2025	2024	2023	2022	2021	2020	2019	2018	2017	2016
Res Units Sold	1065	1099	1120	1044	1188	1459	1082	1327	1282	1403	1446
Avg. Selling Price	\$588,491	\$543,866	\$519,650	\$475,490	\$547,251	\$390,393	\$290,759	\$286,561	\$273,260	\$253,715	\$235,235
Median Sale Price	\$420,000	\$399,999	\$389,450	\$370,000	\$345,950	\$285,000	\$235,000	\$230,000	219,700	\$202,000	\$181,750



Traverse Area Association of REALTORS® - Five County Area Statistics
Grand Traverse, Leelanau, Benzie, Antrim, Kalkaska

(Year To Date):	Jan – June 2026	Jan – June 2025	Jan – June 2024	Jan – June 2023	Jan – June 2022	Jan – June 2021	Jan – June 2020	Jan-June 2019
<u>Sold Listings</u>								
Residential w/water	175	187	188	179	198	283	182	230
Residential	693	713	710	676	754	842	719	869
Condo	<u>197</u>	<u>218</u>	<u>222</u>	<u>189</u>	<u>236</u>	<u>334</u>	<u>181</u>	<u>228</u>
Residential Total:	1,065	1,118	1,120	1,044	1,188	1,459	1082	1327
Vacant w/water	59	72	73	92	104	187	66	88
Vacant Land	<u>302</u>	<u>338</u>	<u>424</u>	<u>408</u>	<u>512</u>	<u>643</u>	<u>299</u>	<u>279</u>
Vacant Total:	361	410	497	500	616	830	365	367
<u>Dollar Volume</u>								
Residential w/water	\$198,683,024	\$212,485,678	\$209,211,900	\$161,384,875	\$174,227,331	\$211,334,267	\$87,534,158	\$113,626,054
Residential	\$319,328,897	\$308,991,231	\$292,316,503	\$266,496,851	\$288,442,643	\$268,551,985	\$180,399,016	\$210,228,925
Condo	\$76,782,055	\$83,483,310	\$80,479,872	\$68,530,149	\$80,545,287	\$89,895,611	\$46,668,603	\$56,411,955
Residential Total:	\$594,793,976	\$604,960,219	\$582,008,275	\$496,411,875	\$543,215,261	\$569,584,482	\$314,601,777	\$380,266,934
Vacant w/water	\$22,540,800	\$19,443,084	\$16,031,650	\$22,832,817	\$24,832,403	\$42,869,750	\$9,500,400	\$17,144,750
Vacant Land	\$41,397,600	\$53,693,167	\$50,514,454	\$44,735,767	\$51,735,976	\$59,744,636	\$19,733,823	\$16,866,919
Vacant Total:	\$63,938,400	\$73,136,251	\$66,546,104	\$67,568,584	\$76,568,379	\$102,614,386	<u>\$29,234,223</u>	<u>\$34,011,669</u>

<u>Median Sales Price</u>								
Residential w/water	\$850,000	\$815,000	\$920,000	\$700,000	\$647,500	\$571,000	\$382,500	\$389,250
Residential	\$401,250	\$380,000	\$375,000	\$350,048	\$330,000	\$283,350	\$225,000	\$216,000
Condo	<u>\$350,000</u>	<u>\$337,503</u>	<u>\$335,000</u>	<u>\$325,000</u>	<u>\$318,000</u>	<u>\$219,900</u>	<u>\$215,000</u>	<u>\$212,450</u>
Residential Median	\$420,000	\$397,094	\$389,450	\$370,000	\$345,950	\$258,000	\$235,000	\$230,000
Vacant w/water	\$170,000	\$104,950	\$110,000	\$101,500	\$98,401	\$89,900	\$64,700	\$87,500
Vacant Land	<u>\$70,000</u>	<u>\$76,750</u>	<u>\$56,750</u>	<u>\$55,000</u>	<u>\$60,000</u>	<u>\$49,900</u>	\$38,000	\$38,000
Vacant Median:	\$79,500	\$80,000	\$63,000	\$60,000	\$65,000	\$59,700	\$44,910	\$45,000
<u>Average Sales Price</u>								
Residential w/water	\$1,135,331	\$1,136,287	\$1,112,829	\$901,591	\$879,936	\$746,066	\$480,956	\$494,026
Residential	\$460,792	\$433,367	\$411,713	\$394,226	\$382,549	\$318,945	\$250,902	\$241,920
Condo	<u>\$389,756</u>	<u>\$382,950</u>	<u>\$362,521</u>	<u>\$362,593</u>	<u>\$341,293</u>	<u>\$269,148</u>	<u>\$257,837</u>	<u>\$247,420</u>
Residential Average:	\$558,491	\$541,109	\$519,650	\$475,490	\$457,251	\$390,393	\$290,759	\$286,561
Vacant w/water	\$382,047	\$270,042	\$219,611	\$248,182	\$238,773	\$229,250	\$143,945	\$194,826
Vacant Land	<u>\$137,078</u>	<u>\$158,855</u>	<u>\$119,137</u>	<u>\$109,646</u>	<u>\$101,046</u>	<u>\$92,915</u>	\$65,999	\$60,454
Vacant Average:	\$177,114	\$178,381	\$133,895	\$135,137	\$124,299	\$123,631	\$80,093	\$92,674

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